

Local Market Update for November 2023

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
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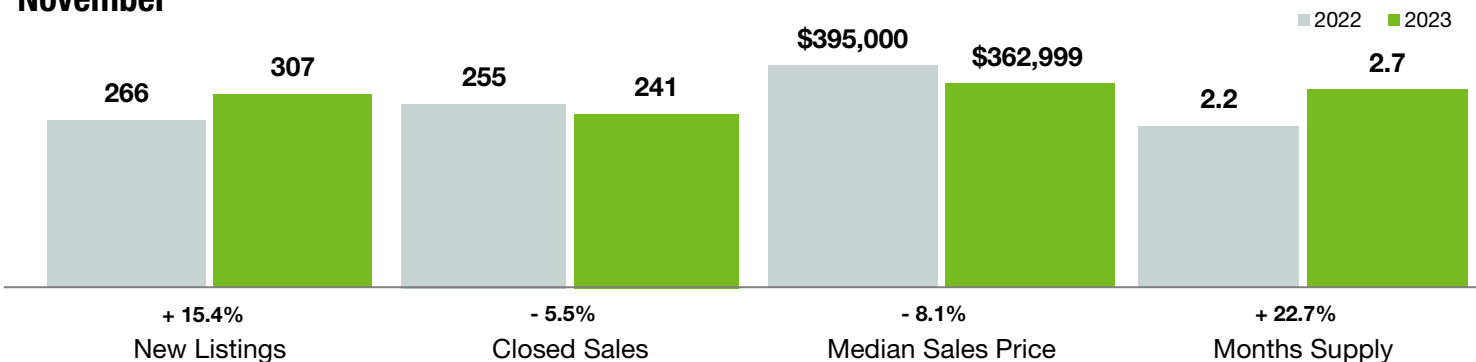
Iredell County

North Carolina

Key Metrics	November			Year to Date		
	2022	2023	Percent Change	Thru 11-2022	Thru 11-2023	Percent Change
New Listings	266	307	+ 15.4%	3,975	3,839	- 3.4%
Pending Sales	223	232	+ 4.0%	3,119	2,980	- 4.5%
Closed Sales	255	241	- 5.5%	3,153	2,844	- 9.8%
Median Sales Price*	\$395,000	\$362,999	- 8.1%	\$385,000	\$377,250	- 2.0%
Average Sales Price*	\$469,501	\$433,687	- 7.6%	\$488,229	\$497,081	+ 1.8%
Percent of Original List Price Received*	95.3%	96.1%	+ 0.8%	99.0%	96.5%	- 2.5%
List to Close	104	87	- 16.3%	74	96	+ 29.7%
Days on Market Until Sale	40	33	- 17.5%	24	43	+ 79.2%
Cumulative Days on Market Until Sale	40	37	- 7.5%	23	46	+ 100.0%
Average List Price	\$458,860	\$573,459	+ 25.0%	\$511,092	\$537,957	+ 5.3%
Inventory of Homes for Sale	621	708	+ 14.0%	--	--	--
Months Supply of Inventory	2.2	2.7	+ 22.7%	--	--	--

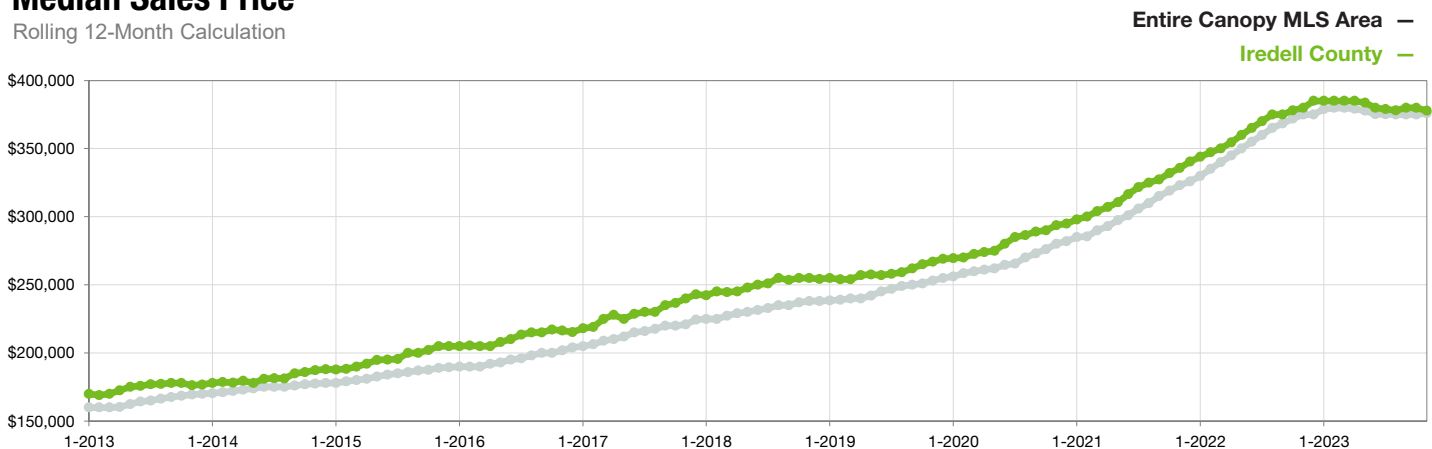
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

November



Median Sales Price

Rolling 12-Month Calculation



Current as of December 5, 2023. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2023 ShowingTime.