

# Local Market Update for September 2023

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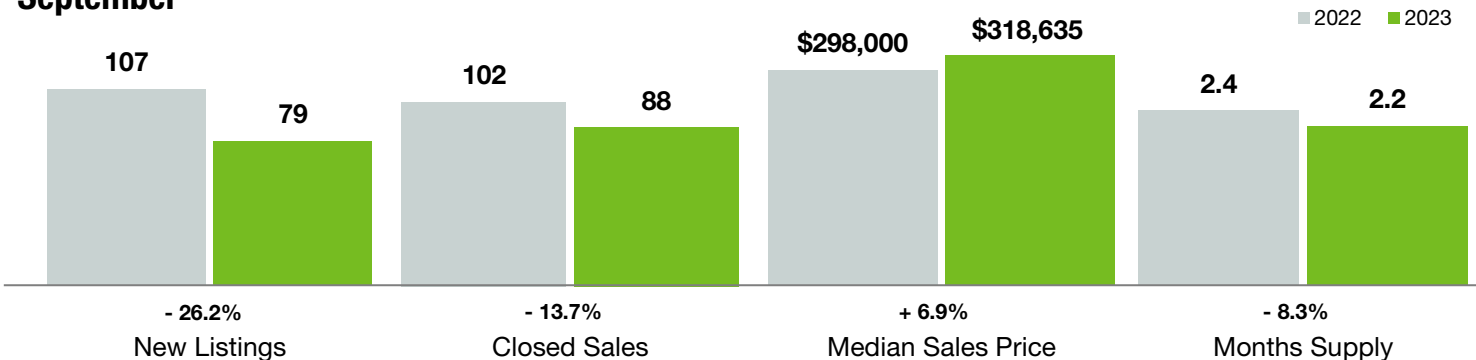
## Stanly County

North Carolina

Key Metrics	September			Year to Date		
	2022	2023	Percent Change	Thru 9-2022	Thru 9-2023	Percent Change
New Listings	107	79	- 26.2%	1,024	864	- 15.6%
Pending Sales	80	65	- 18.8%	802	765	- 4.6%
Closed Sales	102	88	- 13.7%	791	724	- 8.5%
Median Sales Price*	\$298,000	\$318,635	+ 6.9%	\$285,000	\$304,445	+ 6.8%
Average Sales Price*	\$296,959	\$326,002	+ 9.8%	\$313,332	\$321,360	+ 2.6%
Percent of Original List Price Received*	96.5%	95.5%	- 1.0%	98.4%	95.3%	- 3.2%
List to Close	84	88	+ 4.8%	78	102	+ 30.8%
Days on Market Until Sale	21	36	+ 71.4%	21	50	+ 138.1%
Cumulative Days on Market Until Sale	22	40	+ 81.8%	19	55	+ 189.5%
Average List Price	\$298,212	\$370,729	+ 24.3%	\$320,416	\$356,906	+ 11.4%
Inventory of Homes for Sale	212	171	- 19.3%	--	--	--
Months Supply of Inventory	2.4	2.2	- 8.3%	--	--	--

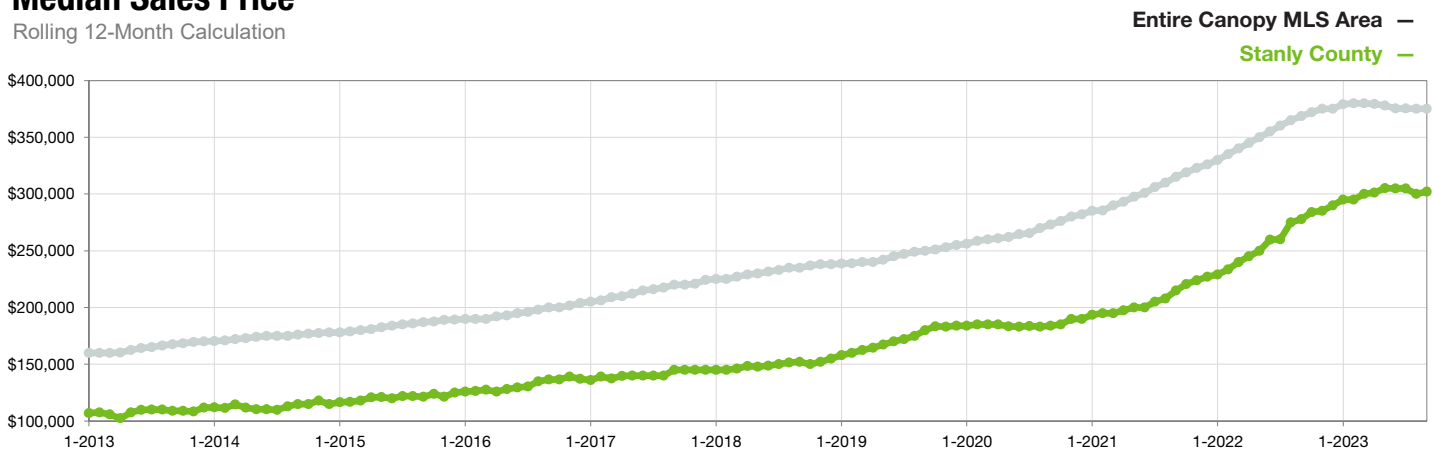
\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### September



### Median Sales Price

Rolling 12-Month Calculation



Current as of October 5, 2023. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2023 ShowingTime.