

Local Market Update for September 2023

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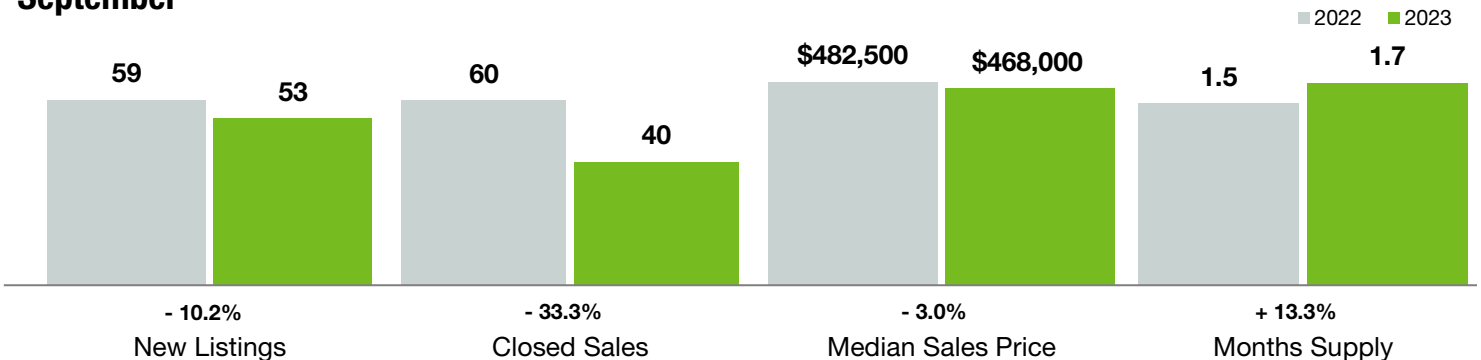
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North Carolina

Key Metrics	September			Year to Date		
	2022	2023	Percent Change	Thru 9-2022	Thru 9-2023	Percent Change
New Listings	59	53	- 10.2%	685	481	- 29.8%
Pending Sales	51	42	- 17.6%	558	413	- 26.0%
Closed Sales	60	40	- 33.3%	526	389	- 26.0%
Median Sales Price*	\$482,500	\$468,000	- 3.0%	\$480,650	\$500,000	+ 4.0%
Average Sales Price*	\$799,779	\$543,551	- 32.0%	\$723,733	\$775,148	+ 7.1%
Percent of Original List Price Received*	96.7%	97.0%	+ 0.3%	100.9%	96.6%	- 4.3%
List to Close	65	72	+ 10.8%	55	78	+ 41.8%
Days on Market Until Sale	23	29	+ 26.1%	16	34	+ 112.5%
Cumulative Days on Market Until Sale	28	27	- 3.6%	16	36	+ 125.0%
Average List Price	\$924,867	\$1,159,298	+ 25.3%	\$819,825	\$944,479	+ 15.2%
Inventory of Homes for Sale	91	71	- 22.0%	--	--	--
Months Supply of Inventory	1.5	1.7	+ 13.3%	--	--	--

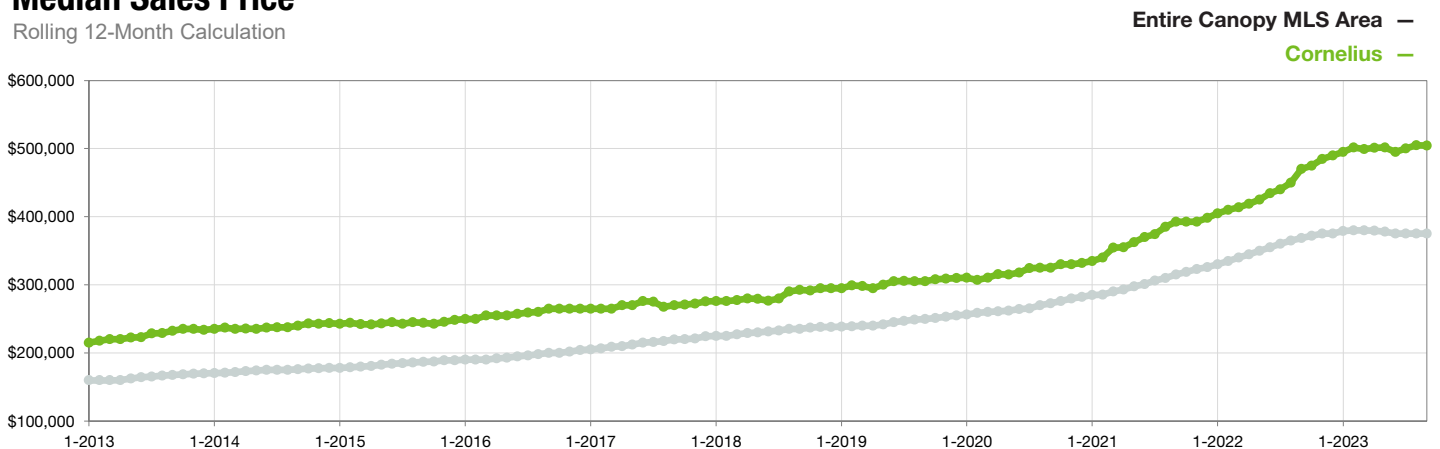
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

September



Median Sales Price

Rolling 12-Month Calculation



Current as of October 5, 2023. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2023 ShowingTime.