

Local Market Update for November 2023

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
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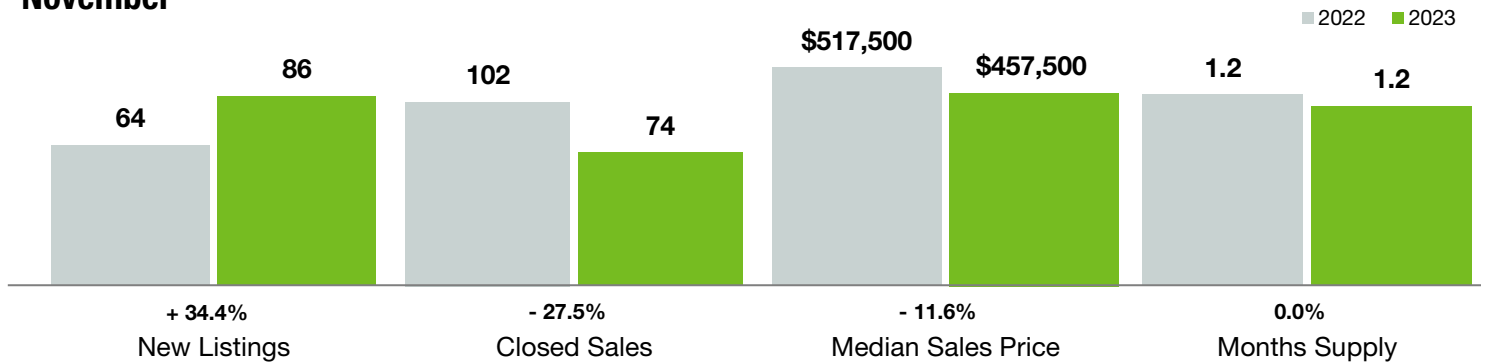
Huntersville

North Carolina

Key Metrics	November			Year to Date		
	2022	2023	Percent Change	Thru 11-2022	Thru 11-2023	Percent Change
New Listings	64	86	+ 34.4%	1,575	1,116	- 29.1%
Pending Sales	58	74	+ 27.6%	1,345	993	- 26.2%
Closed Sales	102	74	- 27.5%	1,526	947	- 37.9%
Median Sales Price*	\$517,500	\$457,500	- 11.6%	\$519,335	\$540,000	+ 4.0%
Average Sales Price*	\$555,311	\$542,177	- 2.4%	\$544,771	\$584,656	+ 7.3%
Percent of Original List Price Received*	97.3%	98.0%	+ 0.7%	101.5%	98.5%	- 3.0%
List to Close	98	71	- 27.6%	98	83	- 15.3%
Days on Market Until Sale	26	23	- 11.5%	25	29	+ 16.0%
Cumulative Days on Market Until Sale	27	24	- 11.1%	19	30	+ 57.9%
Average List Price	\$562,522	\$628,177	+ 11.7%	\$557,039	\$619,314	+ 11.2%
Inventory of Homes for Sale	150	101	- 32.7%	--	--	--
Months Supply of Inventory	1.2	1.2	0.0%	--	--	--

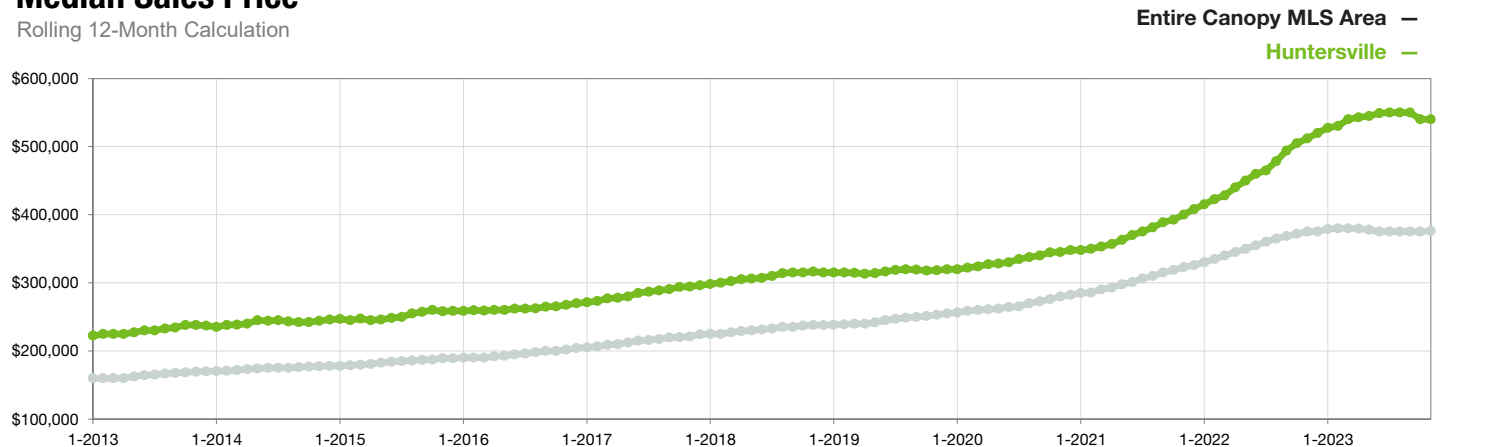
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

November



Median Sales Price

Rolling 12-Month Calculation



Current as of December 5, 2023. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2023 ShowingTime.