

Local Market Update for June 2024

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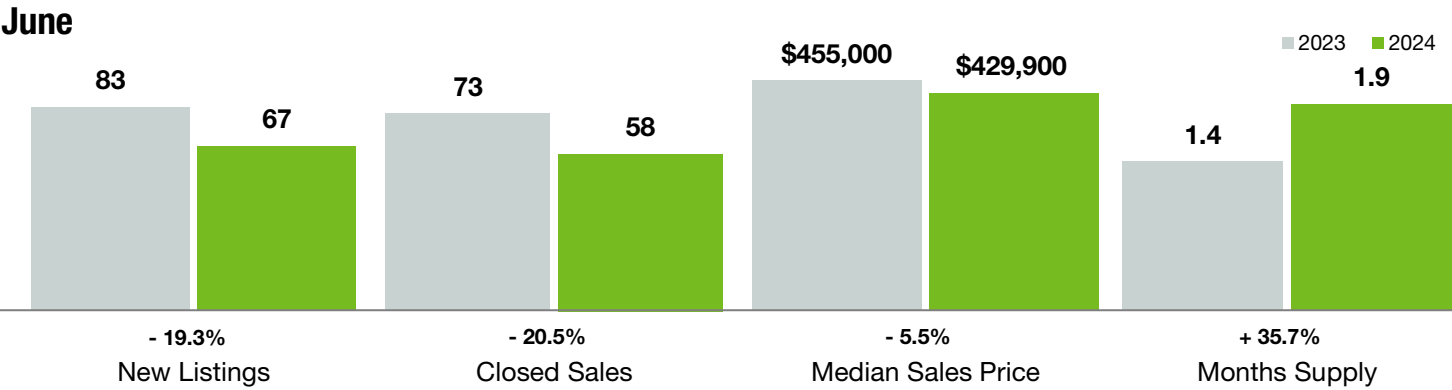


Indian Trail

North Carolina

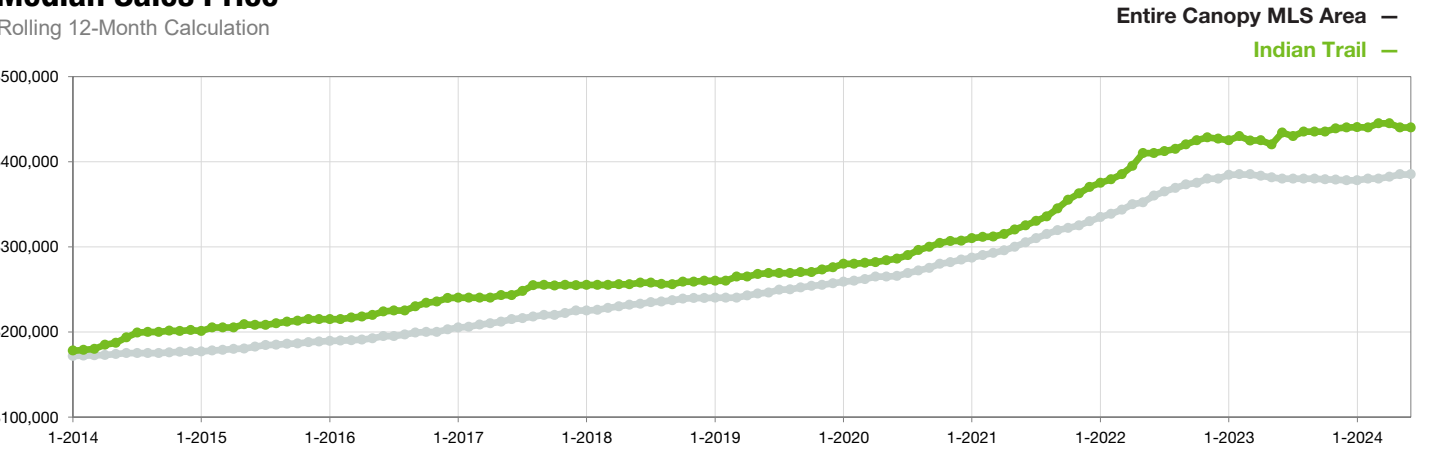
Key Metrics	June			Year to Date		
	2023	2024	Percent Change	Thru 6-2023	Thru 6-2024	Percent Change
New Listings	83	67	- 19.3%	373	392	+ 5.1%
Pending Sales	73	57	- 21.9%	360	313	- 13.1%
Closed Sales	73	58	- 20.5%	343	286	- 16.6%
Median Sales Price*	\$455,000	\$429,900	- 5.5%	\$445,000	\$441,765	- 0.7%
Average Sales Price*	\$476,545	\$475,030	- 0.3%	\$461,304	\$462,914	+ 0.3%
Percent of Original List Price Received*	98.0%	99.0%	+ 1.0%	96.9%	98.5%	+ 1.7%
List to Close	92	63	- 31.5%	109	77	- 29.4%
Days on Market Until Sale	23	28	+ 21.7%	45	33	- 26.7%
Cumulative Days on Market Until Sale	25	27	+ 8.0%	49	33	- 32.7%
Average List Price	\$465,260	\$488,401	+ 5.0%	\$477,440	\$473,486	- 0.8%
Inventory of Homes for Sale	78	91	+ 16.7%	--	--	--
Months Supply of Inventory	1.4	1.9	+ 35.7%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Median Sales Price

Rolling 12-Month Calculation



Current as of July 5, 2024. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2024 ShowingTime Plus, LLC.