

Local Market Update for March 2024

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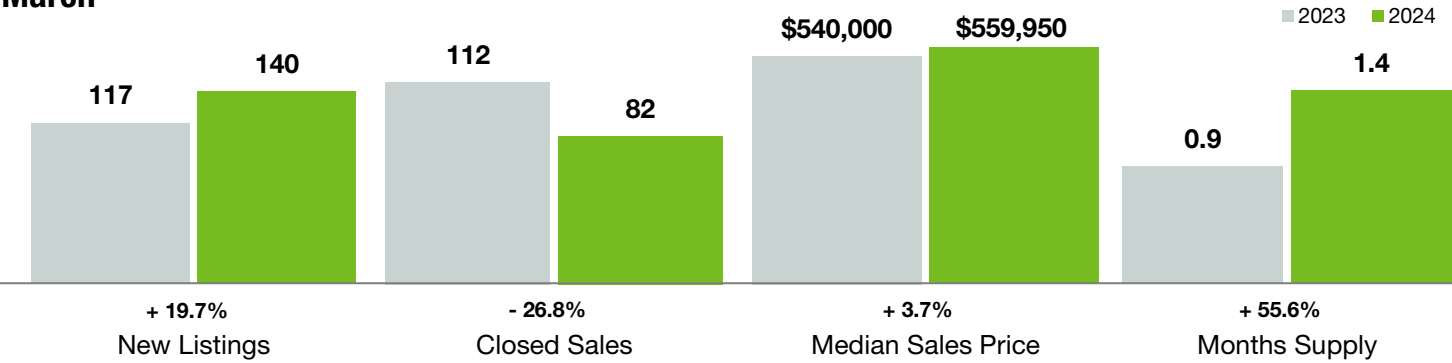
Huntersville

North Carolina

Key Metrics	March			Year to Date		
	2023	2024	Percent Change	Thru 3-2023	Thru 3-2024	Percent Change
New Listings	117	140	+ 19.7%	283	313	+ 10.6%
Pending Sales	94	94	0.0%	277	265	- 4.3%
Closed Sales	112	82	- 26.8%	241	213	- 11.6%
Median Sales Price*	\$540,000	\$559,950	+ 3.7%	\$540,000	\$526,500	- 2.5%
Average Sales Price*	\$571,672	\$602,117	+ 5.3%	\$579,075	\$584,085	+ 0.9%
Percent of Original List Price Received*	98.2%	99.3%	+ 1.1%	97.2%	99.0%	+ 1.9%
List to Close	95	74	- 22.1%	110	80	- 27.3%
Days on Market Until Sale	37	23	- 37.8%	46	29	- 37.0%
Cumulative Days on Market Until Sale	38	28	- 26.3%	44	33	- 25.0%
Average List Price	\$590,095	\$597,983	+ 1.3%	\$574,754	\$607,436	+ 5.7%
Inventory of Homes for Sale	95	123	+ 29.5%	--	--	--
Months Supply of Inventory	0.9	1.4	+ 55.6%	--	--	--

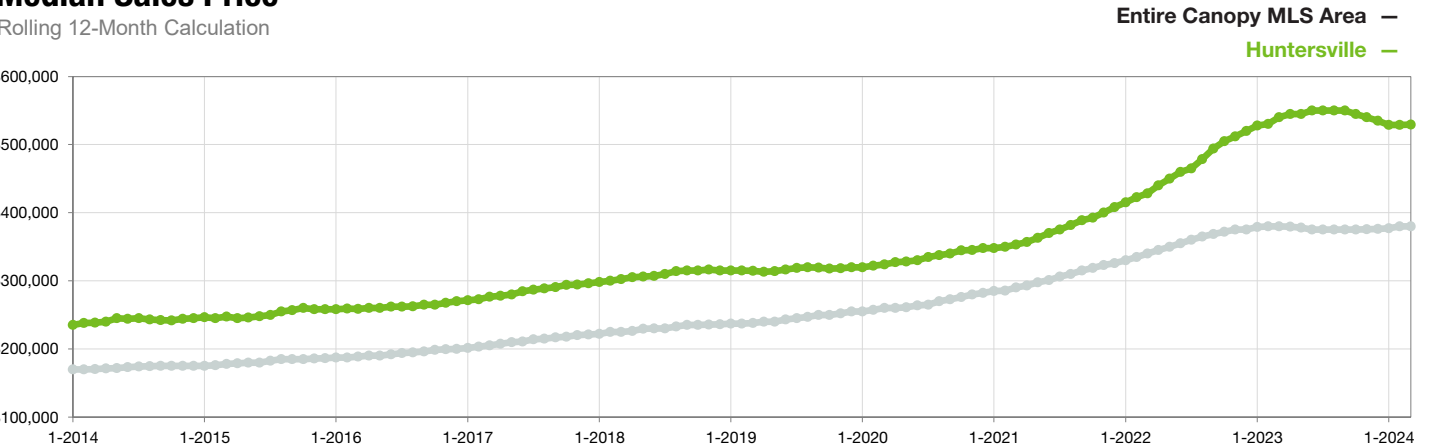
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

March



Median Sales Price

Rolling 12-Month Calculation



Current as of April 5, 2024. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2024 ShowingTime Plus, LLC.