

Local Market Update for September 2023

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
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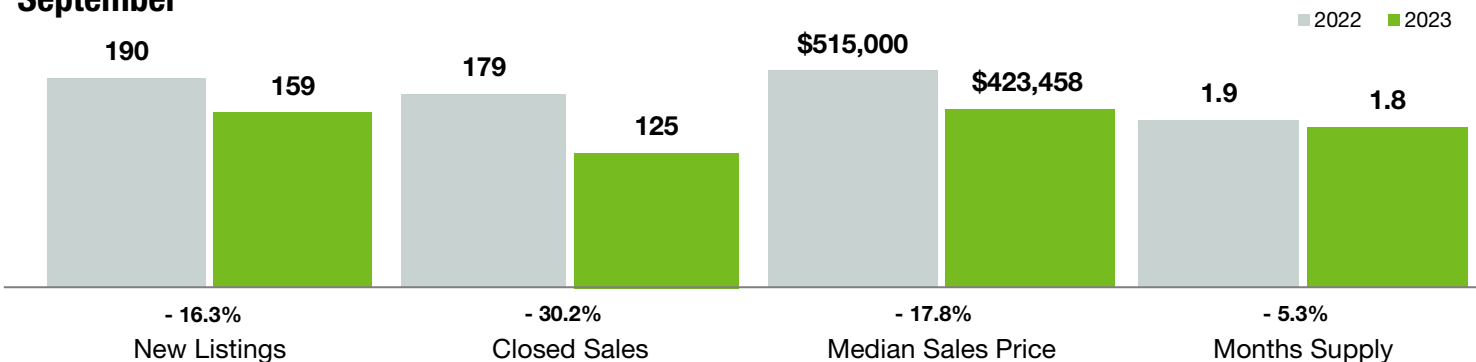
Lancaster County

South Carolina

| Key Metrics | September | | | Year to Date | | |
|--|-----------|-----------|----------------|--------------|-------------|----------------|
| | 2022 | 2023 | Percent Change | Thru 9-2022 | Thru 9-2023 | Percent Change |
| New Listings | 190 | 159 | - 16.3% | 1,990 | 1,472 | - 26.0% |
| Pending Sales | 137 | 115 | - 16.1% | 1,608 | 1,292 | - 19.7% |
| Closed Sales | 179 | 125 | - 30.2% | 1,571 | 1,254 | - 20.2% |
| Median Sales Price* | \$515,000 | \$423,458 | - 17.8% | \$433,932 | \$416,000 | - 4.1% |
| Average Sales Price* | \$503,427 | \$442,258 | - 12.2% | \$444,822 | \$439,484 | - 1.2% |
| Percent of Original List Price Received* | 98.2% | 98.3% | + 0.1% | 100.7% | 97.7% | - 3.0% |
| List to Close | 89 | 72 | - 19.1% | 77 | 88 | + 14.3% |
| Days on Market Until Sale | 19 | 24 | + 26.3% | 18 | 36 | + 100.0% |
| Cumulative Days on Market Until Sale | 19 | 28 | + 47.4% | 17 | 40 | + 135.3% |
| Average List Price | \$435,988 | \$479,232 | + 9.9% | \$452,032 | \$445,913 | - 1.4% |
| Inventory of Homes for Sale | 334 | 253 | - 24.3% | -- | -- | -- |
| Months Supply of Inventory | 1.9 | 1.8 | - 5.3% | -- | -- | -- |

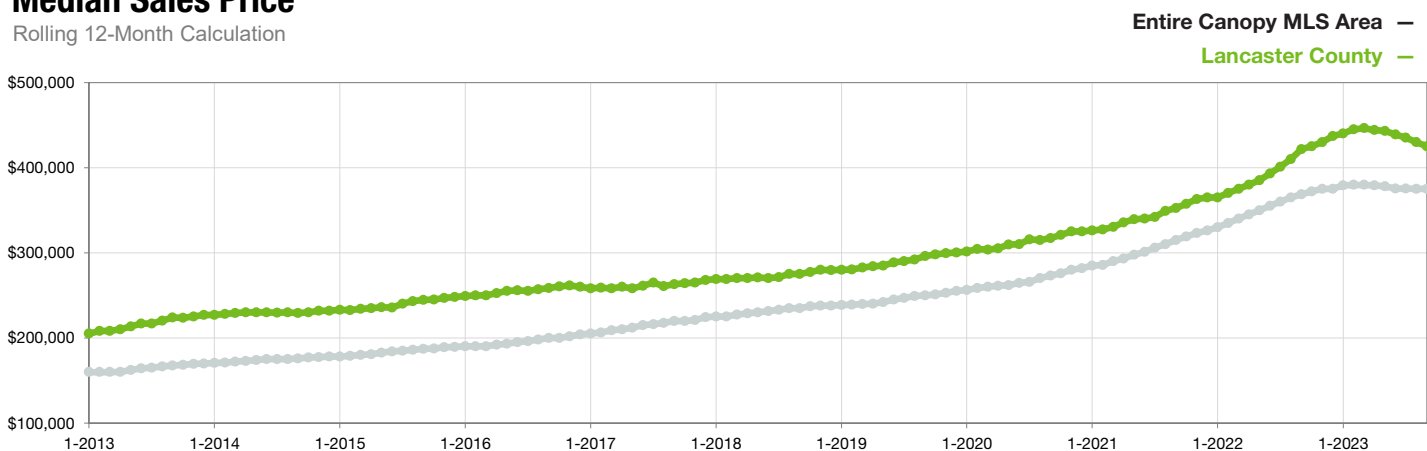
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

September



Median Sales Price

Rolling 12-Month Calculation



Current as of October 5, 2023. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2023 ShowingTime.