Local Market Update for March 2024





Mint Hill

North Carolina

	March			Year to Date		
Key Metrics	2023	2024	Percent Change	Thru 3-2023	Thru 3-2024	Percent Change
New Listings	64	42	- 34.4%	125	124	- 0.8%
Pending Sales	57	41	- 28.1%	127	117	- 7.9%
Closed Sales	36	38	+ 5.6%	103	97	- 5.8%
Median Sales Price*	\$471,500	\$562,756	+ 19.4%	\$490,000	\$555,000	+ 13.3%
Average Sales Price*	\$476,277	\$558,657	+ 17.3%	\$487,116	\$564,097	+ 15.8%
Percent of Original List Price Received*	96.1%	99.0%	+ 3.0%	95.8%	97.6%	+ 1.9%
List to Close	125	91	- 27.2%	140	92	- 34.3%
Days on Market Until Sale	68	31	- 54.4%	66	36	- 45.5%
Cumulative Days on Market Until Sale	66	35	- 47.0%	60	38	- 36.7%
Average List Price	\$513,141	\$633,106	+ 23.4%	\$522,411	\$583,281	+ 11.7%
Inventory of Homes for Sale	67	42	- 37.3%			
Months Supply of Inventory	1.7	1.0	- 41.2%			

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



