Local Market Update for February 2024



A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION FOR MORE INFORMATION, CONTACT A REALTOR®

Cabarrus County

North Carolina

	February			Year to Date		
Key Metrics	2023	2024	Percent Change	Thru 2-2023	Thru 2-2024	Percent Change
New Listings	265	296	+ 11.7%	459	557	+ 21.4%
Pending Sales	250	253	+ 1.2%	485	462	- 4.7%
Closed Sales	180	180	0.0%	328	350	+ 6.7%
Median Sales Price*	\$334,128	\$387,424	+ 16.0%	\$357,750	\$403,169	+ 12.7%
Average Sales Price*	\$351,755	\$419,345	+ 19.2%	\$370,867	\$440,632	+ 18.8%
Percent of Original List Price Received*	94.3%	97.3%	+ 3.2%	94.1%	97.4%	+ 3.5%
List to Close	105	93	- 11.4%	96	98	+ 2.1%
Days on Market Until Sale	52	43	- 17.3%	46	44	- 4.3%
Cumulative Days on Market Until Sale	54	39	- 27.8%	49	46	- 6.1%
Average List Price	\$424,277	\$418,447	- 1.4%	\$417,624	\$424,112	+ 1.6%
Inventory of Homes for Sale	405	360	- 11.1%			
Months Supply of Inventory	1.6	1.5	- 6.3%			

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



