

# Local Market Update for November 2023

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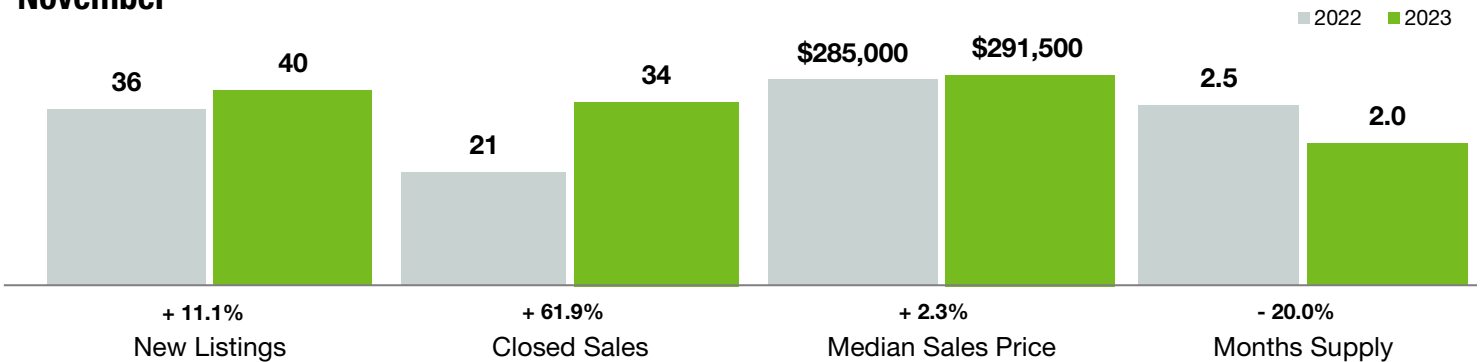
## Lincolnton

North Carolina

Key Metrics	November			Year to Date		
	2022	2023	Percent Change	Thru 11-2022	Thru 11-2023	Percent Change
New Listings	36	40	+ 11.1%	529	452	- 14.6%
Pending Sales	27	41	+ 51.9%	432	399	- 7.6%
Closed Sales	21	34	+ 61.9%	437	375	- 14.2%
Median Sales Price*	\$285,000	\$291,500	+ 2.3%	\$285,000	\$293,750	+ 3.1%
Average Sales Price*	\$302,379	\$304,224	+ 0.6%	\$301,544	\$311,825	+ 3.4%
Percent of Original List Price Received*	95.3%	95.2%	- 0.1%	99.9%	95.8%	- 4.1%
List to Close	67	78	+ 16.4%	76	103	+ 35.5%
Days on Market Until Sale	22	46	+ 109.1%	32	47	+ 46.9%
Cumulative Days on Market Until Sale	26	53	+ 103.8%	39	52	+ 33.3%
Average List Price	\$286,541	\$297,094	+ 3.7%	\$306,655	\$331,995	+ 8.3%
Inventory of Homes for Sale	95	69	- 27.4%	--	--	--
Months Supply of Inventory	2.5	2.0	- 20.0%	--	--	--

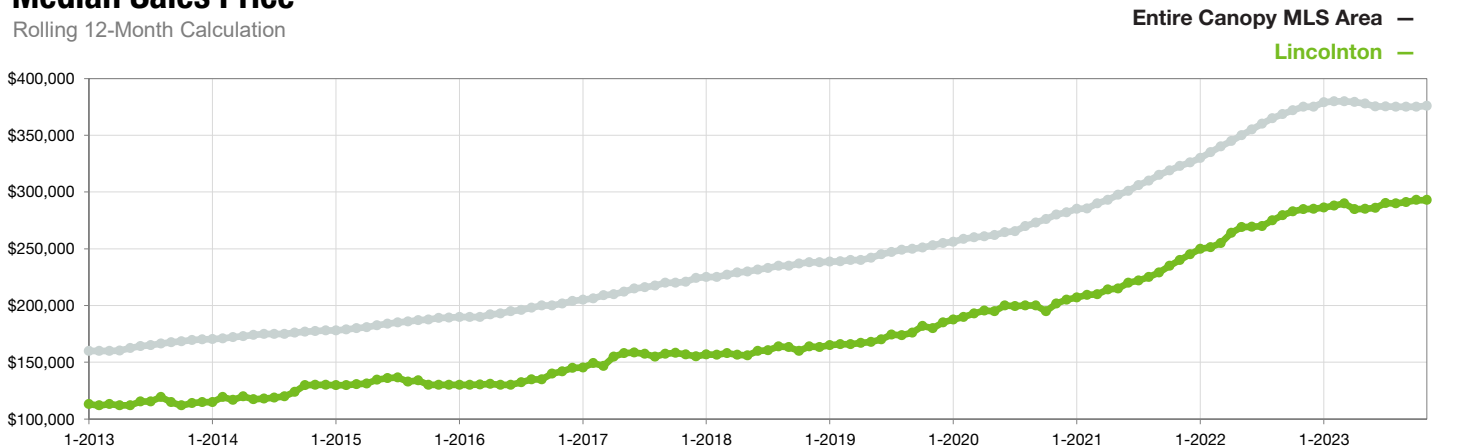
\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### November



### Median Sales Price

Rolling 12-Month Calculation



Current as of December 5, 2023. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2023 ShowingTime.