

# Local Market Update for September 2023

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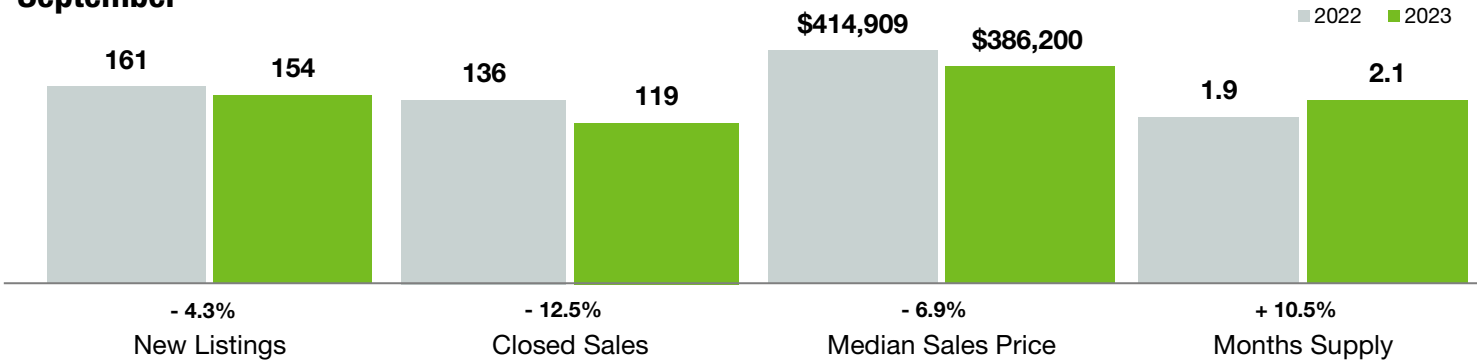
## Lincoln County

North Carolina

Key Metrics	September			Year to Date		
	2022	2023	Percent Change	Thru 9-2022	Thru 9-2023	Percent Change
New Listings	161	154	- 4.3%	1,447	1,210	- 16.4%
Pending Sales	125	112	- 10.4%	1,202	1,067	- 11.2%
Closed Sales	136	119	- 12.5%	1,227	1,014	- 17.4%
Median Sales Price*	\$414,909	\$386,200	- 6.9%	\$420,000	\$404,587	- 3.7%
Average Sales Price*	\$449,001	\$476,205	+ 6.1%	\$455,937	\$482,969	+ 5.9%
Percent of Original List Price Received*	97.7%	97.4%	- 0.3%	100.4%	96.7%	- 3.7%
List to Close	79	93	+ 17.7%	93	106	+ 14.0%
Days on Market Until Sale	24	46	+ 91.7%	26	50	+ 92.3%
Cumulative Days on Market Until Sale	28	58	+ 107.1%	26	51	+ 96.2%
Average List Price	\$450,839	\$492,409	+ 9.2%	\$469,156	\$516,138	+ 10.0%
Inventory of Homes for Sale	252	227	- 9.9%	--	--	--
Months Supply of Inventory	1.9	2.1	+ 10.5%	--	--	--

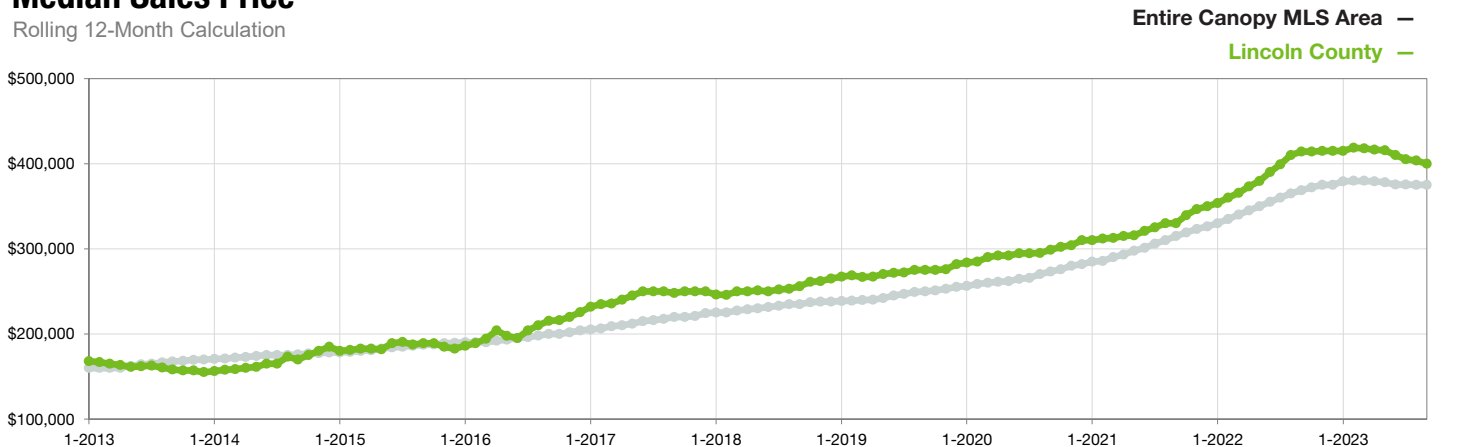
\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### September



### Median Sales Price

Rolling 12-Month Calculation



Current as of October 5, 2023. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2023 ShowingTime.