

# Local Market Update for October 2023

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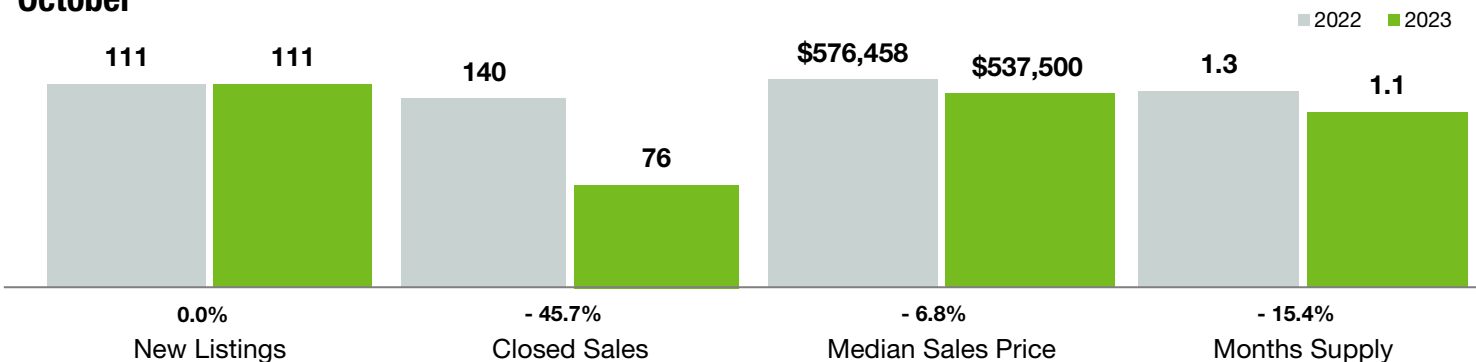
## Huntersville

North Carolina

Key Metrics	October			Year to Date		
	2022	2023	Percent Change	Thru 10-2022	Thru 10-2023	Percent Change
New Listings	111	111	0.0%	1,511	1,027	- 32.0%
Pending Sales	90	98	+ 8.9%	1,287	922	- 28.4%
Closed Sales	140	76	- 45.7%	1,424	867	- 39.1%
Median Sales Price*	\$576,458	\$537,500	- 6.8%	\$519,335	\$542,500	+ 4.5%
Average Sales Price*	\$578,687	\$638,726	+ 10.4%	\$544,016	\$587,473	+ 8.0%
Percent of Original List Price Received*	98.2%	98.6%	+ 0.4%	101.8%	98.6%	- 3.1%
List to Close	109	75	- 31.2%	98	84	- 14.3%
Days on Market Until Sale	30	26	- 13.3%	24	29	+ 20.8%
Cumulative Days on Market Until Sale	22	28	+ 27.3%	18	31	+ 72.2%
Average List Price	\$541,096	\$567,344	+ 4.9%	\$556,806	\$619,239	+ 11.2%
Inventory of Homes for Sale	163	98	- 39.9%	--	--	--
Months Supply of Inventory	1.3	1.1	- 15.4%	--	--	--

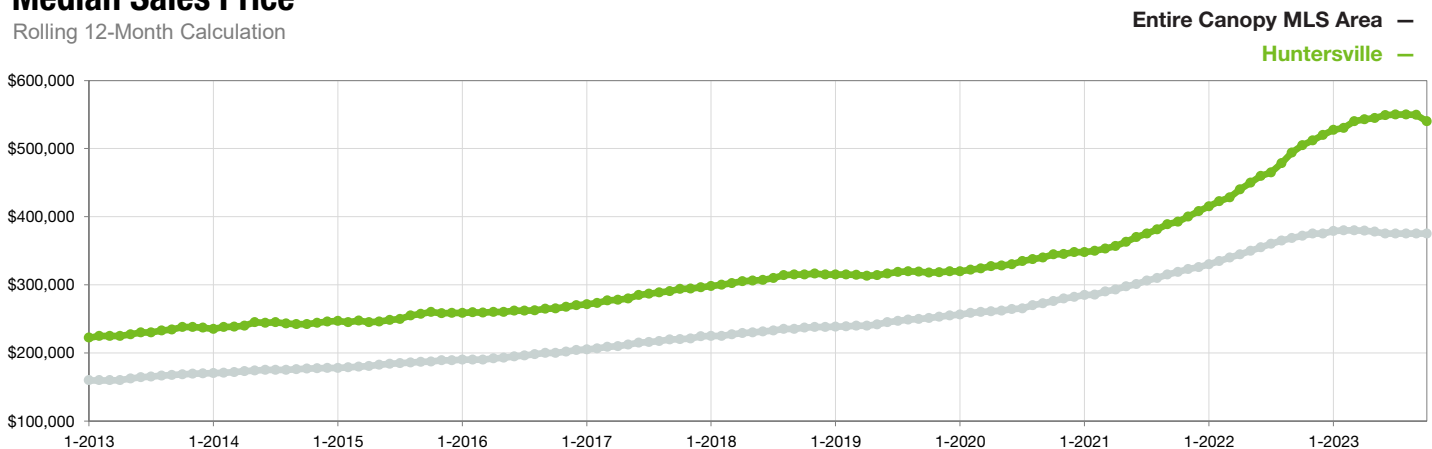
\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### October



### Median Sales Price

Rolling 12-Month Calculation



Current as of November 5, 2023. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2023 ShowingTime.