

# Local Market Update for October 2023

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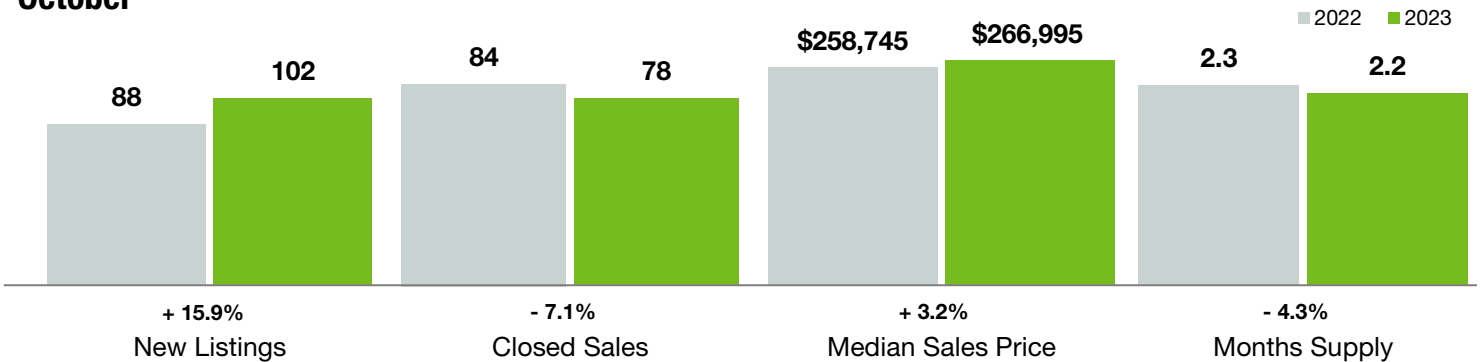
## Salisbury

North Carolina

Key Metrics	October			Year to Date		
	2022	2023	Percent Change	Thru 10-2022	Thru 10-2023	Percent Change
New Listings	88	102	+ 15.9%	1,211	998	- 17.6%
Pending Sales	60	76	+ 26.7%	938	828	- 11.7%
Closed Sales	84	78	- 7.1%	998	804	- 19.4%
Median Sales Price*	\$258,745	\$266,995	+ 3.2%	\$255,000	\$260,000	+ 2.0%
Average Sales Price*	\$263,793	\$285,731	+ 8.3%	\$285,370	\$289,300	+ 1.4%
Percent of Original List Price Received*	95.0%	96.0%	+ 1.1%	99.1%	95.4%	- 3.7%
List to Close	92	75	- 18.5%	76	82	+ 7.9%
Days on Market Until Sale	28	32	+ 14.3%	19	37	+ 94.7%
Cumulative Days on Market Until Sale	33	38	+ 15.2%	22	42	+ 90.9%
Average List Price	\$290,479	\$371,613	+ 27.9%	\$293,325	\$319,092	+ 8.8%
Inventory of Homes for Sale	217	174	- 19.8%	--	--	--
Months Supply of Inventory	2.3	2.2	- 4.3%	--	--	--

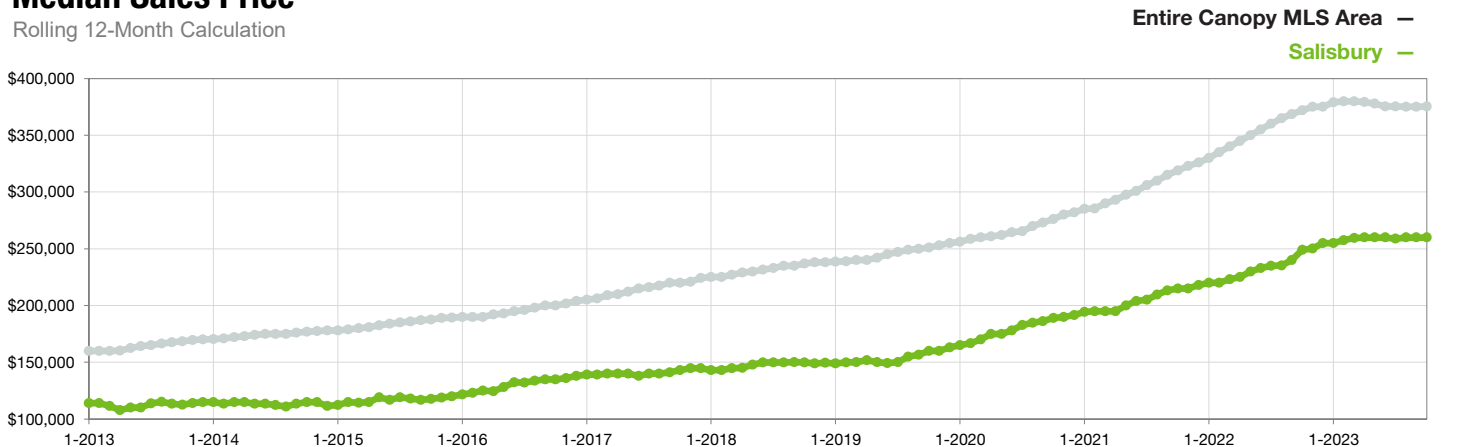
\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### October



### Median Sales Price

Rolling 12-Month Calculation



Current as of November 5, 2023. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2023 ShowingTime.