

# Local Market Update for September 2023

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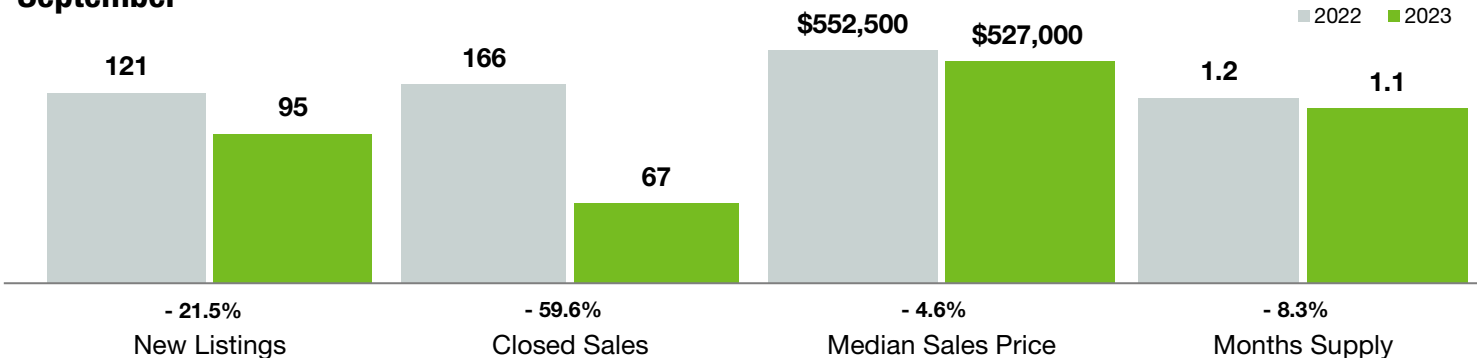
## Huntersville

North Carolina

Key Metrics	September			Year to Date		
	2022	2023	Percent Change	Thru 9-2022	Thru 9-2023	Percent Change
New Listings	121	95	- 21.5%	1,400	916	- 34.6%
Pending Sales	102	85	- 16.7%	1,197	827	- 30.9%
Closed Sales	166	67	- 59.6%	1,284	787	- 38.7%
Median Sales Price*	\$552,500	\$527,000	- 4.6%	\$511,245	\$542,500	+ 6.1%
Average Sales Price*	\$564,716	\$590,783	+ 4.6%	\$540,235	\$582,014	+ 7.7%
Percent of Original List Price Received*	98.0%	99.2%	+ 1.2%	102.2%	98.5%	- 3.6%
List to Close	113	64	- 43.4%	97	85	- 12.4%
Days on Market Until Sale	27	15	- 44.4%	24	29	+ 20.8%
Cumulative Days on Market Until Sale	27	17	- 37.0%	18	30	+ 66.7%
Average List Price	\$553,473	\$603,846	+ 9.1%	\$558,067	\$626,386	+ 12.2%
Inventory of Homes for Sale	164	97	- 40.9%	--	--	--
Months Supply of Inventory	1.2	1.1	- 8.3%	--	--	--

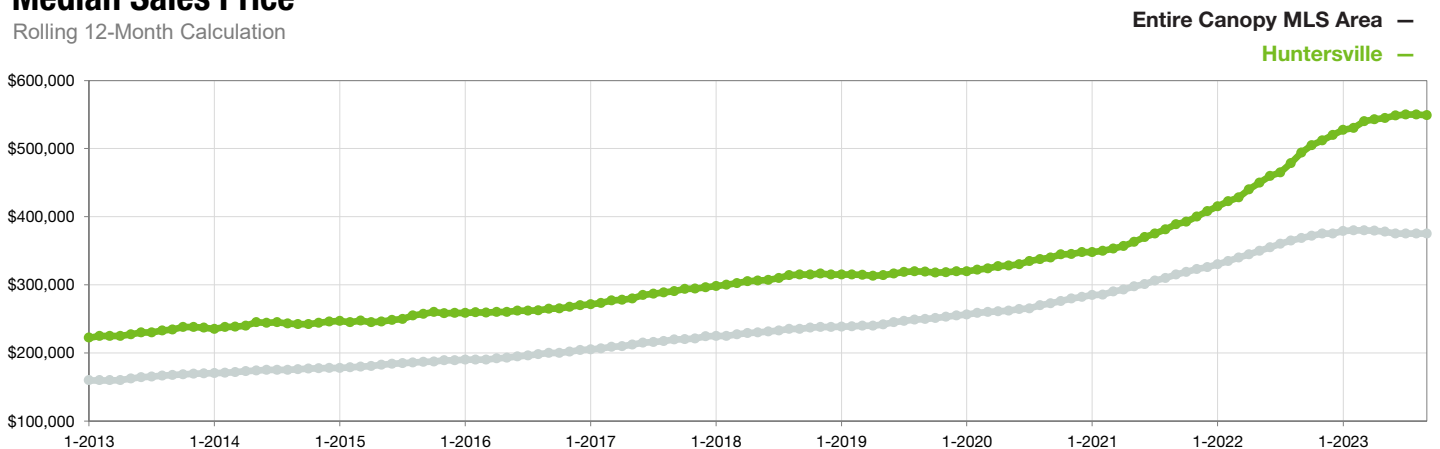
\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### September



### Median Sales Price

Rolling 12-Month Calculation



Current as of October 5, 2023. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2023 ShowingTime.