

Local Market Update for January 2024

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
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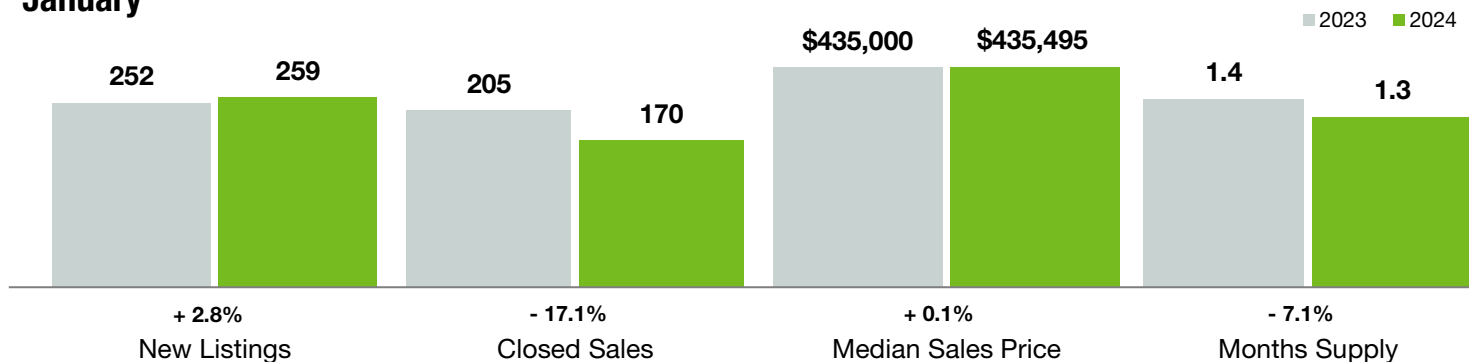
Union County

North Carolina

Key Metrics	January			Year to Date		
	2023	2024	Percent Change	Thru 1-2023	Thru 1-2024	Percent Change
New Listings	252	259	+ 2.8%	252	259	+ 2.8%
Pending Sales	259	257	- 0.8%	259	257	- 0.8%
Closed Sales	205	170	- 17.1%	205	170	- 17.1%
Median Sales Price*	\$435,000	\$435,495	+ 0.1%	\$435,000	\$435,495	+ 0.1%
Average Sales Price*	\$503,249	\$549,797	+ 9.2%	\$503,249	\$549,797	+ 9.2%
Percent of Original List Price Received*	95.0%	95.5%	+ 0.5%	95.0%	95.5%	+ 0.5%
List to Close	116	90	- 22.4%	116	90	- 22.4%
Days on Market Until Sale	42	40	- 4.8%	42	40	- 4.8%
Cumulative Days on Market Until Sale	49	42	- 14.3%	49	42	- 14.3%
Average List Price	\$520,465	\$600,297	+ 15.3%	\$520,465	\$600,297	+ 15.3%
Inventory of Homes for Sale	457	340	- 25.6%	--	--	--
Months Supply of Inventory	1.4	1.3	- 7.1%	--	--	--

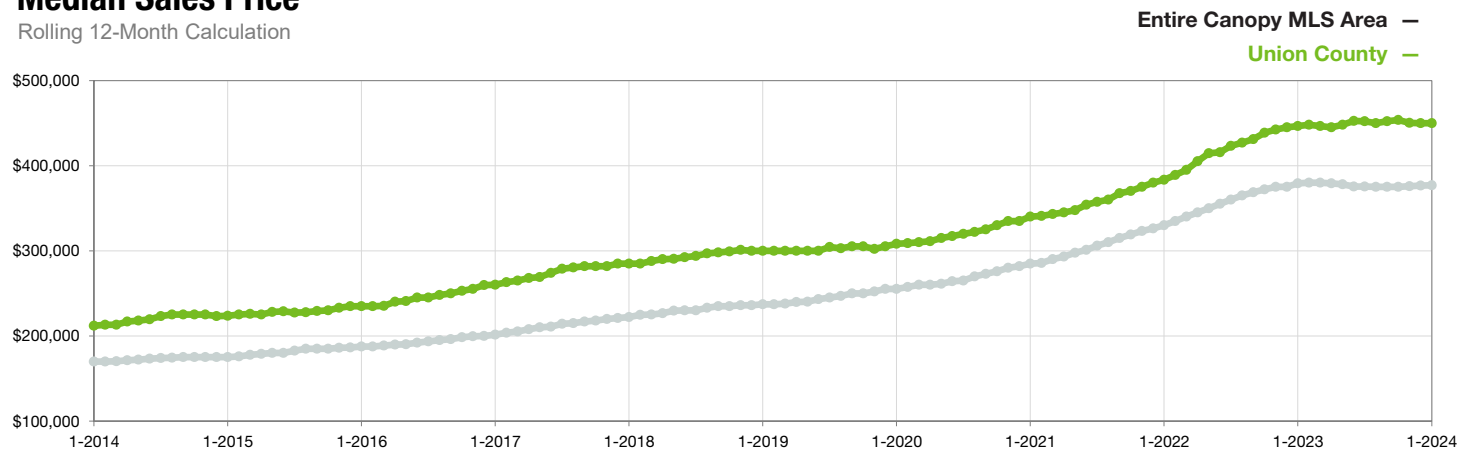
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

January



Median Sales Price

Rolling 12-Month Calculation



Current as of February 5, 2024. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2024 ShowingTime.