

# Local Market Update for November 2023

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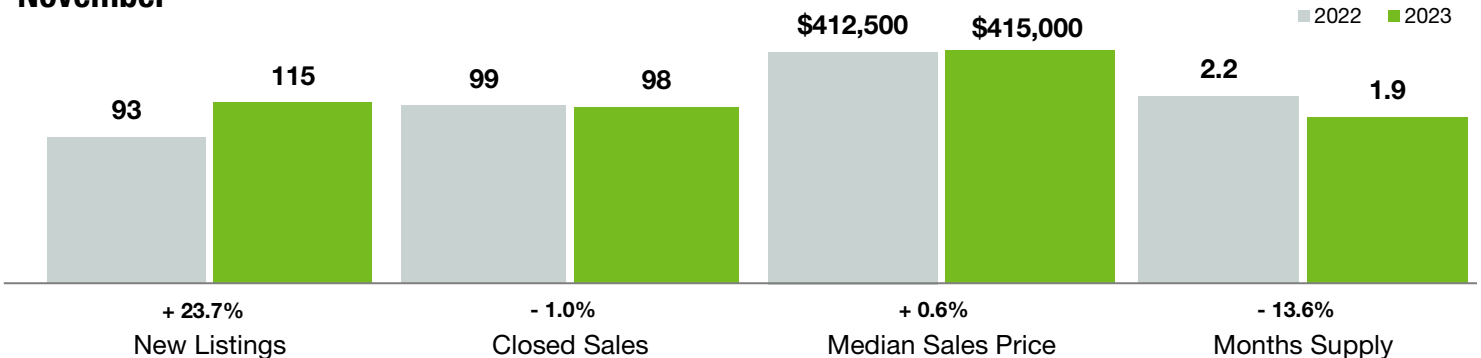
## Lincoln County

North Carolina

Key Metrics	November			Year to Date		
	2022	2023	Percent Change	Thru 11-2022	Thru 11-2023	Percent Change
New Listings	93	115	+ 23.7%	1,660	1,456	- 12.3%
Pending Sales	73	106	+ 45.2%	1,360	1,262	- 7.2%
Closed Sales	99	98	- 1.0%	1,451	1,236	- 14.8%
Median Sales Price*	\$412,500	\$415,000	+ 0.6%	\$418,733	\$402,250	- 3.9%
Average Sales Price*	\$472,207	\$440,048	- 6.8%	\$455,416	\$477,090	+ 4.8%
Percent of Original List Price Received*	97.7%	95.6%	- 2.1%	99.8%	96.5%	- 3.3%
List to Close	100	93	- 7.0%	93	104	+ 11.8%
Days on Market Until Sale	35	41	+ 17.1%	28	49	+ 75.0%
Cumulative Days on Market Until Sale	36	46	+ 27.8%	27	50	+ 85.2%
Average List Price	\$500,032	\$453,773	- 9.3%	\$475,280	\$505,454	+ 6.3%
Inventory of Homes for Sale	261	212	- 18.8%	--	--	--
Months Supply of Inventory	2.2	1.9	- 13.6%	--	--	--

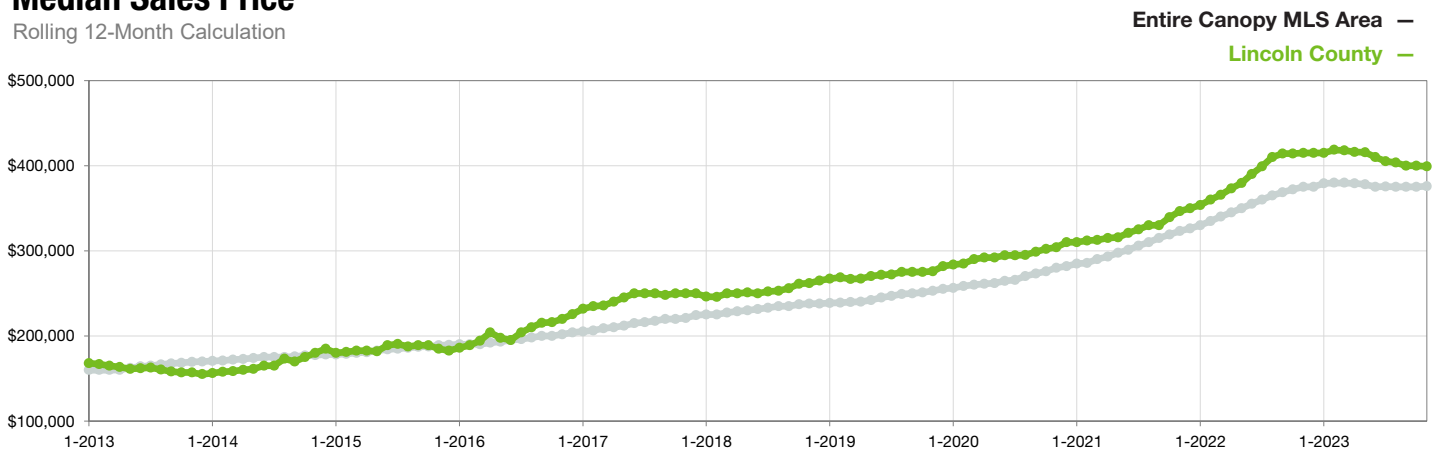
\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### November



### Median Sales Price

Rolling 12-Month Calculation



Current as of December 5, 2023. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2023 ShowingTime.