

Local Market Update for January 2024

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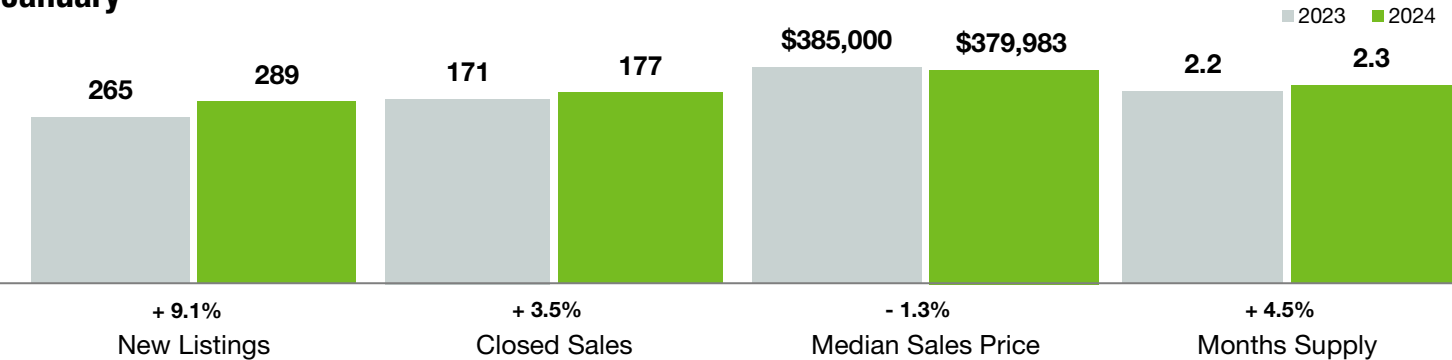
Iredell County

North Carolina

Key Metrics	January			Year to Date		
	2023	2024	Percent Change	Thru 1-2023	Thru 1-2024	Percent Change
New Listings	265	289	+ 9.1%	265	289	+ 9.1%
Pending Sales	223	315	+ 41.3%	223	315	+ 41.3%
Closed Sales	171	177	+ 3.5%	171	177	+ 3.5%
Median Sales Price*	\$385,000	\$379,983	- 1.3%	\$385,000	\$379,983	- 1.3%
Average Sales Price*	\$447,344	\$453,234	+ 1.3%	\$447,344	\$453,234	+ 1.3%
Percent of Original List Price Received*	93.6%	96.3%	+ 2.9%	93.6%	96.3%	+ 2.9%
List to Close	124	110	- 11.3%	124	110	- 11.3%
Days on Market Until Sale	57	39	- 31.6%	57	39	- 31.6%
Cumulative Days on Market Until Sale	56	48	- 14.3%	56	48	- 14.3%
Average List Price	\$457,698	\$551,815	+ 20.6%	\$457,698	\$551,815	+ 20.6%
Inventory of Homes for Sale	594	616	+ 3.7%	--	--	--
Months Supply of Inventory	2.2	2.3	+ 4.5%	--	--	--

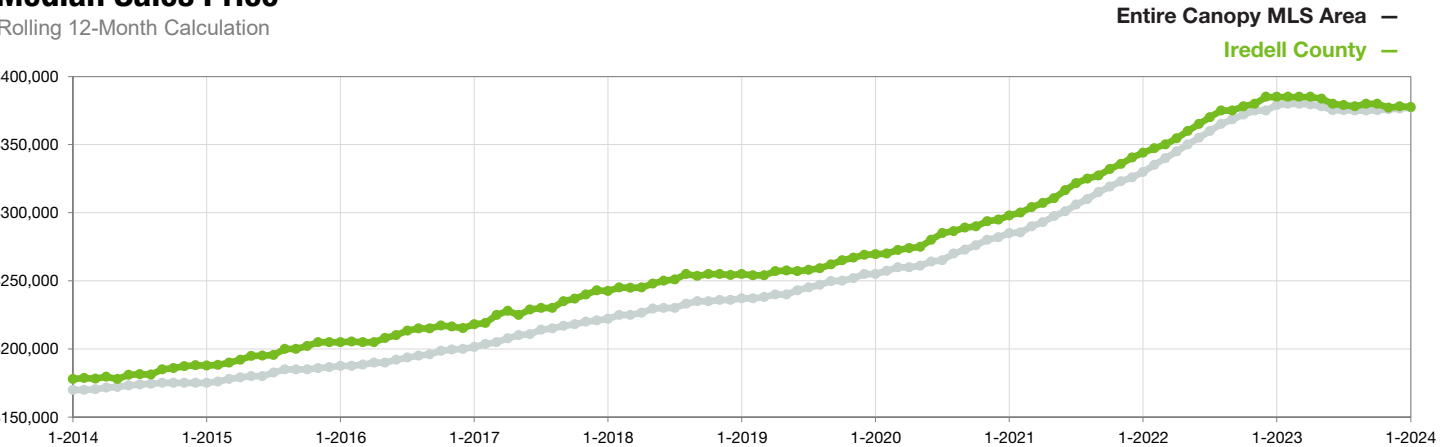
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

January



Median Sales Price

Rolling 12-Month Calculation



Current as of February 5, 2024. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2024 ShowingTime.