

# Local Market Update for August 2023

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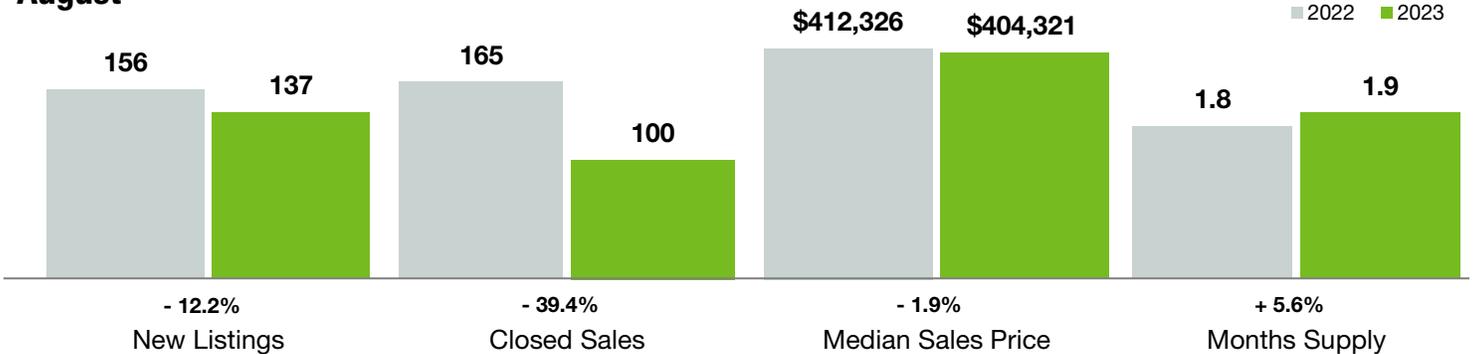
## Lincoln County

North Carolina

Key Metrics	August			Year to Date		
	2022	2023	Percent Change	Thru 8-2022	Thru 8-2023	Percent Change
New Listings	156	137	- 12.2%	1,286	1,055	- 18.0%
Pending Sales	138	140	+ 1.4%	1,078	962	- 10.8%
Closed Sales	165	100	- 39.4%	1,091	892	- 18.2%
Median Sales Price*	\$412,326	\$404,321	- 1.9%	\$420,000	\$407,996	- 2.9%
Average Sales Price*	\$446,636	\$489,589	+ 9.6%	\$456,806	\$483,409	+ 5.8%
Percent of Original List Price Received*	98.5%	97.0%	- 1.5%	100.7%	96.5%	- 4.2%
List to Close	82	94	+ 14.6%	95	107	+ 12.6%
Days on Market Until Sale	33	35	+ 6.1%	27	50	+ 85.2%
Cumulative Days on Market Until Sale	29	40	+ 37.9%	26	50	+ 92.3%
Average List Price	\$456,809	\$426,871	- 6.6%	\$471,408	\$520,899	+ 10.5%
Inventory of Homes for Sale	241	210	- 12.9%	--	--	--
Months Supply of Inventory	1.8	1.9	+ 5.6%	--	--	--

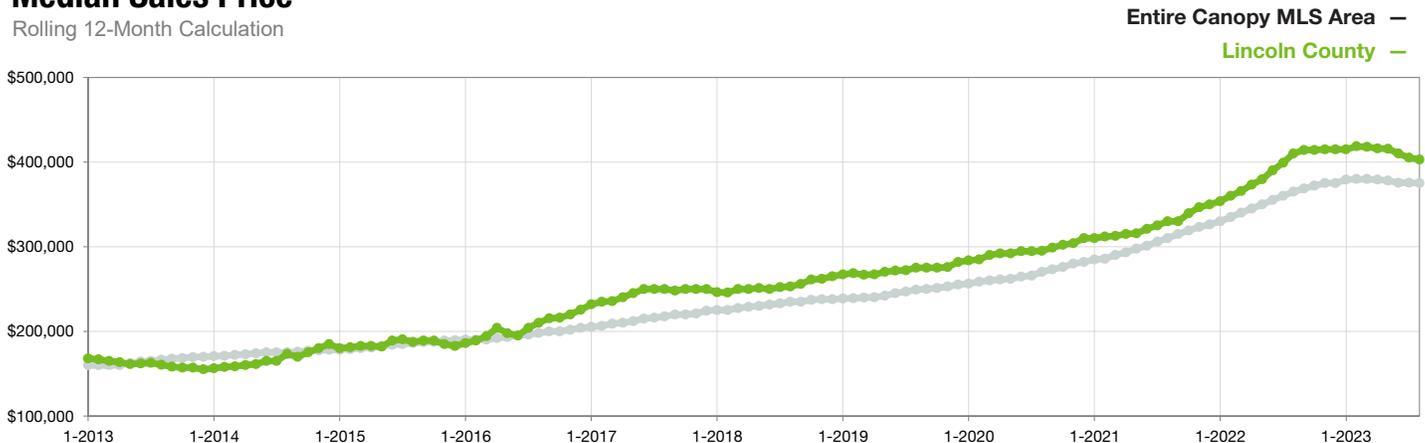
\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### August



### Median Sales Price

Rolling 12-Month Calculation



Current as of September 5, 2023. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2023 ShowingTime.