

# Local Market Update for November 2023

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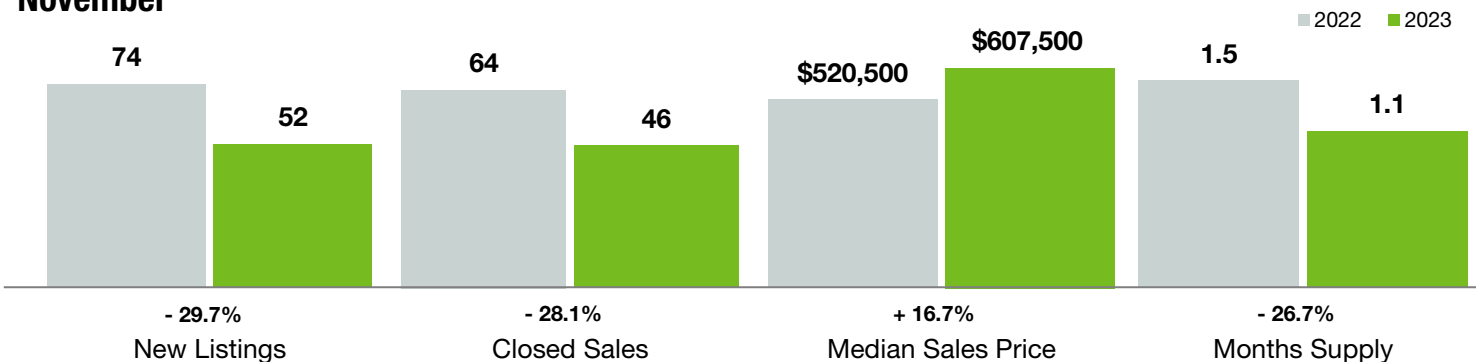
## Waxhaw

North Carolina

Key Metrics	November			Year to Date		
	2022	2023	Percent Change	Thru 11-2022	Thru 11-2023	Percent Change
New Listings	74	52	- 29.7%	1,178	835	- 29.1%
Pending Sales	65	43	- 33.8%	963	757	- 21.4%
Closed Sales	64	46	- 28.1%	994	786	- 20.9%
Median Sales Price*	\$520,500	\$607,500	+ 16.7%	\$600,000	\$660,500	+ 10.1%
Average Sales Price*	\$656,429	\$715,729	+ 9.0%	\$729,961	\$767,022	+ 5.1%
Percent of Original List Price Received*	95.9%	97.6%	+ 1.8%	101.4%	98.5%	- 2.9%
List to Close	96	67	- 30.2%	73	85	+ 16.4%
Days on Market Until Sale	35	27	- 22.9%	18	28	+ 55.6%
Cumulative Days on Market Until Sale	31	28	- 9.7%	15	28	+ 86.7%
Average List Price	\$716,844	\$771,039	+ 7.6%	\$741,243	\$820,653	+ 10.7%
Inventory of Homes for Sale	129	77	- 40.3%	--	--	--
Months Supply of Inventory	1.5	1.1	- 26.7%	--	--	--

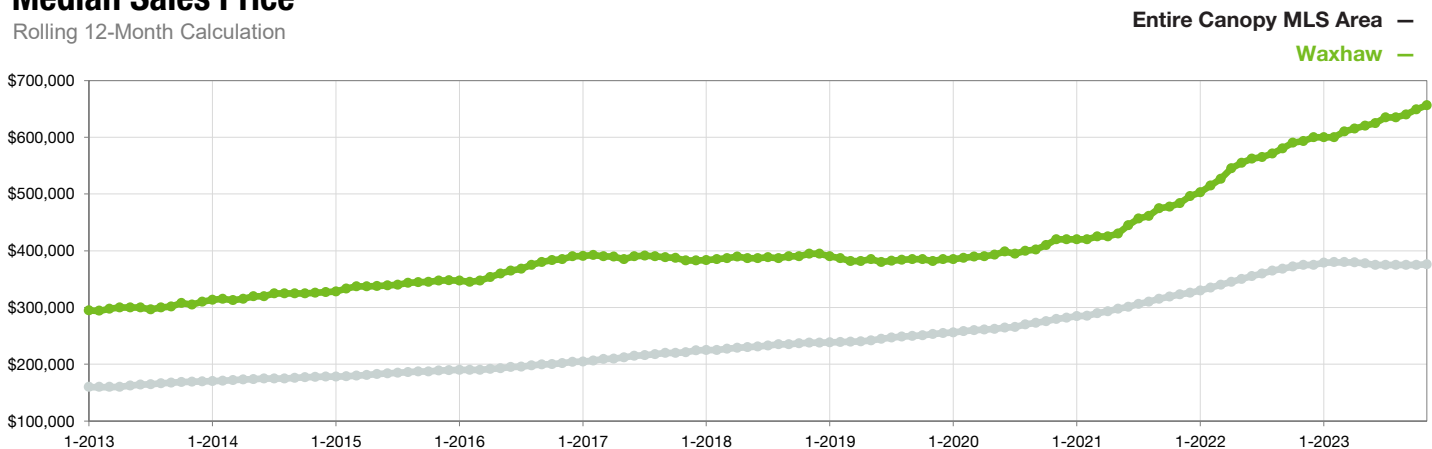
\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### November



### Median Sales Price

Rolling 12-Month Calculation



Current as of December 5, 2023. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2023 ShowingTime.