

Local Market Update for January 2024

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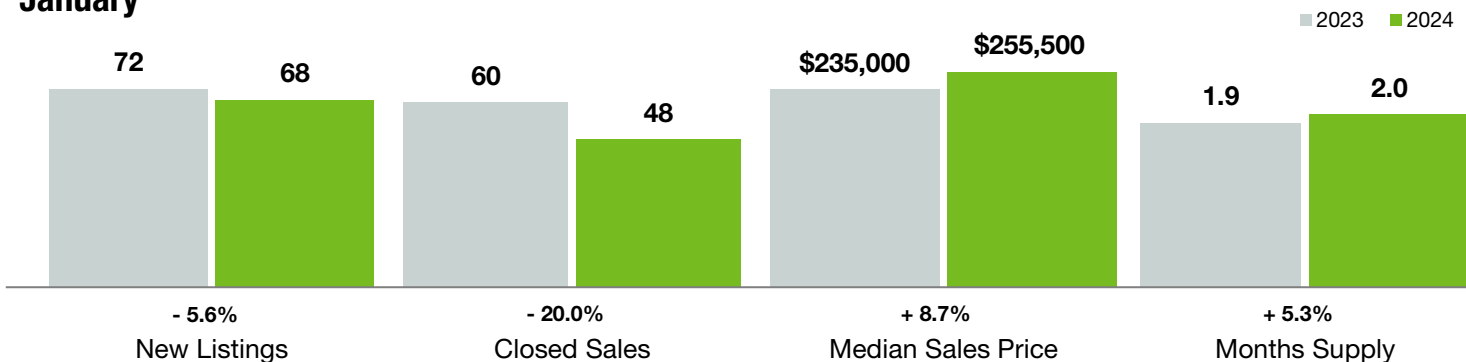
Salisbury

North Carolina

Key Metrics	January			Year to Date		
	2023	2024	Percent Change	Thru 1-2023	Thru 1-2024	Percent Change
New Listings	72	68	- 5.6%	72	68	- 5.6%
Pending Sales	75	70	- 6.7%	75	70	- 6.7%
Closed Sales	60	48	- 20.0%	60	48	- 20.0%
Median Sales Price*	\$235,000	\$255,500	+ 8.7%	\$235,000	\$255,500	+ 8.7%
Average Sales Price*	\$256,478	\$287,419	+ 12.1%	\$256,478	\$287,419	+ 12.1%
Percent of Original List Price Received*	91.2%	93.0%	+ 2.0%	91.2%	93.0%	+ 2.0%
List to Close	99	86	- 13.1%	99	86	- 13.1%
Days on Market Until Sale	48	43	- 10.4%	48	43	- 10.4%
Cumulative Days on Market Until Sale	57	49	- 14.0%	57	49	- 14.0%
Average List Price	\$275,128	\$337,918	+ 22.8%	\$275,128	\$337,918	+ 22.8%
Inventory of Homes for Sale	165	154	- 6.7%	--	--	--
Months Supply of Inventory	1.9	2.0	+ 5.3%	--	--	--

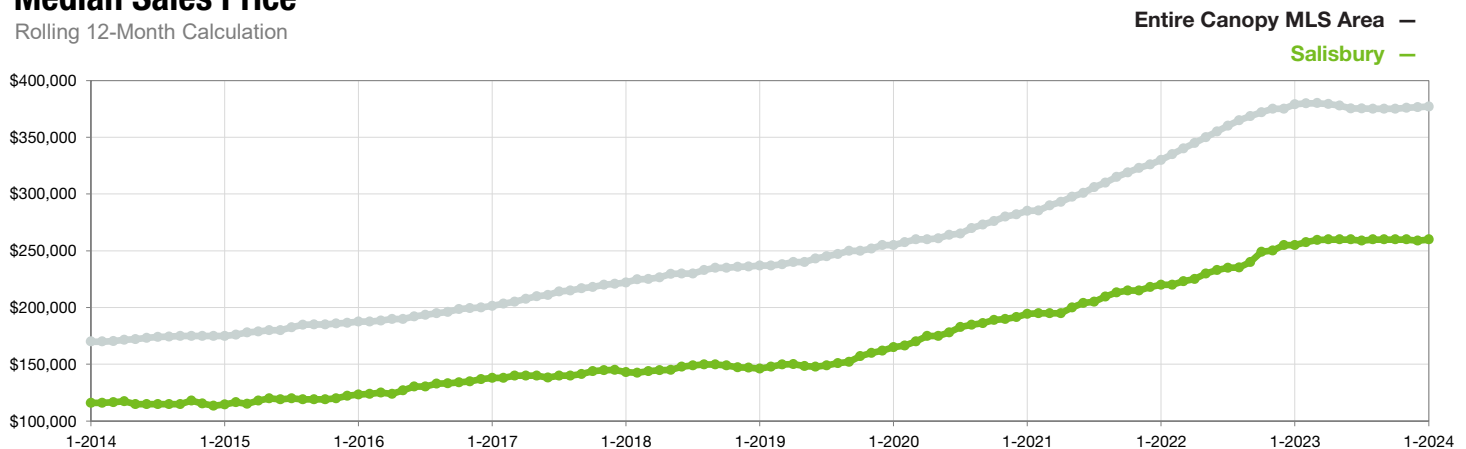
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

January



Median Sales Price

Rolling 12-Month Calculation



Current as of February 5, 2024. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2024 ShowingTime.