

Local Market Update for December 2023

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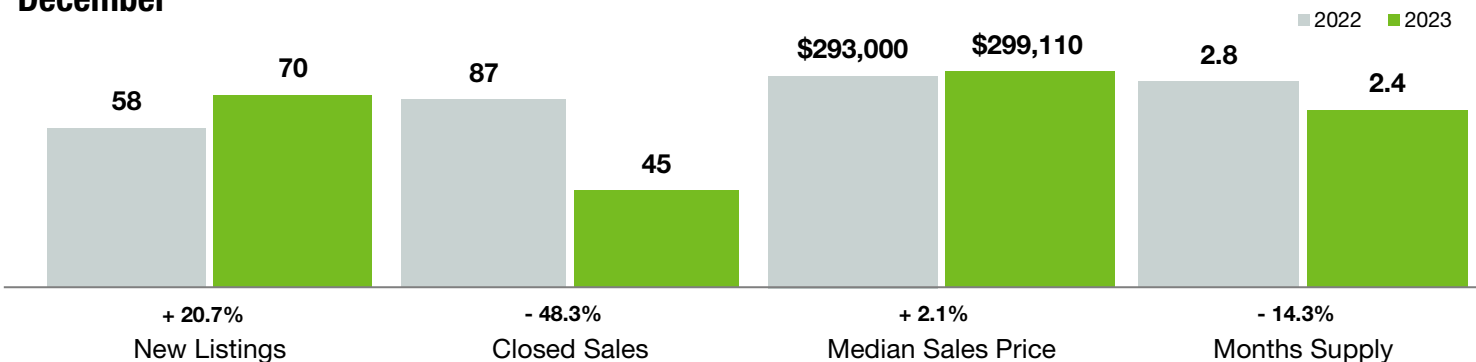
Stanly County

North Carolina

Key Metrics	December			Year to Date		
	2022	2023	Percent Change	Thru 12-2022	Thru 12-2023	Percent Change
New Listings	58	70	+ 20.7%	1,275	1,118	- 12.3%
Pending Sales	43	53	+ 23.3%	968	933	- 3.6%
Closed Sales	87	45	- 48.3%	1,017	921	- 9.4%
Median Sales Price*	\$293,000	\$299,110	+ 2.1%	\$290,000	\$300,000	+ 3.4%
Average Sales Price*	\$290,529	\$316,910	+ 9.1%	\$316,235	\$325,523	+ 2.9%
Percent of Original List Price Received*	94.8%	94.4%	- 0.4%	97.7%	95.3%	- 2.5%
List to Close	108	89	- 17.6%	84	98	+ 16.7%
Days on Market Until Sale	39	44	+ 12.8%	24	48	+ 100.0%
Cumulative Days on Market Until Sale	44	45	+ 2.3%	23	53	+ 130.4%
Average List Price	\$281,504	\$345,613	+ 22.8%	\$324,793	\$359,364	+ 10.6%
Inventory of Homes for Sale	229	190	- 17.0%	--	--	--
Months Supply of Inventory	2.8	2.4	- 14.3%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

December



Median Sales Price

Rolling 12-Month Calculation

