Local Market Update for March 2024





Denver

North Carolina

	March			Year to Date		
Key Metrics	2023	2024	Percent Change	Thru 3-2023	Thru 3-2024	Percent Change
New Listings	62	82	+ 32.3%	164	193	+ 17.7%
Pending Sales	56	68	+ 21.4%	154	172	+ 11.7%
Closed Sales	51	52	+ 2.0%	124	128	+ 3.2%
Median Sales Price*	\$474,900	\$482,875	+ 1.7%	\$488,750	\$487,593	- 0.2%
Average Sales Price*	\$695,571	\$557,587	- 19.8%	\$630,312	\$575,191	- 8.7%
Percent of Original List Price Received*	96.8%	98.1%	+ 1.3%	96.2%	98.5%	+ 2.4%
List to Close	124	126	+ 1.6%	133	123	- 7.5%
Days on Market Until Sale	66	51	- 22.7%	68	55	- 19.1%
Cumulative Days on Market Until Sale	66	56	- 15.2%	57	55	- 3.5%
Average List Price	\$757,867	\$777,095	+ 2.5%	\$664,926	\$721,679	+ 8.5%
Inventory of Homes for Sale	86	105	+ 22.1%			
Months Supply of Inventory	1.7	1.9	+ 11.8%			

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



