

Local Market Update for August 2023

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
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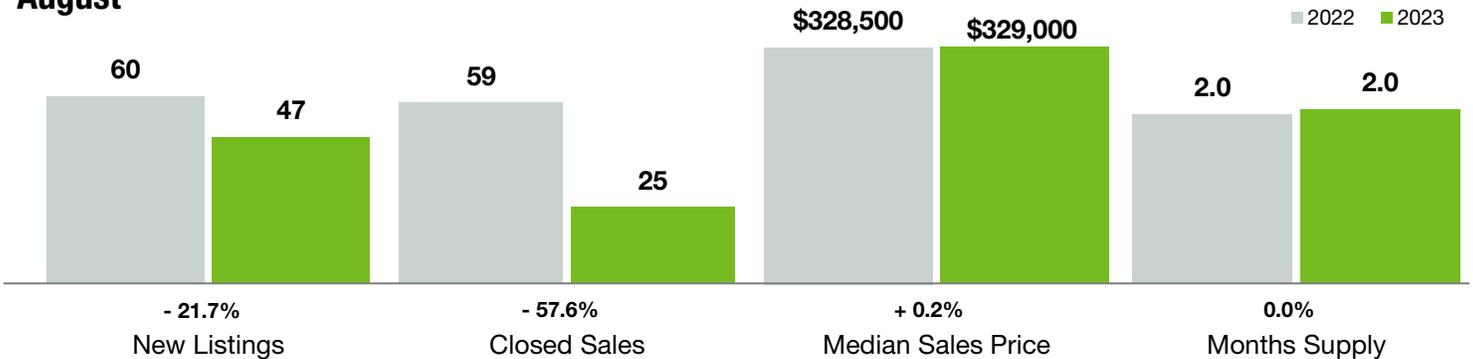
Lincolnton

North Carolina

Key Metrics	August			Year to Date		
	2022	2023	Percent Change	Thru 8-2022	Thru 8-2023	Percent Change
New Listings	60	47	- 21.7%	417	310	- 25.7%
Pending Sales	51	47	- 7.8%	353	292	- 17.3%
Closed Sales	59	25	- 57.6%	332	262	- 21.1%
Median Sales Price*	\$328,500	\$329,000	+ 0.2%	\$289,500	\$293,750	+ 1.5%
Average Sales Price*	\$359,876	\$336,233	- 6.6%	\$308,729	\$313,440	+ 1.5%
Percent of Original List Price Received*	99.8%	96.1%	- 3.7%	100.9%	95.4%	- 5.5%
List to Close	68	115	+ 69.1%	78	107	+ 37.2%
Days on Market Until Sale	44	44	0.0%	34	45	+ 32.4%
Cumulative Days on Market Until Sale	44	46	+ 4.5%	41	48	+ 17.1%
Average List Price	\$280,018	\$328,293	+ 17.2%	\$303,863	\$333,680	+ 9.8%
Inventory of Homes for Sale	87	67	- 23.0%	--	--	--
Months Supply of Inventory	2.0	2.0	0.0%	--	--	--

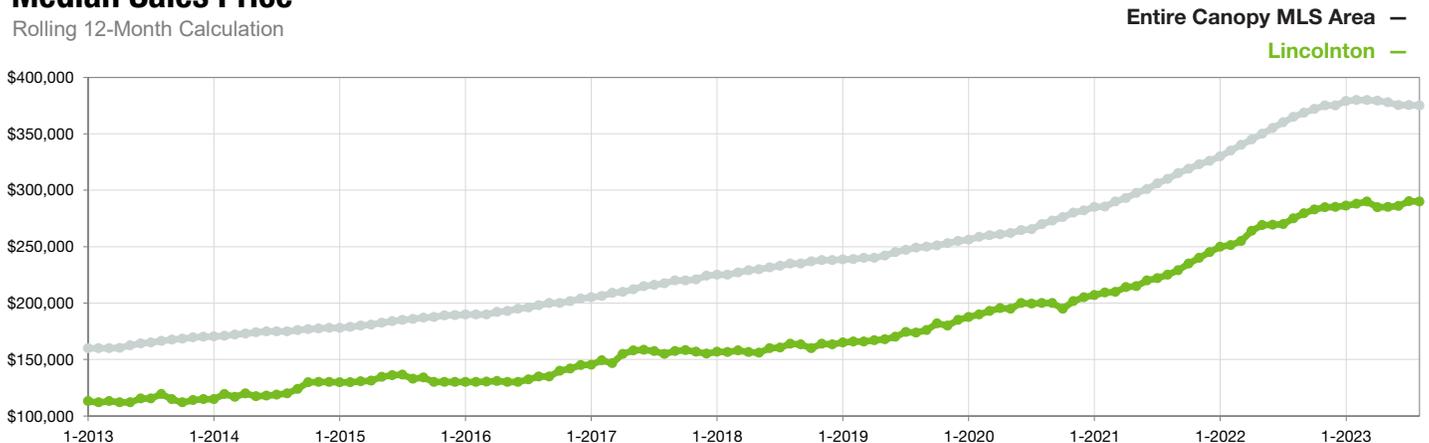
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

August



Median Sales Price

Rolling 12-Month Calculation



Current as of September 5, 2023. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2023 ShowingTime.