## **Local Market Update for December 2023**



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## **Huntersville**

North Carolina

	December			Year to Date		
Key Metrics	2022	2023	Percent Change	Thru 12-2022	Thru 12-2023	Percent Change
New Listings	54	62	+ 14.8%	1,629	1,178	- 27.7%
Pending Sales	59	61	+ 3.4%	1,404	1,050	- 25.2%
Closed Sales	103	60	- 41.7%	1,629	1,010	- 38.0%
Median Sales Price*	\$544,955	\$468,300	- 14.1%	\$520,000	\$533,250	+ 2.5%
Average Sales Price*	\$575,001	\$582,818	+ 1.4%	\$546,682	\$584,911	+ 7.0%
Percent of Original List Price Received*	96.5%	97.9%	+ 1.5%	101.2%	98.5%	- 2.7%
List to Close	127	87	- 31.5%	100	84	- 16.0%
Days on Market Until Sale	46	32	- 30.4%	26	29	+ 11.5%
Cumulative Days on Market Until Sale	40	37	- 7.5%	20	31	+ 55.0%
Average List Price	\$611,596	\$605,452	- 1.0%	\$558,850	\$618,501	+ 10.7%
Inventory of Homes for Sale	127	92	- 27.6%			
Months Supply of Inventory	1.1	1.1	0.0%			

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



