

# Local Market Update for October 2023

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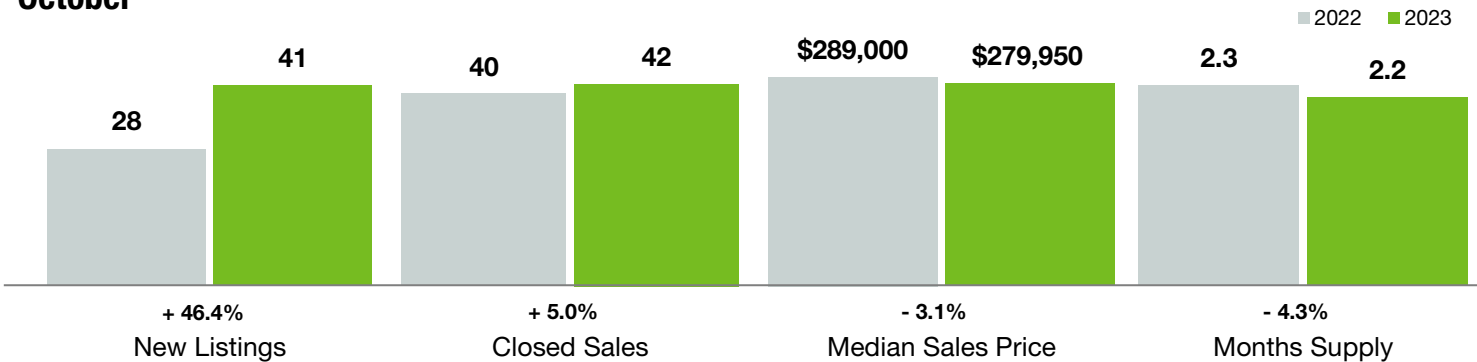
## Lincolnton

North Carolina

Key Metrics	October			Year to Date		
	2022	2023	Percent Change	Thru 10-2022	Thru 10-2023	Percent Change
New Listings	28	41	+ 46.4%	493	410	- 16.8%
Pending Sales	21	45	+ 114.3%	405	360	- 11.1%
Closed Sales	40	42	+ 5.0%	416	340	- 18.3%
Median Sales Price*	\$289,000	\$279,950	- 3.1%	\$285,000	\$293,750	+ 3.1%
Average Sales Price*	\$284,224	\$302,306	+ 6.4%	\$301,501	\$312,598	+ 3.7%
Percent of Original List Price Received*	95.5%	96.8%	+ 1.4%	100.1%	95.8%	- 4.3%
List to Close	69	101	+ 46.4%	77	106	+ 37.7%
Days on Market Until Sale	26	42	+ 61.5%	33	47	+ 42.4%
Cumulative Days on Market Until Sale	30	41	+ 36.7%	39	52	+ 33.3%
Average List Price	\$382,610	\$329,985	- 13.8%	\$308,074	\$336,425	+ 9.2%
Inventory of Homes for Sale	92	74	- 19.6%	--	--	--
Months Supply of Inventory	2.3	2.2	- 4.3%	--	--	--

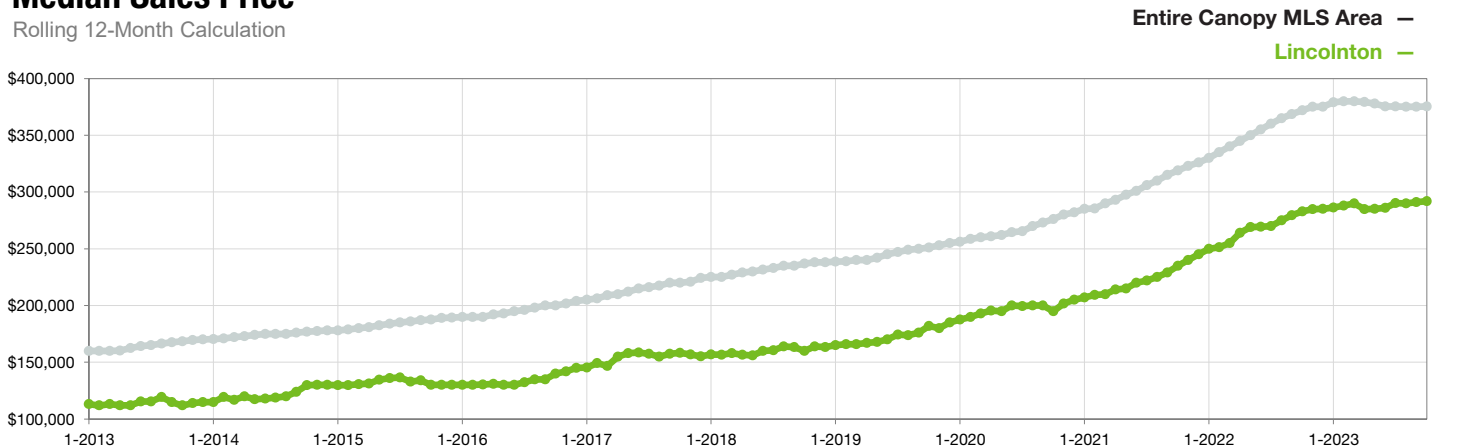
\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### October



### Median Sales Price

Rolling 12-Month Calculation



Current as of November 5, 2023. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2023 ShowingTime.