

Local Market Update for December 2023

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
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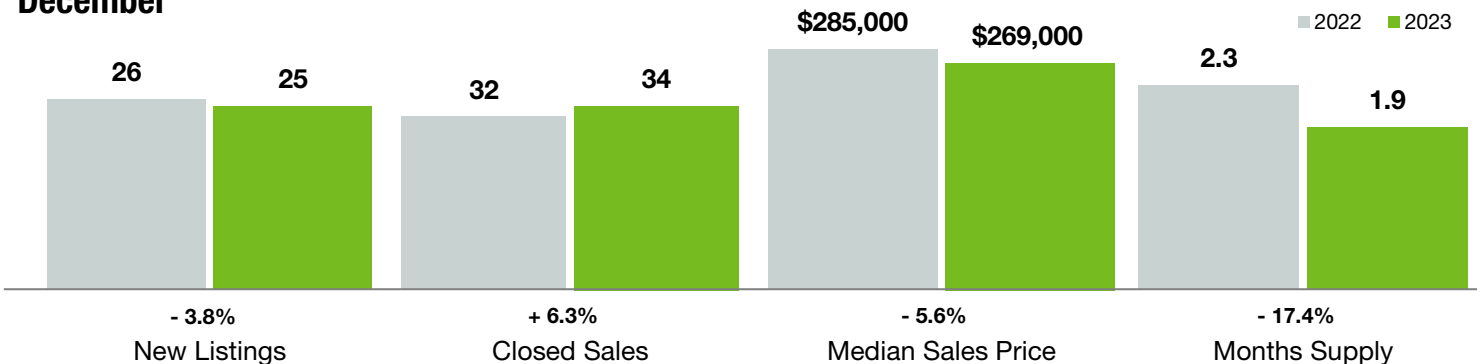
Lincolnton

North Carolina

Key Metrics	December			Year to Date		
	2022	2023	Percent Change	Thru 12-2022	Thru 12-2023	Percent Change
New Listings	26	25	- 3.8%	555	478	- 13.9%
Pending Sales	23	24	+ 4.3%	455	419	- 7.9%
Closed Sales	32	34	+ 6.3%	470	410	- 12.8%
Median Sales Price*	\$285,000	\$269,000	- 5.6%	\$285,000	\$293,000	+ 2.8%
Average Sales Price*	\$264,755	\$286,350	+ 8.2%	\$298,488	\$309,605	+ 3.7%
Percent of Original List Price Received*	95.6%	93.9%	- 1.8%	99.6%	95.6%	- 4.0%
List to Close	76	78	+ 2.6%	76	101	+ 32.9%
Days on Market Until Sale	59	41	- 30.5%	36	46	+ 27.8%
Cumulative Days on Market Until Sale	78	43	- 44.9%	43	51	+ 18.6%
Average List Price	\$295,060	\$348,504	+ 18.1%	\$306,119	\$332,573	+ 8.6%
Inventory of Homes for Sale	89	65	- 27.0%	--	--	--
Months Supply of Inventory	2.3	1.9	- 17.4%	--	--	--

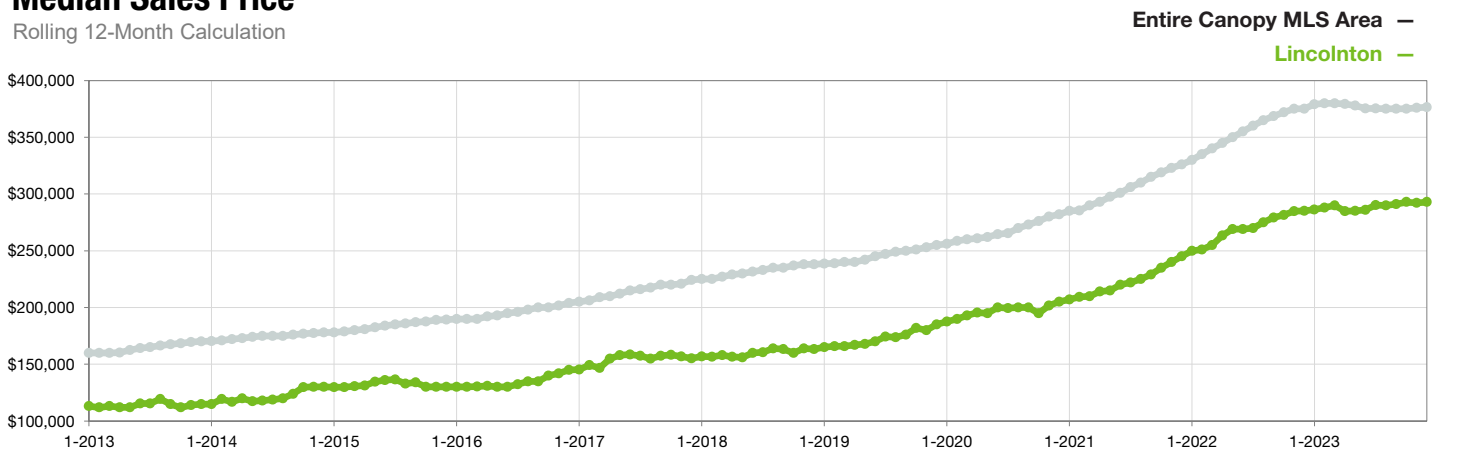
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

December



Median Sales Price

Rolling 12-Month Calculation



Current as of January 5, 2024. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2024 ShowingTime.