Local Market Update for February 2024



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Huntersville

North Carolina

	February			Year to Date		
Key Metrics	2023	2024	Percent Change	Thru 2-2023	Thru 2-2024	Percent Change
New Listings	73	91	+ 24.7%	166	172	+ 3.6%
Pending Sales	80	86	+ 7.5%	183	173	- 5.5%
Closed Sales	76	70	- 7.9%	129	128	- 0.8%
Median Sales Price*	\$539,931	\$531,000	- 1.7%	\$535,000	\$507,500	- 5.1%
Average Sales Price*	\$591,731	\$573,576	- 3.1%	\$585,503	\$561,133	- 4.2%
Percent of Original List Price Received*	95.9%	98.7%	+ 2.9%	96.3%	98.8%	+ 2.6%
List to Close	115	83	- 27.8%	123	80	- 35.0%
Days on Market Until Sale	55	28	- 49.1%	53	32	- 39.6%
Cumulative Days on Market Until Sale	53	30	- 43.4%	49	34	- 30.6%
Average List Price	\$578,723	\$624,484	+ 7.9%	\$563,836	\$617,092	+ 9.4%
Inventory of Homes for Sale	83	82	- 1.2%			
Months Supply of Inventory	0.7	0.9	+ 28.6%			

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



