

Local Market Update for November 2023

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
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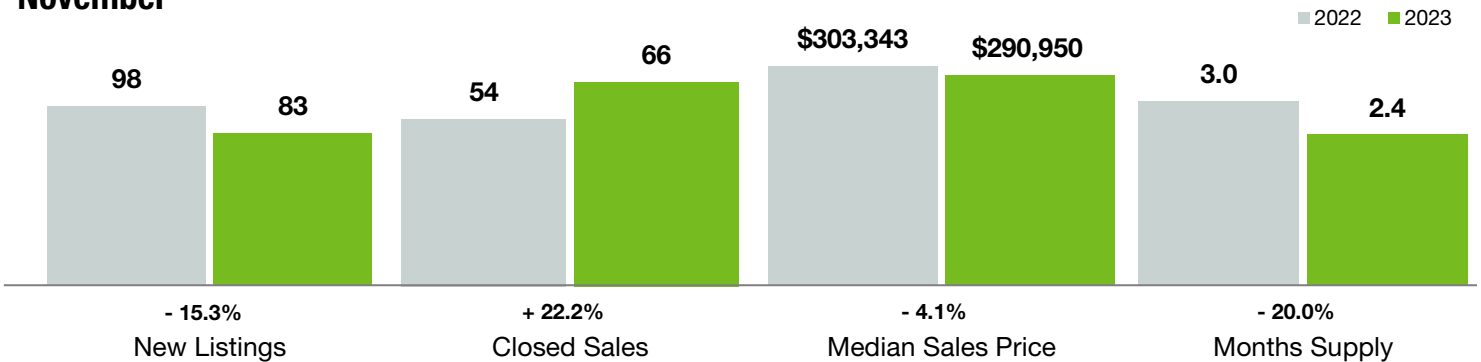
Stanly County

North Carolina

Key Metrics	November			Year to Date		
	2022	2023	Percent Change	Thru 11-2022	Thru 11-2023	Percent Change
New Listings	98	83	- 15.3%	1,217	1,046	- 14.1%
Pending Sales	62	52	- 16.1%	925	887	- 4.1%
Closed Sales	54	66	+ 22.2%	930	872	- 6.2%
Median Sales Price*	\$303,343	\$290,950	- 4.1%	\$290,000	\$300,000	+ 3.4%
Average Sales Price*	\$351,008	\$381,675	+ 8.7%	\$318,642	\$326,325	+ 2.4%
Percent of Original List Price Received*	94.9%	95.6%	+ 0.7%	98.0%	95.4%	- 2.7%
List to Close	109	78	- 28.4%	81	98	+ 21.0%
Days on Market Until Sale	30	37	+ 23.3%	22	48	+ 118.2%
Cumulative Days on Market Until Sale	33	45	+ 36.4%	21	53	+ 152.4%
Average List Price	\$316,752	\$401,879	+ 26.9%	\$326,868	\$360,745	+ 10.4%
Inventory of Homes for Sale	246	188	- 23.6%	--	--	--
Months Supply of Inventory	3.0	2.4	- 20.0%	--	--	--

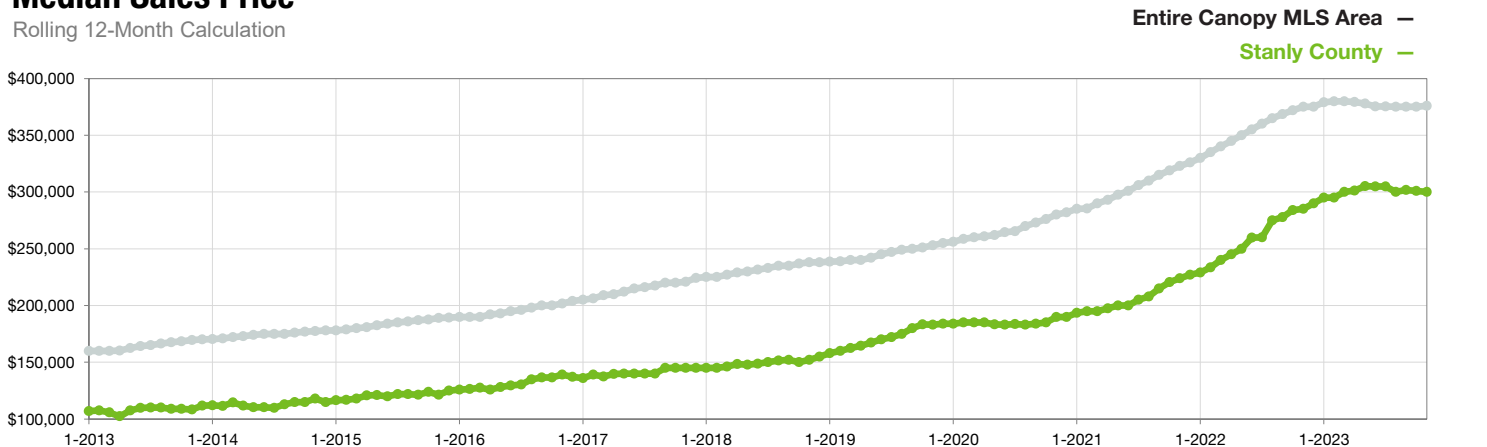
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

November



Median Sales Price

Rolling 12-Month Calculation



Current as of December 5, 2023. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2023 ShowingTime.