

Local Market Update for September 2023

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
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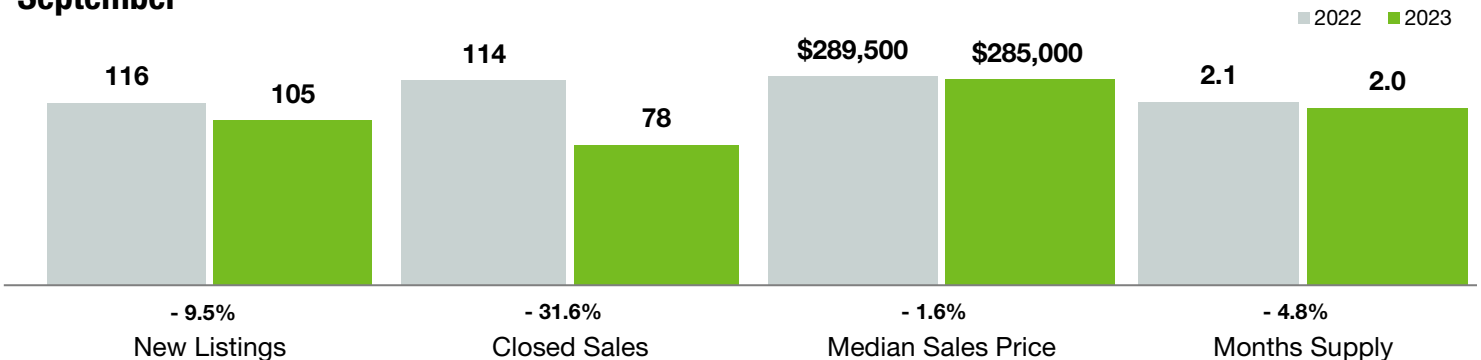
Salisbury

North Carolina

Key Metrics	September			Year to Date		
	2022	2023	Percent Change	Thru 9-2022	Thru 9-2023	Percent Change
New Listings	116	105	- 9.5%	1,123	895	- 20.3%
Pending Sales	78	90	+ 15.4%	878	759	- 13.6%
Closed Sales	114	78	- 31.6%	914	723	- 20.9%
Median Sales Price*	\$289,500	\$285,000	- 1.6%	\$255,000	\$260,000	+ 2.0%
Average Sales Price*	\$310,931	\$324,371	+ 4.3%	\$287,353	\$290,225	+ 1.0%
Percent of Original List Price Received*	96.1%	93.9%	- 2.3%	99.5%	95.3%	- 4.2%
List to Close	76	84	+ 10.5%	75	83	+ 10.7%
Days on Market Until Sale	23	38	+ 65.2%	18	38	+ 111.1%
Cumulative Days on Market Until Sale	29	41	+ 41.4%	20	42	+ 110.0%
Average List Price	\$275,868	\$331,019	+ 20.0%	\$293,575	\$313,846	+ 6.9%
Inventory of Homes for Sale	208	159	- 23.6%	--	--	--
Months Supply of Inventory	2.1	2.0	- 4.8%	--	--	--

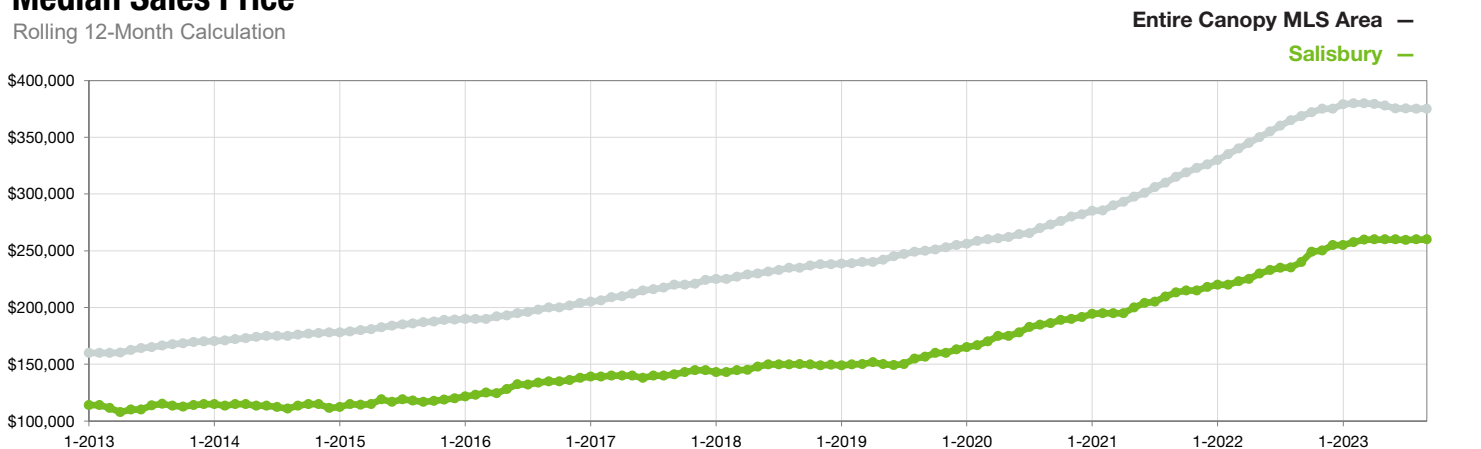
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

September



Median Sales Price

Rolling 12-Month Calculation



Current as of October 5, 2023. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2023 ShowingTime.