

Local Market Update for November 2023

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
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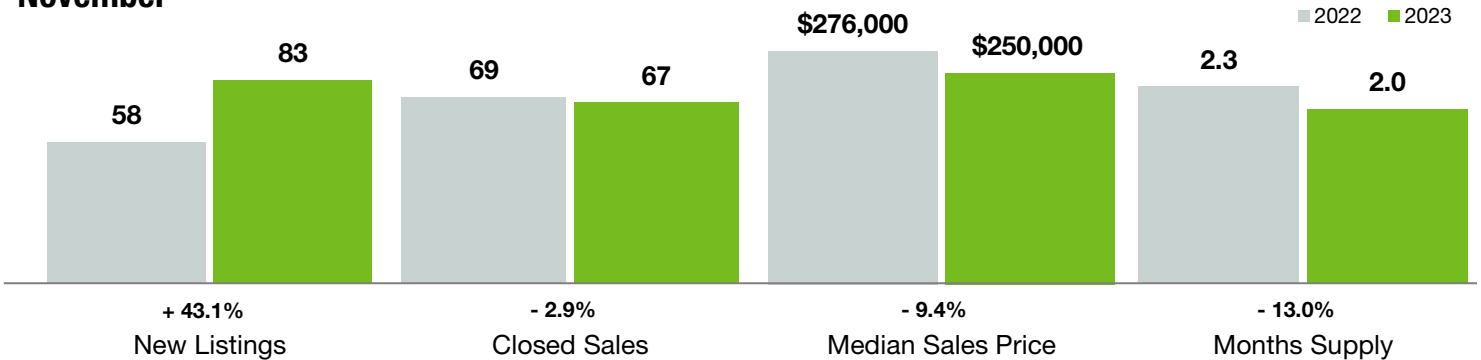
Salisbury

North Carolina

Key Metrics	November			Year to Date		
	2022	2023	Percent Change	Thru 11-2022	Thru 11-2023	Percent Change
New Listings	58	83	+ 43.1%	1,269	1,082	- 14.7%
Pending Sales	48	77	+ 60.4%	986	901	- 8.6%
Closed Sales	69	67	- 2.9%	1,067	872	- 18.3%
Median Sales Price*	\$276,000	\$250,000	- 9.4%	\$255,000	\$260,000	+ 2.0%
Average Sales Price*	\$290,435	\$259,597	- 10.6%	\$285,698	\$286,804	+ 0.4%
Percent of Original List Price Received*	95.5%	94.7%	- 0.8%	98.9%	95.3%	- 3.6%
List to Close	77	78	+ 1.3%	76	82	+ 7.9%
Days on Market Until Sale	26	35	+ 34.6%	19	37	+ 94.7%
Cumulative Days on Market Until Sale	32	44	+ 37.5%	22	42	+ 90.9%
Average List Price	\$291,098	\$324,127	+ 11.3%	\$293,224	\$318,990	+ 8.8%
Inventory of Homes for Sale	203	162	- 20.2%	--	--	--
Months Supply of Inventory	2.3	2.0	- 13.0%	--	--	--

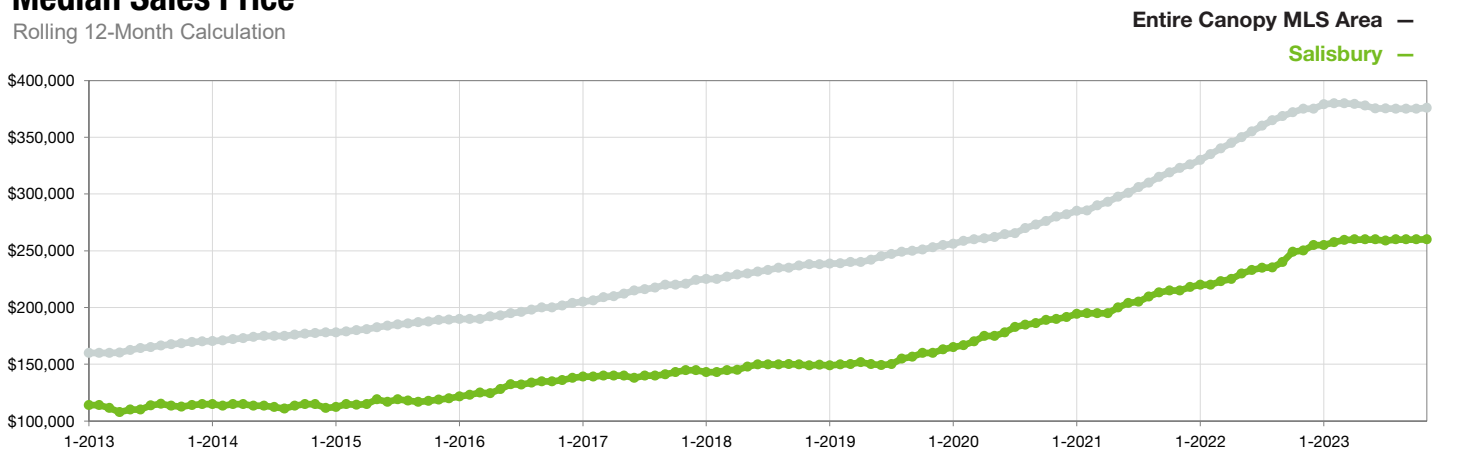
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

November



Median Sales Price

Rolling 12-Month Calculation



Current as of December 5, 2023. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2023 ShowingTime.