

Local Market Update for September 2023

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
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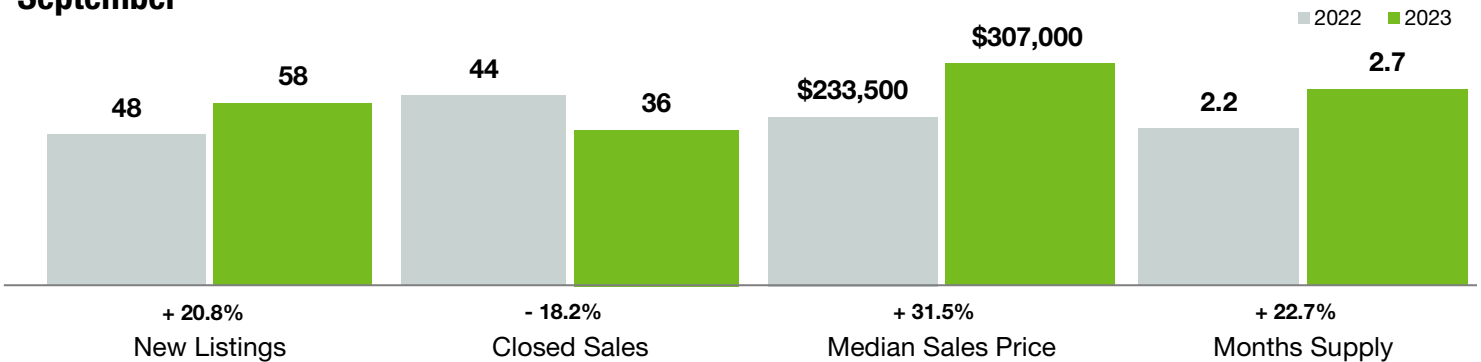
Lincolnton

North Carolina

Key Metrics	September			Year to Date		
	2022	2023	Percent Change	Thru 9-2022	Thru 9-2023	Percent Change
New Listings	48	58	+ 20.8%	465	368	- 20.9%
Pending Sales	34	32	- 5.9%	387	319	- 17.6%
Closed Sales	44	36	- 18.2%	376	298	- 20.7%
Median Sales Price*	\$233,500	\$307,000	+ 31.5%	\$284,900	\$294,500	+ 3.4%
Average Sales Price*	\$263,096	\$318,472	+ 21.0%	\$303,317	\$314,048	+ 3.5%
Percent of Original List Price Received*	98.1%	97.6%	- 0.5%	100.6%	95.7%	- 4.9%
List to Close	76	100	+ 31.6%	78	106	+ 35.9%
Days on Market Until Sale	26	68	+ 161.5%	33	47	+ 42.4%
Cumulative Days on Market Until Sale	34	89	+ 161.8%	40	53	+ 32.5%
Average List Price	\$300,227	\$370,453	+ 23.4%	\$303,477	\$338,135	+ 11.4%
Inventory of Homes for Sale	91	88	- 3.3%	--	--	--
Months Supply of Inventory	2.2	2.7	+ 22.7%	--	--	--

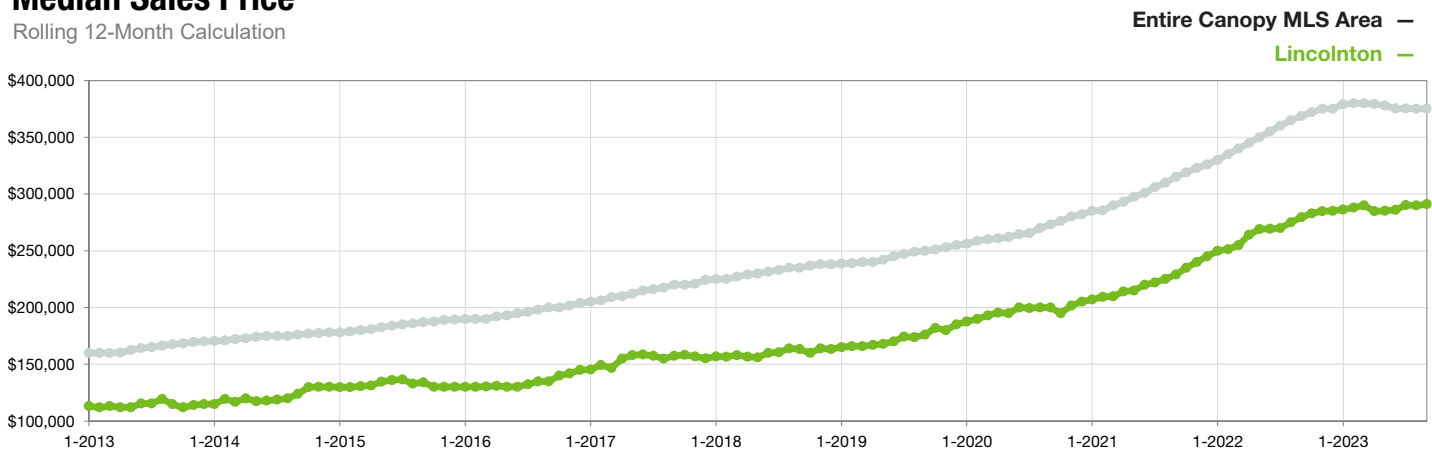
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

September



Median Sales Price

Rolling 12-Month Calculation



Current as of October 5, 2023. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2023 ShowingTime.