

Local Market Update for October 2023

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
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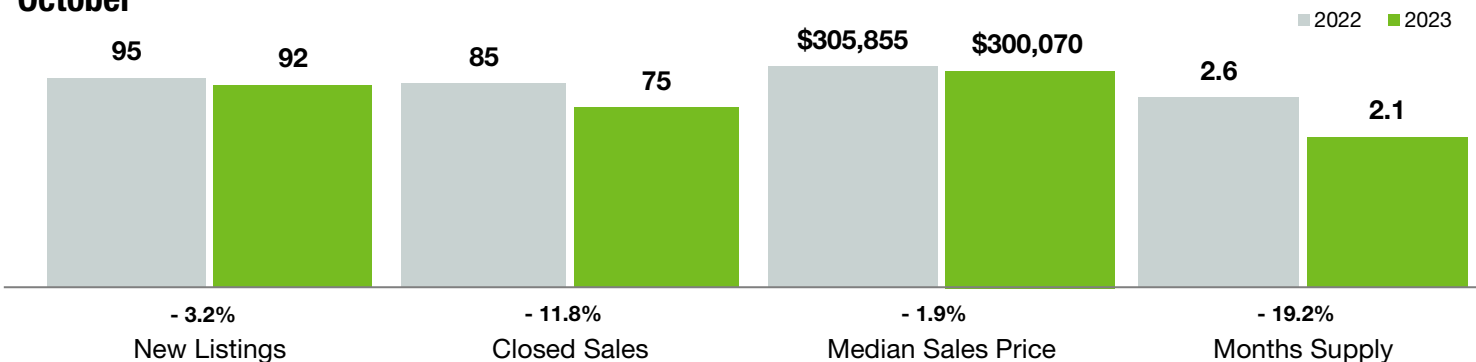
Stanly County

North Carolina

Key Metrics	October			Year to Date		
	2022	2023	Percent Change	Thru 10-2022	Thru 10-2023	Percent Change
New Listings	95	92	- 3.2%	1,119	958	- 14.4%
Pending Sales	61	77	+ 26.2%	863	838	- 2.9%
Closed Sales	85	75	- 11.8%	876	802	- 8.4%
Median Sales Price*	\$305,855	\$300,070	- 1.9%	\$290,000	\$304,000	+ 4.8%
Average Sales Price*	\$347,431	\$332,969	- 4.2%	\$316,645	\$322,155	+ 1.7%
Percent of Original List Price Received*	96.5%	96.0%	- 0.5%	98.2%	95.4%	- 2.9%
List to Close	95	89	- 6.3%	80	101	+ 26.3%
Days on Market Until Sale	27	45	+ 66.7%	22	49	+ 122.7%
Cumulative Days on Market Until Sale	33	47	+ 42.4%	21	54	+ 157.1%
Average List Price	\$405,772	\$370,009	- 8.8%	\$327,757	\$357,617	+ 9.1%
Inventory of Homes for Sale	221	163	- 26.2%	--	--	--
Months Supply of Inventory	2.6	2.1	- 19.2%	--	--	--

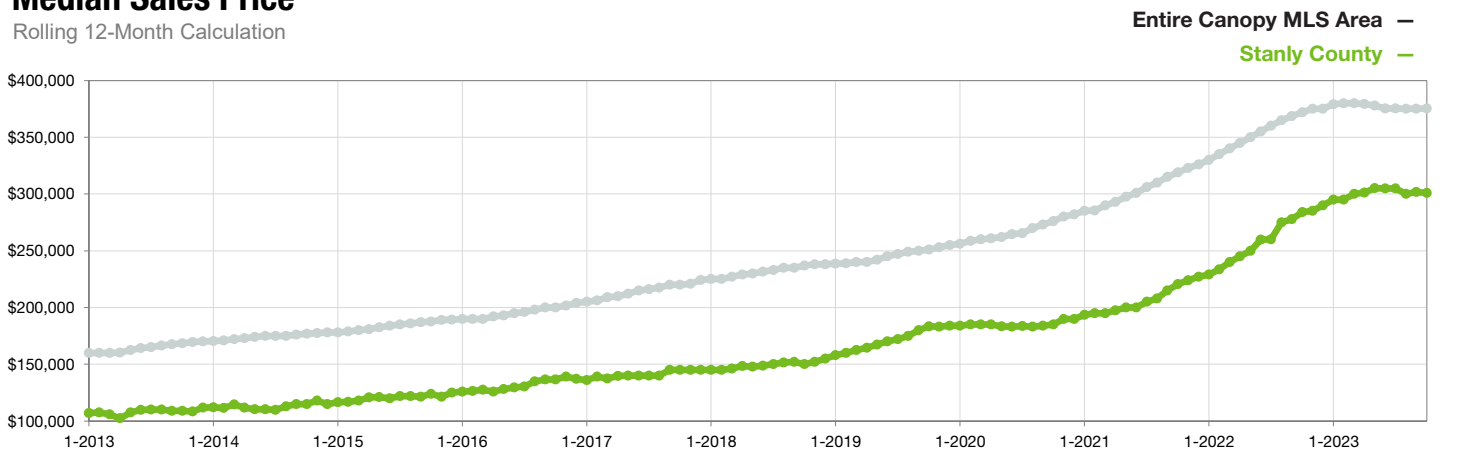
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

October



Median Sales Price

Rolling 12-Month Calculation



Current as of November 5, 2023. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2023 ShowingTime.