

Local Market Update for September 2023

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
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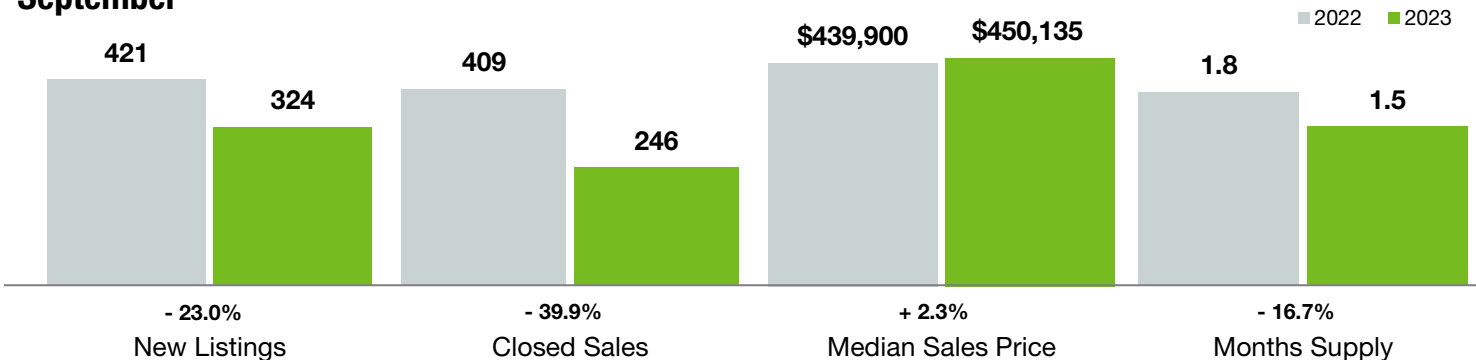
Union County

North Carolina

Key Metrics	September			Year to Date		
	2022	2023	Percent Change	Thru 9-2022	Thru 9-2023	Percent Change
New Listings	421	324	- 23.0%	4,204	3,011	- 28.4%
Pending Sales	303	267	- 11.9%	3,328	2,680	- 19.5%
Closed Sales	409	246	- 39.9%	3,480	2,679	- 23.0%
Median Sales Price*	\$439,900	\$450,135	+ 2.3%	\$443,175	\$453,400	+ 2.3%
Average Sales Price*	\$530,644	\$580,917	+ 9.5%	\$539,215	\$562,582	+ 4.3%
Percent of Original List Price Received*	96.7%	98.4%	+ 1.8%	101.2%	97.9%	- 3.3%
List to Close	101	75	- 25.7%	84	97	+ 15.5%
Days on Market Until Sale	28	32	+ 14.3%	18	39	+ 116.7%
Cumulative Days on Market Until Sale	36	30	- 16.7%	22	37	+ 68.2%
Average List Price	\$567,862	\$595,522	+ 4.9%	\$577,481	\$601,906	+ 4.2%
Inventory of Homes for Sale	650	412	- 36.6%	--	--	--
Months Supply of Inventory	1.8	1.5	- 16.7%	--	--	--

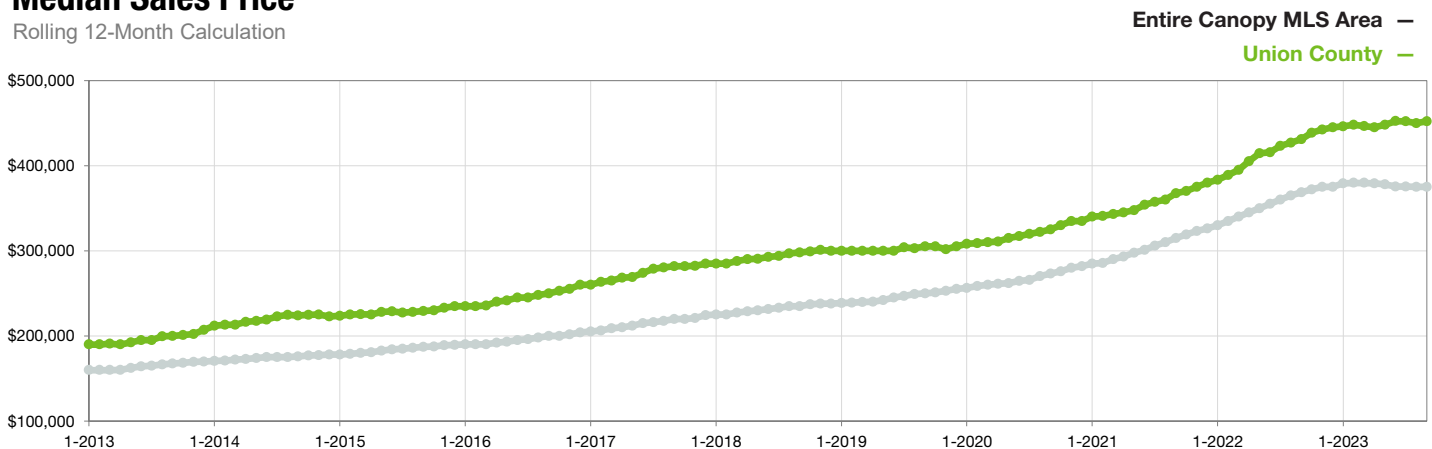
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

September



Median Sales Price

Rolling 12-Month Calculation



Current as of October 5, 2023. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2023 ShowingTime.