

# Local Market Update for September 2023

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION  
FOR MORE INFORMATION, CONTACT A REALTOR®



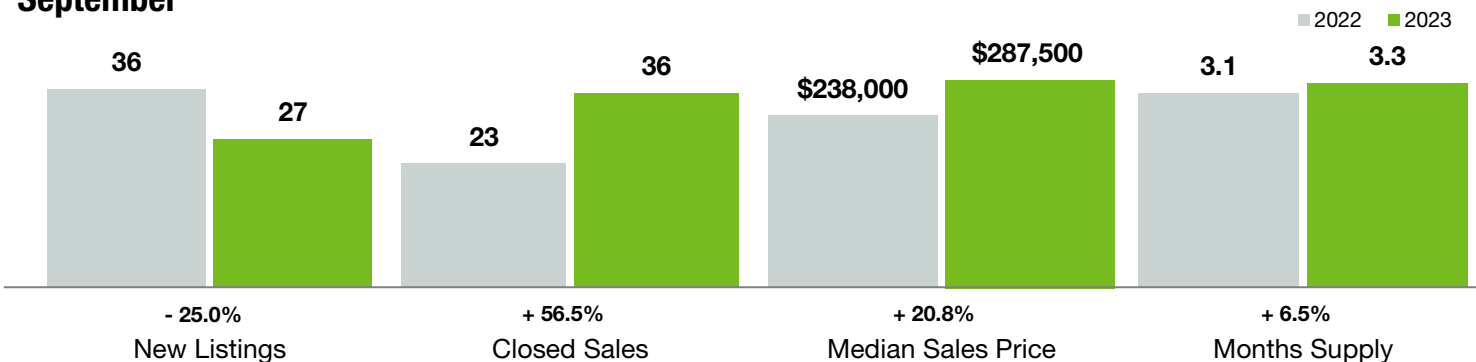
## Montgomery County

North Carolina

Key Metrics	September			Year to Date		
	2022	2023	Percent Change	Thru 9-2022	Thru 9-2023	Percent Change
New Listings	36	27	- 25.0%	295	281	- 4.7%
Pending Sales	29	23	- 20.7%	238	239	+ 0.4%
Closed Sales	23	36	+ 56.5%	225	231	+ 2.7%
Median Sales Price*	\$238,000	\$287,500	+ 20.8%	\$205,000	\$184,000	- 10.2%
Average Sales Price*	\$346,670	\$414,205	+ 19.5%	\$340,232	\$322,745	- 5.1%
Percent of Original List Price Received*	96.6%	95.2%	- 1.4%	94.7%	92.4%	- 2.4%
List to Close	52	75	+ 44.2%	79	98	+ 24.1%
Days on Market Until Sale	17	39	+ 129.4%	37	62	+ 67.6%
Cumulative Days on Market Until Sale	17	40	+ 135.3%	39	67	+ 71.8%
Average List Price	\$348,144	\$392,122	+ 12.6%	\$374,916	\$384,628	+ 2.6%
Inventory of Homes for Sale	82	76	- 7.3%	--	--	--
Months Supply of Inventory	3.1	3.3	+ 6.5%	--	--	--

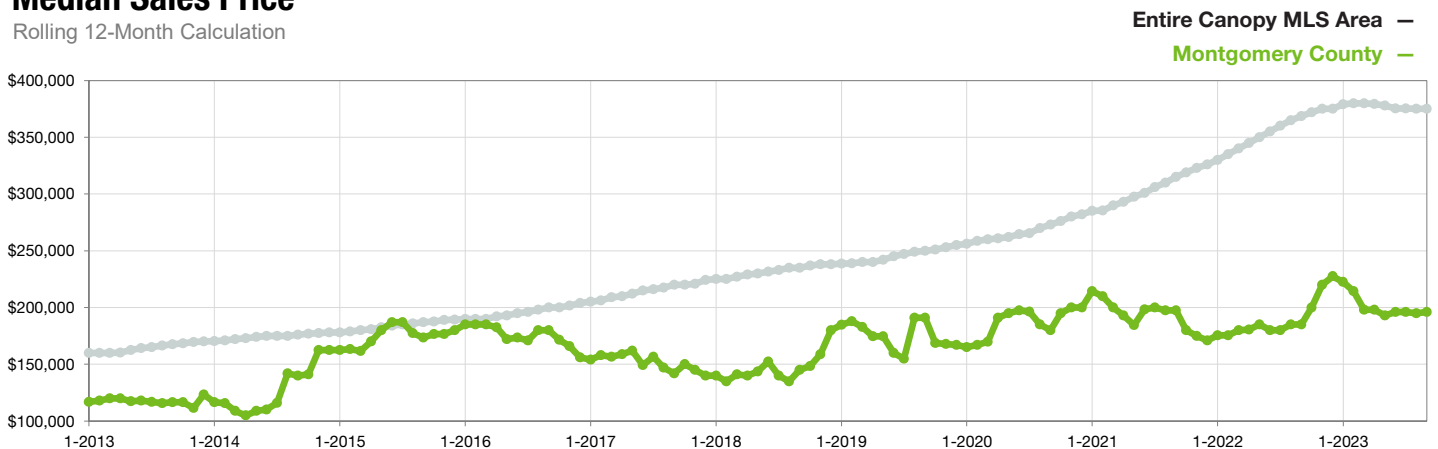
\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### September



### Median Sales Price

Rolling 12-Month Calculation



Current as of October 5, 2023. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2023 ShowingTime.