

# Local Market Update for August 2023

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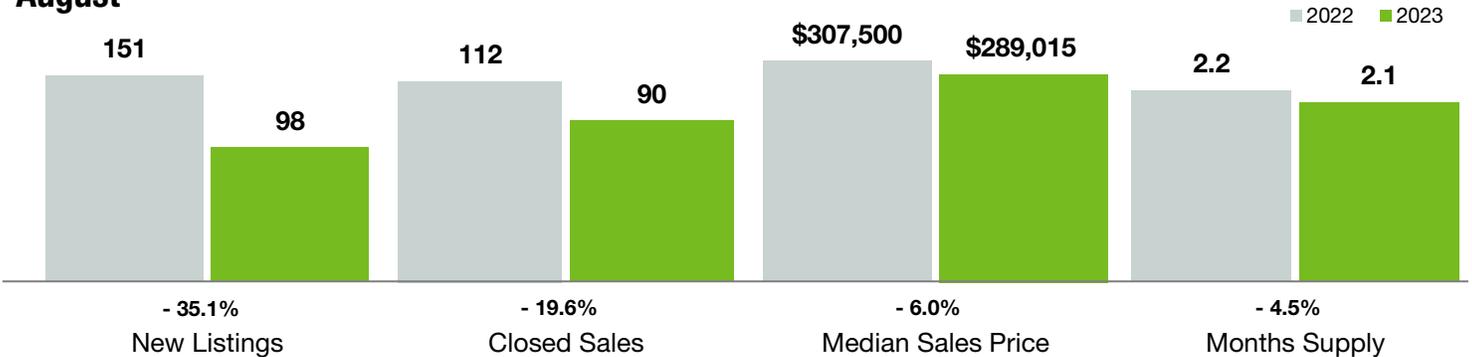
## Stanly County

North Carolina

Key Metrics	August			Year to Date		
	2022	2023	Percent Change	Thru 8-2022	Thru 8-2023	Percent Change
New Listings	151	98	- 35.1%	917	785	- 14.4%
Pending Sales	77	105	+ 36.4%	722	709	- 1.8%
Closed Sales	112	90	- 19.6%	689	634	- 8.0%
Median Sales Price*	\$307,500	\$289,015	- 6.0%	\$285,000	\$300,000	+ 5.3%
Average Sales Price*	\$348,010	\$300,723	- 13.6%	\$315,760	\$318,618	+ 0.9%
Percent of Original List Price Received*	97.8%	96.3%	- 1.5%	98.7%	95.3%	- 3.4%
List to Close	82	83	+ 1.2%	77	104	+ 35.1%
Days on Market Until Sale	23	39	+ 69.6%	21	52	+ 147.6%
Cumulative Days on Market Until Sale	20	43	+ 115.0%	19	57	+ 200.0%
Average List Price	\$318,597	\$394,907	+ 24.0%	\$323,079	\$356,550	+ 10.4%
Inventory of Homes for Sale	198	165	- 16.7%	--	--	--
Months Supply of Inventory	2.2	2.1	- 4.5%	--	--	--

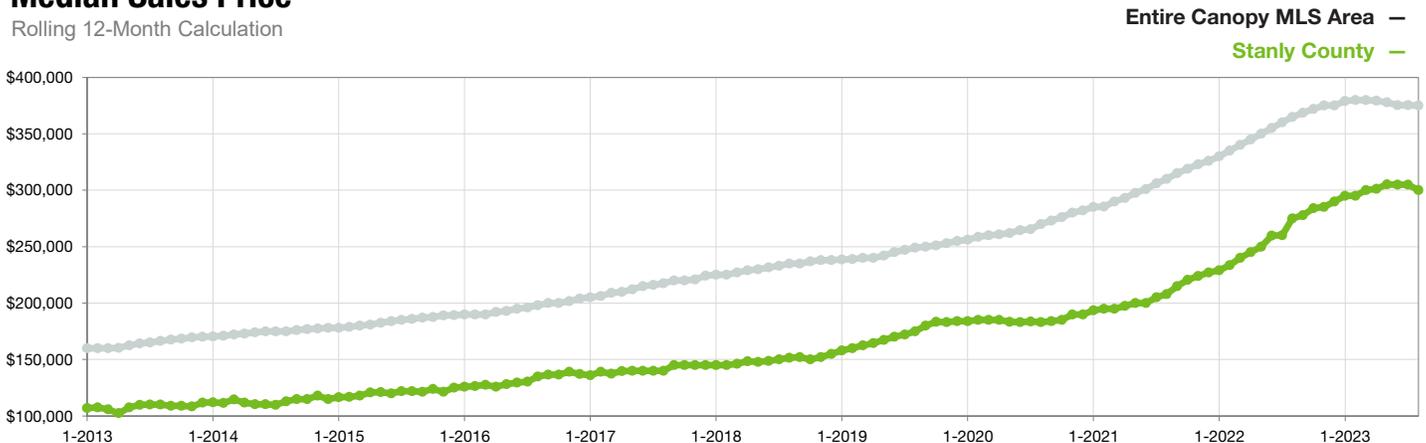
\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### August



### Median Sales Price

Rolling 12-Month Calculation



Current as of September 5, 2023. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2023 ShowingTime.