

# Local Market Update for September 2023

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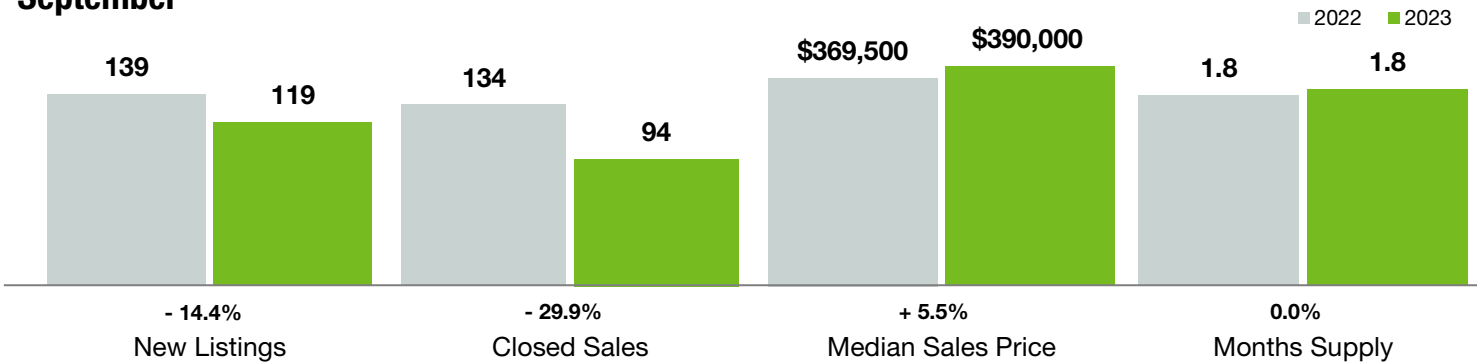
## Monroe

North Carolina

Key Metrics	September			Year to Date		
	2022	2023	Percent Change	Thru 9-2022	Thru 9-2023	Percent Change
New Listings	139	119	- 14.4%	1,326	1,016	- 23.4%
Pending Sales	103	92	- 10.7%	1,067	894	- 16.2%
Closed Sales	134	94	- 29.9%	1,119	846	- 24.4%
Median Sales Price*	\$369,500	\$390,000	+ 5.5%	\$380,000	\$379,385	- 0.2%
Average Sales Price*	\$370,555	\$410,609	+ 10.8%	\$388,511	\$394,605	+ 1.6%
Percent of Original List Price Received*	95.8%	98.5%	+ 2.8%	100.2%	96.9%	- 3.3%
List to Close	91	75	- 17.6%	78	91	+ 16.7%
Days on Market Until Sale	31	31	0.0%	19	39	+ 105.3%
Cumulative Days on Market Until Sale	30	27	- 10.0%	22	42	+ 90.9%
Average List Price	\$402,187	\$445,040	+ 10.7%	\$398,343	\$416,890	+ 4.7%
Inventory of Homes for Sale	211	166	- 21.3%	--	--	--
Months Supply of Inventory	1.8	1.8	0.0%	--	--	--

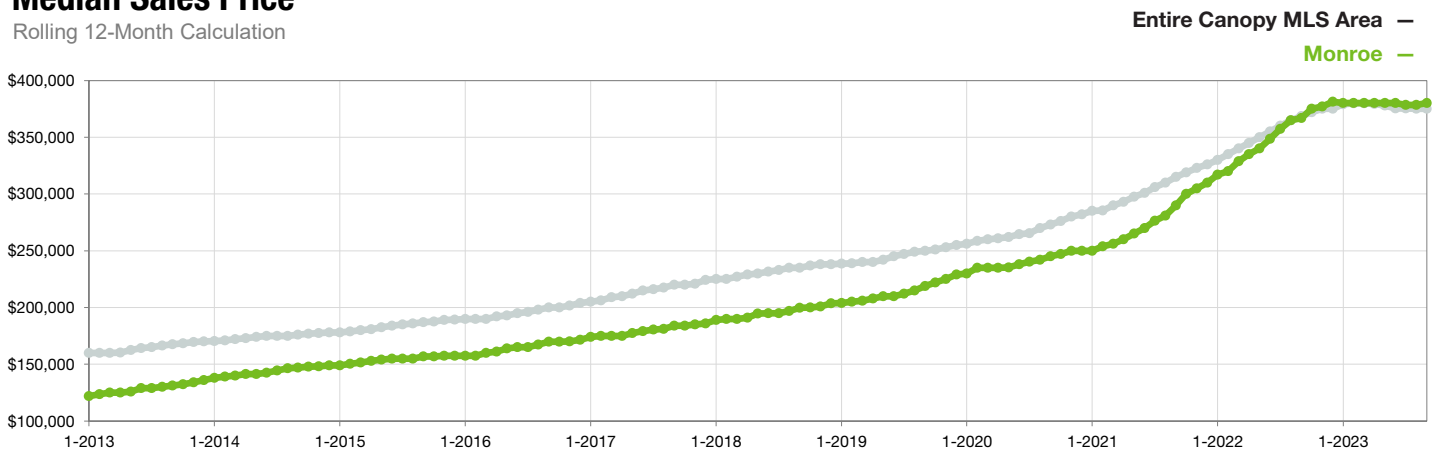
\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### September



### Median Sales Price

Rolling 12-Month Calculation



Current as of October 5, 2023. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2023 ShowingTime.