

Local Market Update for September 2023

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
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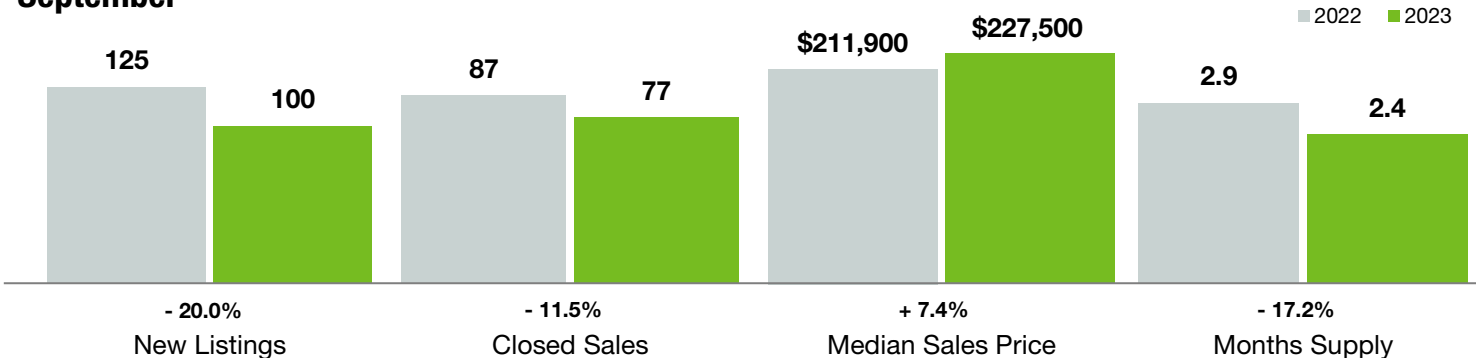
Cleveland County

North Carolina

Key Metrics	September			Year to Date		
	2022	2023	Percent Change	Thru 9-2022	Thru 9-2023	Percent Change
New Listings	125	100	- 20.0%	1,041	1,003	- 3.7%
Pending Sales	56	77	+ 37.5%	774	845	+ 9.2%
Closed Sales	87	77	- 11.5%	843	792	- 6.0%
Median Sales Price*	\$211,900	\$227,500	+ 7.4%	\$228,000	\$233,000	+ 2.2%
Average Sales Price*	\$249,935	\$234,441	- 6.2%	\$261,981	\$261,513	- 0.2%
Percent of Original List Price Received*	96.1%	94.2%	- 2.0%	97.4%	95.2%	- 2.3%
List to Close	75	82	+ 9.3%	76	85	+ 11.8%
Days on Market Until Sale	26	40	+ 53.8%	27	43	+ 59.3%
Cumulative Days on Market Until Sale	27	43	+ 59.3%	28	48	+ 71.4%
Average List Price	\$241,705	\$286,959	+ 18.7%	\$268,281	\$284,942	+ 6.2%
Inventory of Homes for Sale	259	210	- 18.9%	--	--	--
Months Supply of Inventory	2.9	2.4	- 17.2%	--	--	--

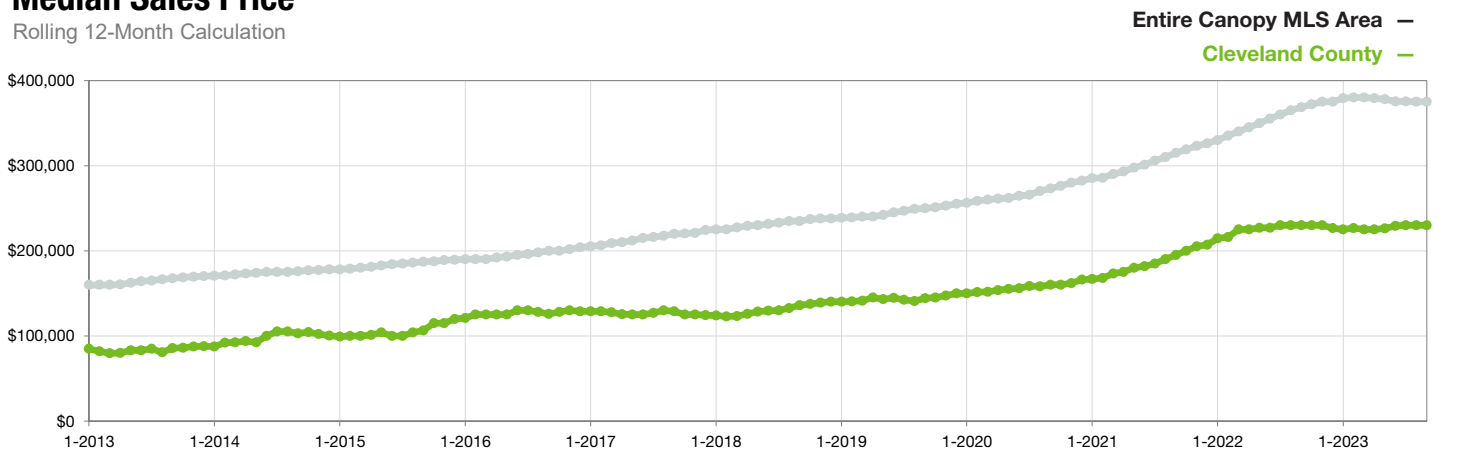
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

September



Median Sales Price

Rolling 12-Month Calculation



Current as of October 5, 2023. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2023 ShowingTime.