

Local Market Update for February 2024

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
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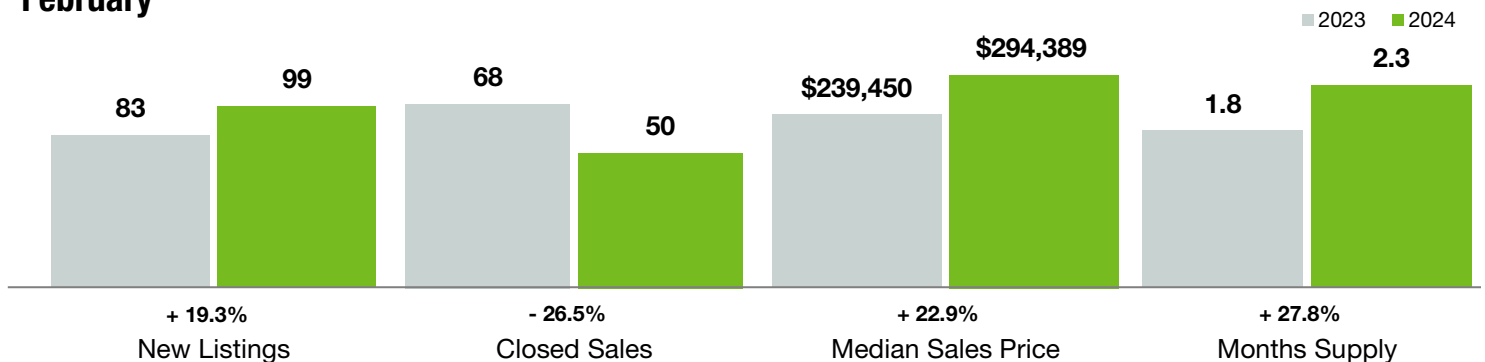
Salisbury

North Carolina

Key Metrics	February			Year to Date		
	2023	2024	Percent Change	Thru 2-2023	Thru 2-2024	Percent Change
New Listings	83	99	+ 19.3%	155	167	+ 7.7%
Pending Sales	79	70	- 11.4%	154	131	- 14.9%
Closed Sales	68	50	- 26.5%	128	98	- 23.4%
Median Sales Price*	\$239,450	\$294,389	+ 22.9%	\$237,500	\$267,750	+ 12.7%
Average Sales Price*	\$264,491	\$312,865	+ 18.3%	\$260,735	\$300,402	+ 15.2%
Percent of Original List Price Received*	93.1%	95.6%	+ 2.7%	92.2%	94.4%	+ 2.4%
List to Close	88	81	- 8.0%	93	84	- 9.7%
Days on Market Until Sale	43	40	- 7.0%	45	42	- 6.7%
Cumulative Days on Market Until Sale	46	47	+ 2.2%	51	48	- 5.9%
Average List Price	\$294,823	\$331,284	+ 12.4%	\$285,753	\$333,925	+ 16.9%
Inventory of Homes for Sale	155	177	+ 14.2%	--	--	--
Months Supply of Inventory	1.8	2.3	+ 27.8%	--	--	--

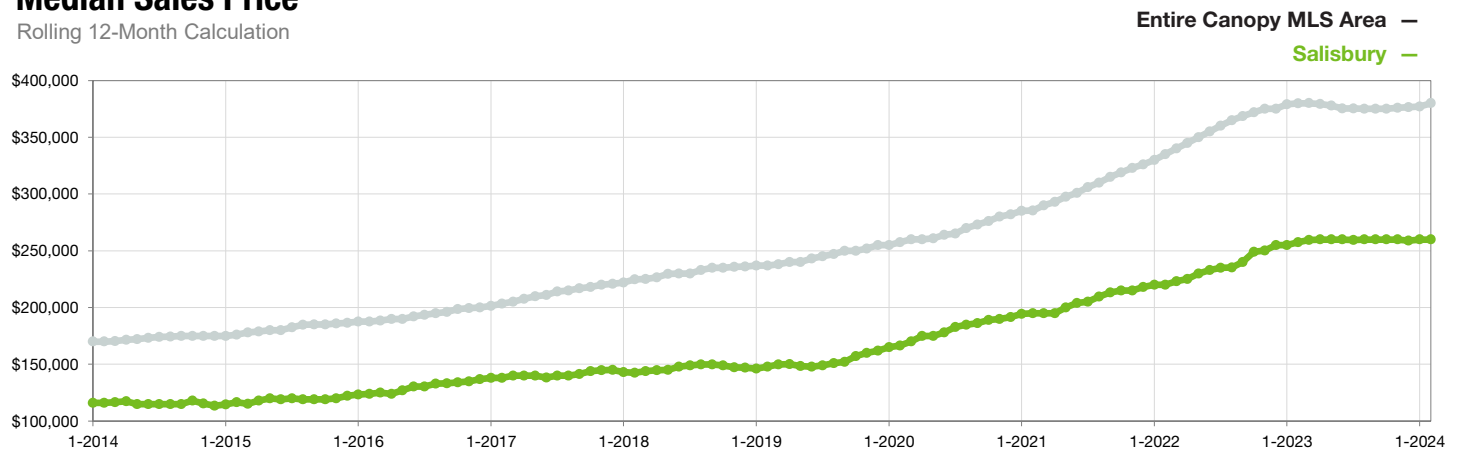
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

February



Median Sales Price

Rolling 12-Month Calculation



Current as of March 5, 2024. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2024 ShowingTime.