

Local Market Update for March 2024

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
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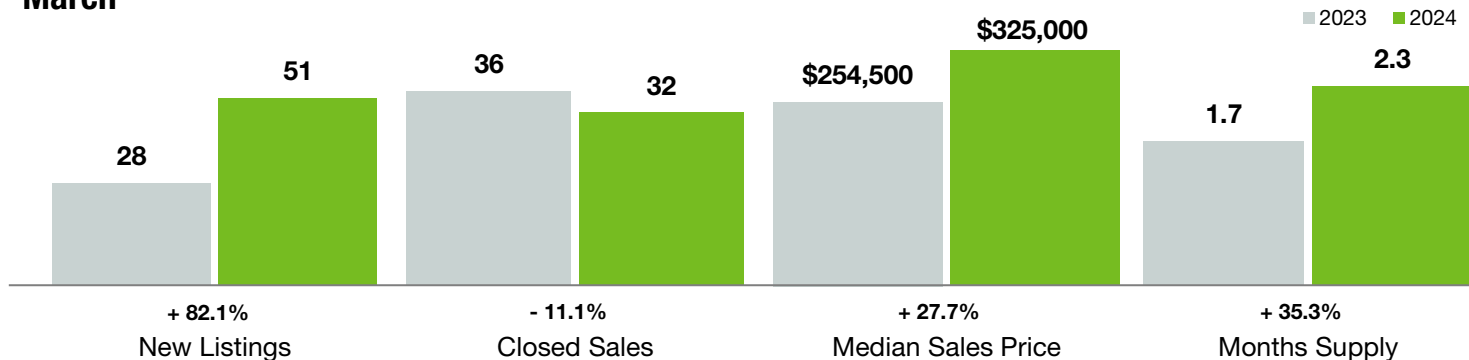
Lincolnton

North Carolina

| Key Metrics | March | | | Year to Date | | |
|--|-----------|-----------|----------------|--------------|-------------|----------------|
| | 2023 | 2024 | Percent Change | Thru 3-2023 | Thru 3-2024 | Percent Change |
| New Listings | 28 | 51 | + 82.1% | 91 | 124 | + 36.3% |
| Pending Sales | 34 | 34 | 0.0% | 110 | 99 | - 10.0% |
| Closed Sales | 36 | 32 | - 11.1% | 87 | 81 | - 6.9% |
| Median Sales Price* | \$254,500 | \$325,000 | + 27.7% | \$279,000 | \$300,000 | + 7.5% |
| Average Sales Price* | \$287,861 | \$362,191 | + 25.8% | \$295,688 | \$332,526 | + 12.5% |
| Percent of Original List Price Received* | 94.9% | 96.5% | + 1.7% | 94.2% | 97.0% | + 3.0% |
| List to Close | 97 | 84 | - 13.4% | 89 | 86 | - 3.4% |
| Days on Market Until Sale | 51 | 46 | - 9.8% | 45 | 41 | - 8.9% |
| Cumulative Days on Market Until Sale | 55 | 62 | + 12.7% | 49 | 64 | + 30.6% |
| Average List Price | \$292,161 | \$417,742 | + 43.0% | \$293,436 | \$381,188 | + 29.9% |
| Inventory of Homes for Sale | 60 | 77 | + 28.3% | -- | -- | -- |
| Months Supply of Inventory | 1.7 | 2.3 | + 35.3% | -- | -- | -- |

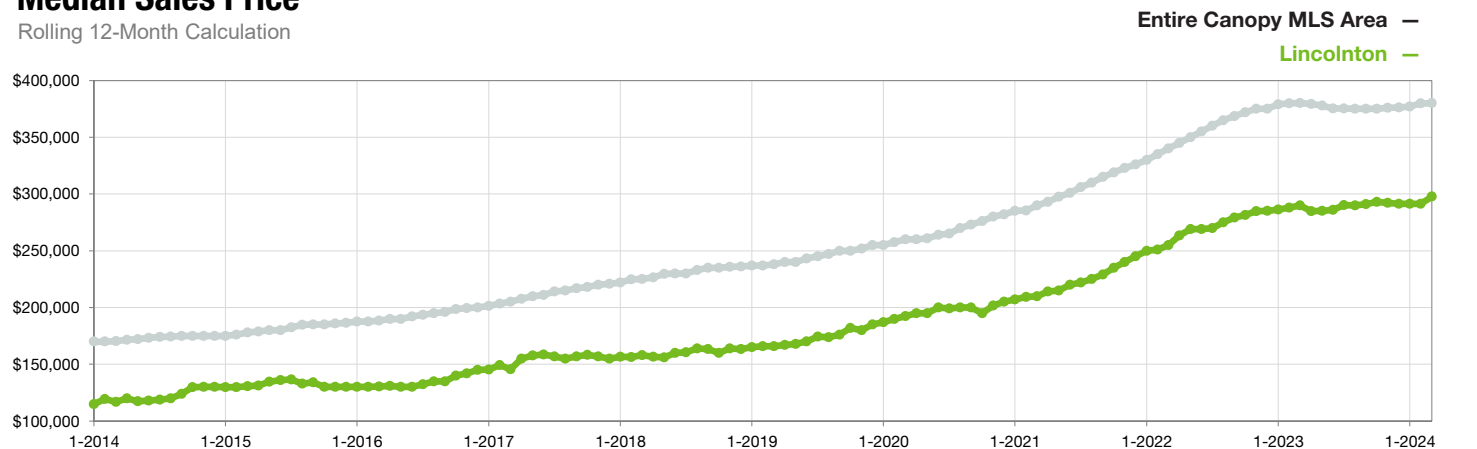
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

March



Median Sales Price

Rolling 12-Month Calculation



Current as of April 5, 2024. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2024 ShowingTime Plus, LLC.