

# Local Market Update for September 2023

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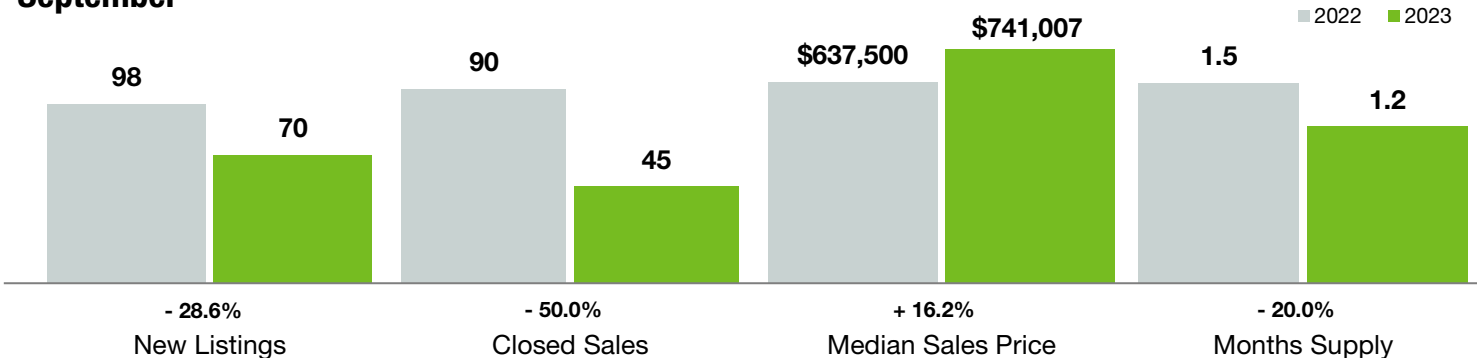
## Waxhaw

North Carolina

Key Metrics	September			Year to Date		
	2022	2023	Percent Change	Thru 9-2022	Thru 9-2023	Percent Change
New Listings	98	70	- 28.6%	1,007	723	- 28.2%
Pending Sales	71	55	- 22.5%	831	663	- 20.2%
Closed Sales	90	45	- 50.0%	856	681	- 20.4%
Median Sales Price*	\$637,500	\$741,007	+ 16.2%	\$610,000	\$665,000	+ 9.0%
Average Sales Price*	\$725,424	\$807,987	+ 11.4%	\$724,403	\$770,914	+ 6.4%
Percent of Original List Price Received*	96.6%	97.5%	+ 0.9%	102.3%	98.6%	- 3.6%
List to Close	81	77	- 4.9%	71	88	+ 23.9%
Days on Market Until Sale	23	33	+ 43.5%	16	28	+ 75.0%
Cumulative Days on Market Until Sale	21	33	+ 57.1%	13	28	+ 115.4%
Average List Price	\$722,556	\$784,624	+ 8.6%	\$745,977	\$829,664	+ 11.2%
Inventory of Homes for Sale	130	81	- 37.7%	--	--	--
Months Supply of Inventory	1.5	1.2	- 20.0%	--	--	--

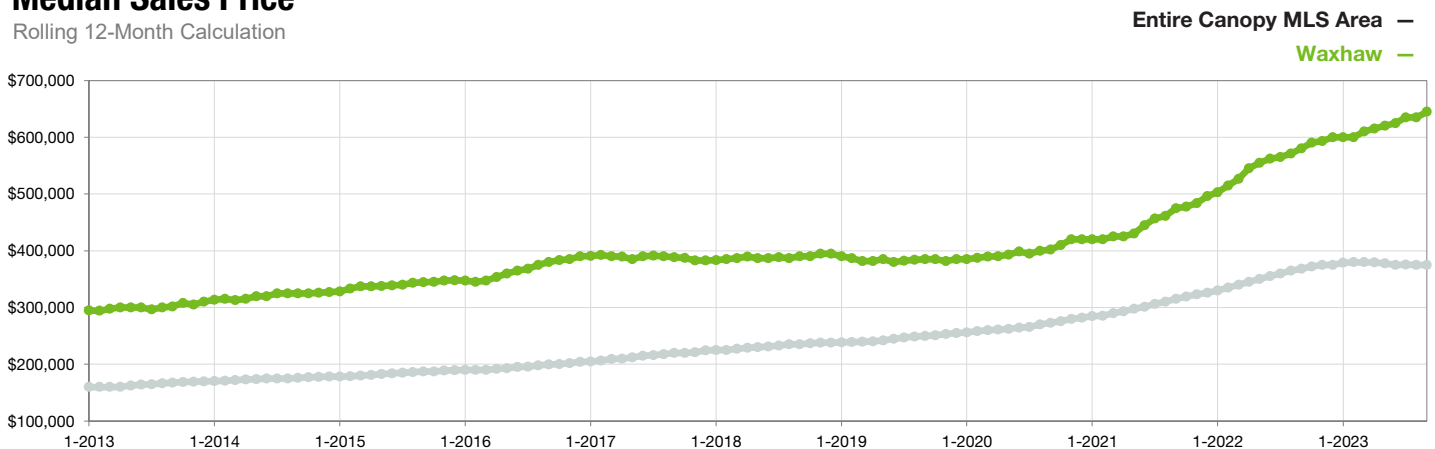
\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### September



### Median Sales Price

Rolling 12-Month Calculation



Current as of October 5, 2023. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2023 ShowingTime.