

Local Market Update for October 2023

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
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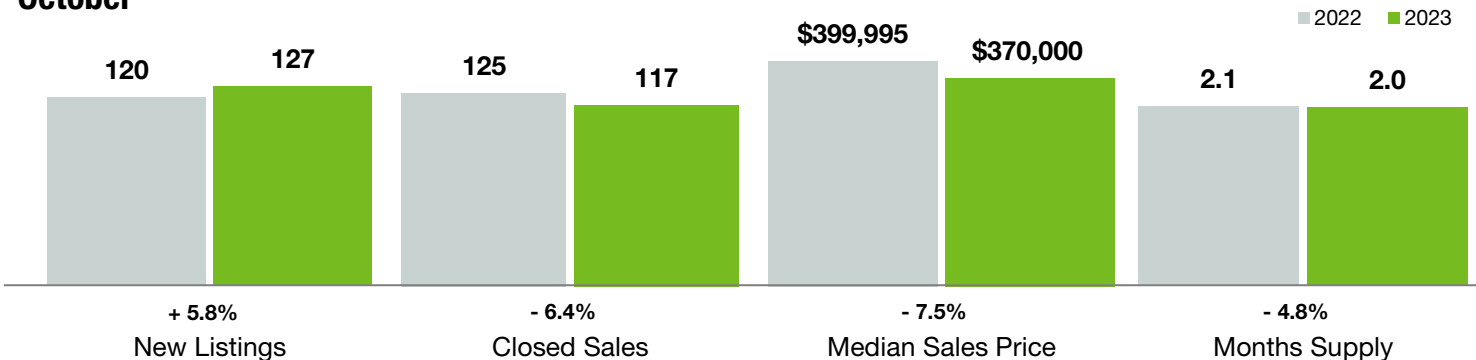
Lincoln County

North Carolina

Key Metrics	October			Year to Date		
	2022	2023	Percent Change	Thru 10-2022	Thru 10-2023	Percent Change
New Listings	120	127	+ 5.8%	1,567	1,339	- 14.6%
Pending Sales	88	105	+ 19.3%	1,287	1,163	- 9.6%
Closed Sales	125	117	- 6.4%	1,352	1,138	- 15.8%
Median Sales Price*	\$399,995	\$370,000	- 7.5%	\$419,854	\$400,000	- 4.7%
Average Sales Price*	\$436,879	\$461,679	+ 5.7%	\$454,182	\$480,654	+ 5.8%
Percent of Original List Price Received*	96.2%	95.9%	- 0.3%	100.0%	96.6%	- 3.4%
List to Close	87	100	+ 14.9%	93	106	+ 14.0%
Days on Market Until Sale	34	44	+ 29.4%	27	50	+ 85.2%
Cumulative Days on Market Until Sale	30	44	+ 46.7%	26	51	+ 96.2%
Average List Price	\$530,364	\$472,164	- 11.0%	\$473,860	\$510,765	+ 7.8%
Inventory of Homes for Sale	260	222	- 14.6%	--	--	--
Months Supply of Inventory	2.1	2.0	- 4.8%	--	--	--

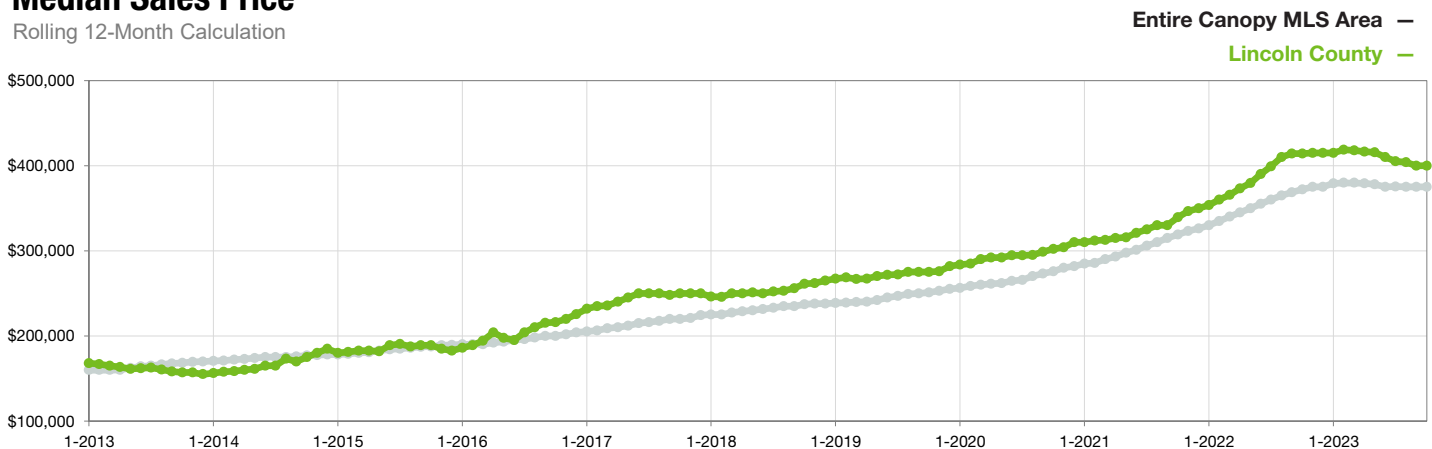
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

October



Median Sales Price

Rolling 12-Month Calculation



Current as of November 5, 2023. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2023 ShowingTime.