

# Local Market Update for September 2023

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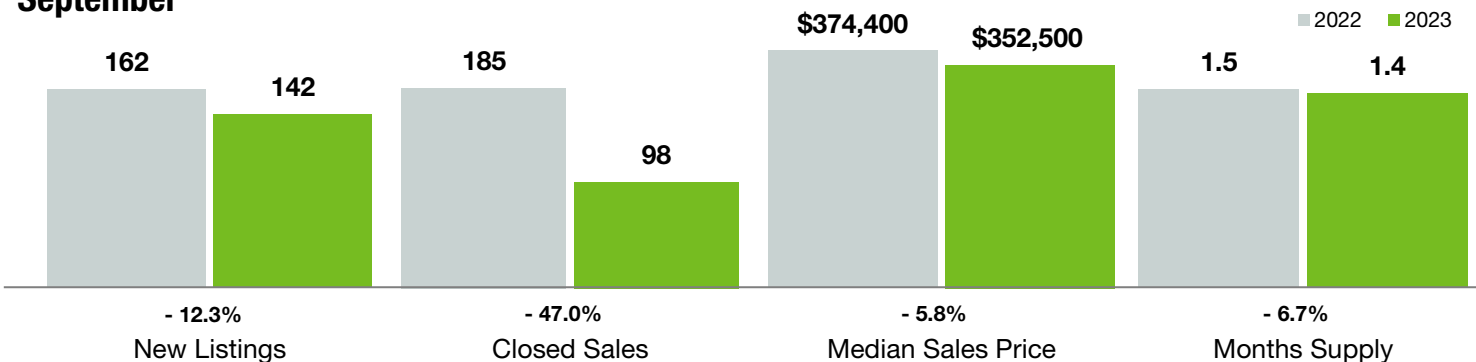
## Concord

North Carolina

Key Metrics	September			Year to Date		
	2022	2023	Percent Change	Thru 9-2022	Thru 9-2023	Percent Change
New Listings	162	142	- 12.3%	1,884	1,286	- 31.7%
Pending Sales	130	107	- 17.7%	1,568	1,217	- 22.4%
Closed Sales	185	98	- 47.0%	1,737	1,168	- 32.8%
Median Sales Price*	\$374,400	\$352,500	- 5.8%	\$374,925	\$363,325	- 3.1%
Average Sales Price*	\$390,424	\$402,586	+ 3.1%	\$400,260	\$393,110	- 1.8%
Percent of Original List Price Received*	96.0%	97.0%	+ 1.0%	101.4%	96.6%	- 4.7%
List to Close	65	75	+ 15.4%	70	83	+ 18.6%
Days on Market Until Sale	19	32	+ 68.4%	14	36	+ 157.1%
Cumulative Days on Market Until Sale	19	32	+ 68.4%	14	39	+ 178.6%
Average List Price	\$368,034	\$414,479	+ 12.6%	\$393,484	\$420,889	+ 7.0%
Inventory of Homes for Sale	266	179	- 32.7%	--	--	--
Months Supply of Inventory	1.5	1.4	- 6.7%	--	--	--

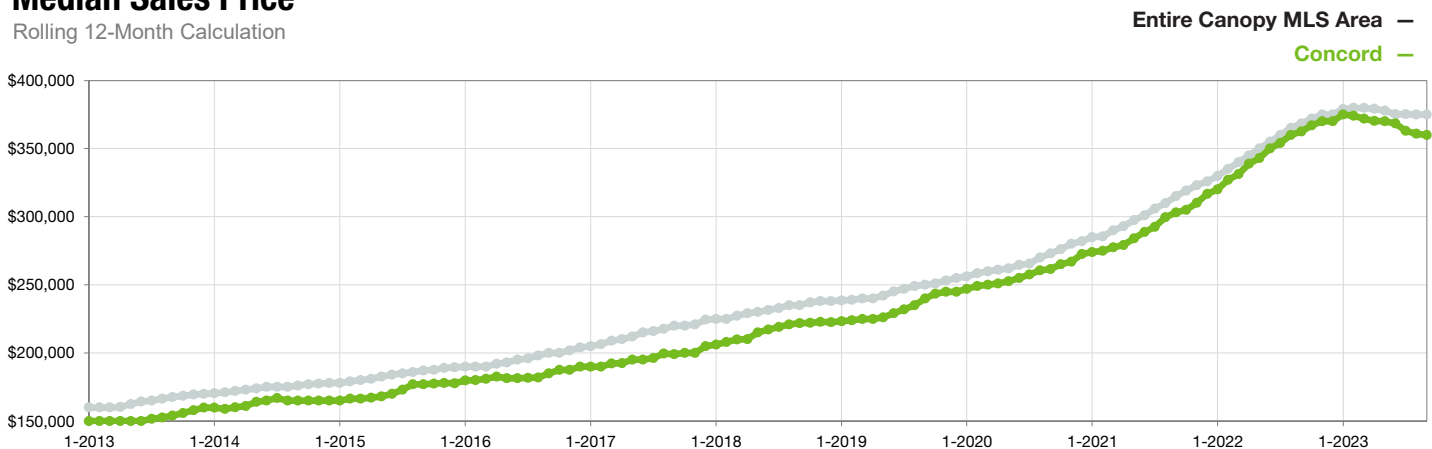
\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### September



### Median Sales Price

Rolling 12-Month Calculation



Current as of October 5, 2023. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2023 ShowingTime.