Local Market Update for May 2024

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION FOR MORE INFORMATION, CONTACT A REALTOR®

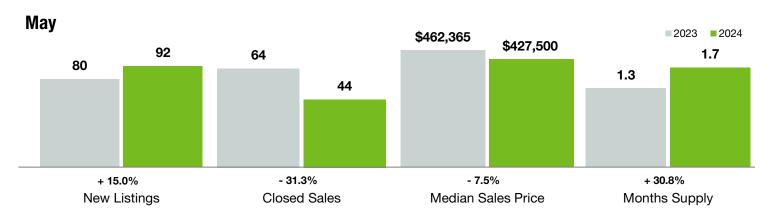


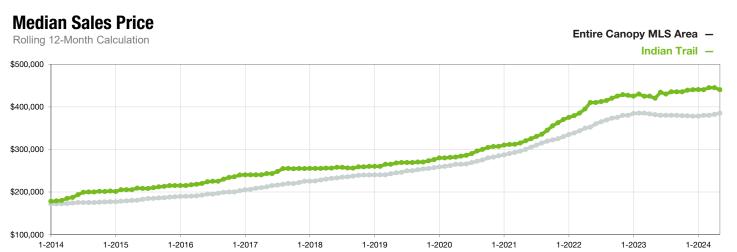
Indian Trail

North Carolina

	May			Year to Date		
Key Metrics	2023	2024	Percent Change	Thru 5-2023	Thru 5-2024	Percent Change
New Listings	80	92	+ 15.0%	290	324	+ 11.7%
Pending Sales	67	59	- 11.9%	287	262	- 8.7%
Closed Sales	64	44	- 31.3%	270	222	- 17.8%
Median Sales Price*	\$462,365	\$427,500	- 7.5%	\$445,000	\$444,117	- 0.2%
Average Sales Price*	\$476,097	\$447,042	- 6.1%	\$457,184	\$459,726	+ 0.6%
Percent of Original List Price Received*	99.5%	99.3%	- 0.2%	96.6%	98.4%	+ 1.9%
List to Close	99	62	- 37.4%	114	80	- 29.8%
Days on Market Until Sale	41	19	- 53.7%	51	33	- 35.3%
Cumulative Days on Market Until Sale	51	15	- 70.6%	55	34	- 38.2%
Average List Price	\$449,820	\$460,687	+ 2.4%	\$480,957	\$471,877	- 1.9%
Inventory of Homes for Sale	74	82	+ 10.8%			
Months Supply of Inventory	1.3	1.7	+ 30.8%			

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





Current as of June 7, 2024. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2024 ShowingTime Plus, LLC.