

# Local Market Update for June 2024

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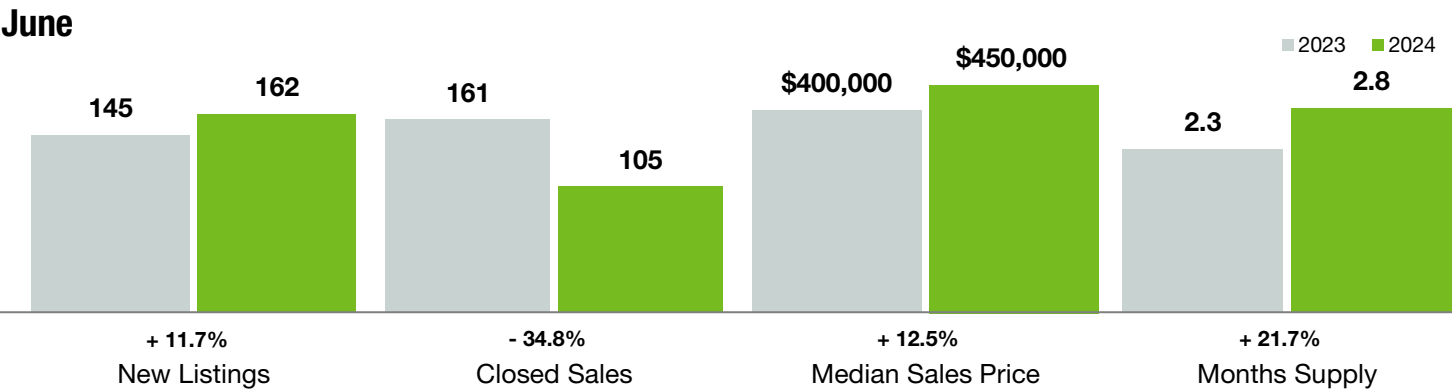


## Lincoln County

North Carolina

Key Metrics	June			Year to Date		
	2023	2024	Percent Change	Thru 6-2023	Thru 6-2024	Percent Change
New Listings	145	162	+ 11.7%	777	875	+ 12.6%
Pending Sales	110	133	+ 20.9%	715	658	- 8.0%
Closed Sales	161	105	- 34.8%	664	590	- 11.1%
Median Sales Price*	\$400,000	\$450,000	+ 12.5%	\$417,000	\$420,000	+ 0.7%
Average Sales Price*	\$516,616	\$554,824	+ 7.4%	\$490,724	\$488,864	- 0.4%
Percent of Original List Price Received*	96.9%	97.1%	+ 0.2%	96.3%	97.1%	+ 0.8%
List to Close	102	88	- 13.7%	111	97	- 12.6%
Days on Market Until Sale	46	39	- 15.2%	54	43	- 20.4%
Cumulative Days on Market Until Sale	44	44	0.0%	55	49	- 10.9%
Average List Price	\$502,341	\$626,922	+ 24.8%	\$523,885	\$595,613	+ 13.7%
Inventory of Homes for Sale	243	296	+ 21.8%	--	--	--
Months Supply of Inventory	2.3	2.8	+ 21.7%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



### Median Sales Price

Rolling 12-Month Calculation

