

Local Market Update for December 2023

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
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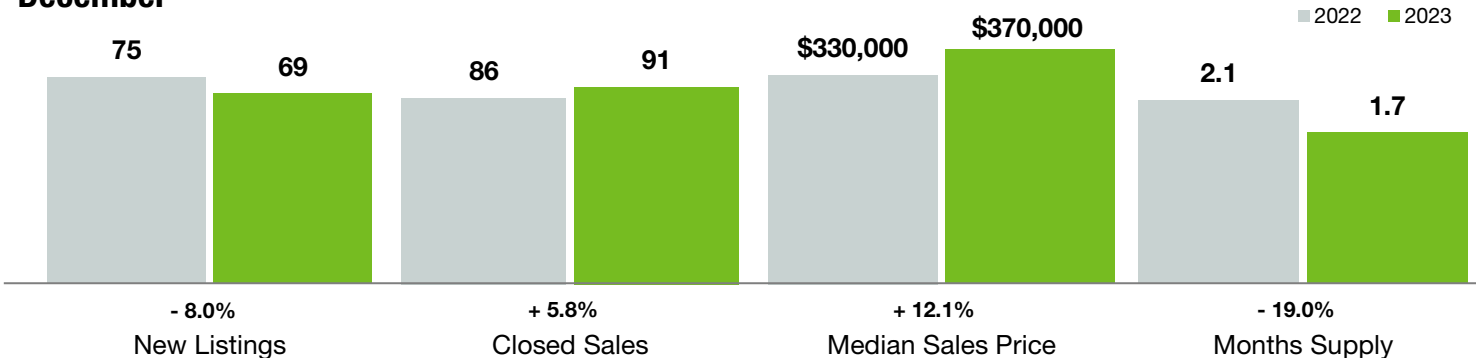
Lincoln County

North Carolina

Key Metrics	December			Year to Date		
	2022	2023	Percent Change	Thru 12-2022	Thru 12-2023	Percent Change
New Listings	75	69	- 8.0%	1,735	1,527	- 12.0%
Pending Sales	66	71	+ 7.6%	1,425	1,327	- 6.9%
Closed Sales	86	91	+ 5.8%	1,538	1,328	- 13.7%
Median Sales Price*	\$330,000	\$370,000	+ 12.1%	\$415,000	\$400,000	- 3.6%
Average Sales Price*	\$417,709	\$410,789	- 1.7%	\$453,245	\$472,247	+ 4.2%
Percent of Original List Price Received*	95.0%	95.4%	+ 0.4%	99.6%	96.4%	- 3.2%
List to Close	95	96	+ 1.1%	93	104	+ 11.8%
Days on Market Until Sale	67	42	- 37.3%	30	48	+ 60.0%
Cumulative Days on Market Until Sale	65	46	- 29.2%	30	50	+ 66.7%
Average List Price	\$362,607	\$486,848	+ 34.3%	\$470,448	\$504,184	+ 7.2%
Inventory of Homes for Sale	251	192	- 23.5%	--	--	--
Months Supply of Inventory	2.1	1.7	- 19.0%	--	--	--

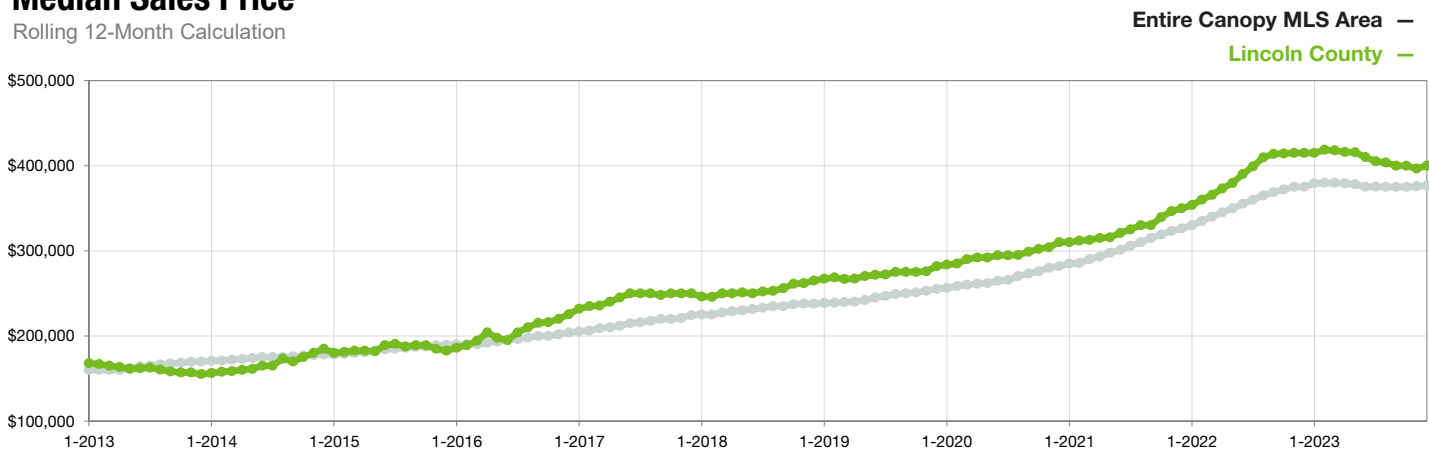
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

December



Median Sales Price

Rolling 12-Month Calculation



Current as of January 5, 2024. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2024 ShowingTime.