

Local Market Update for June 2024

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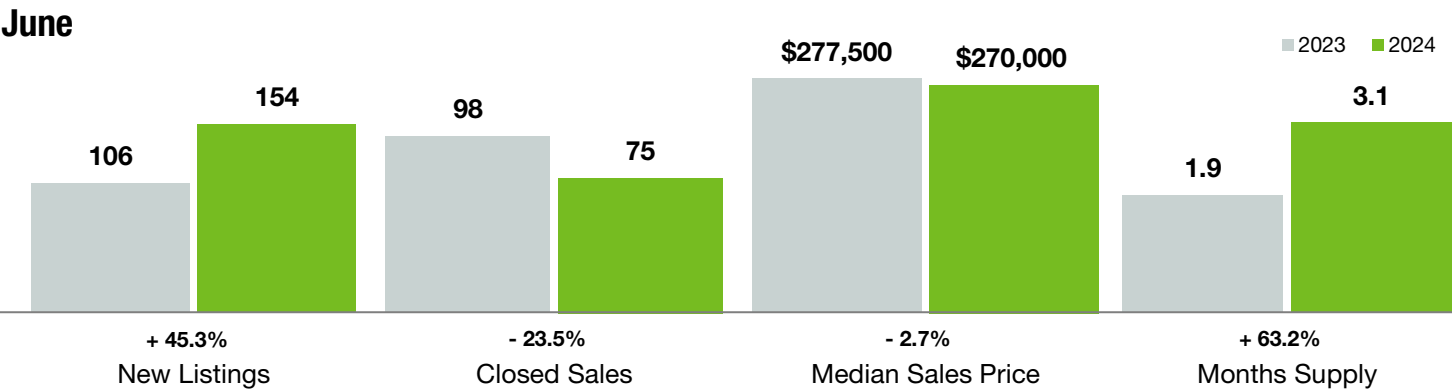


Salisbury

North Carolina

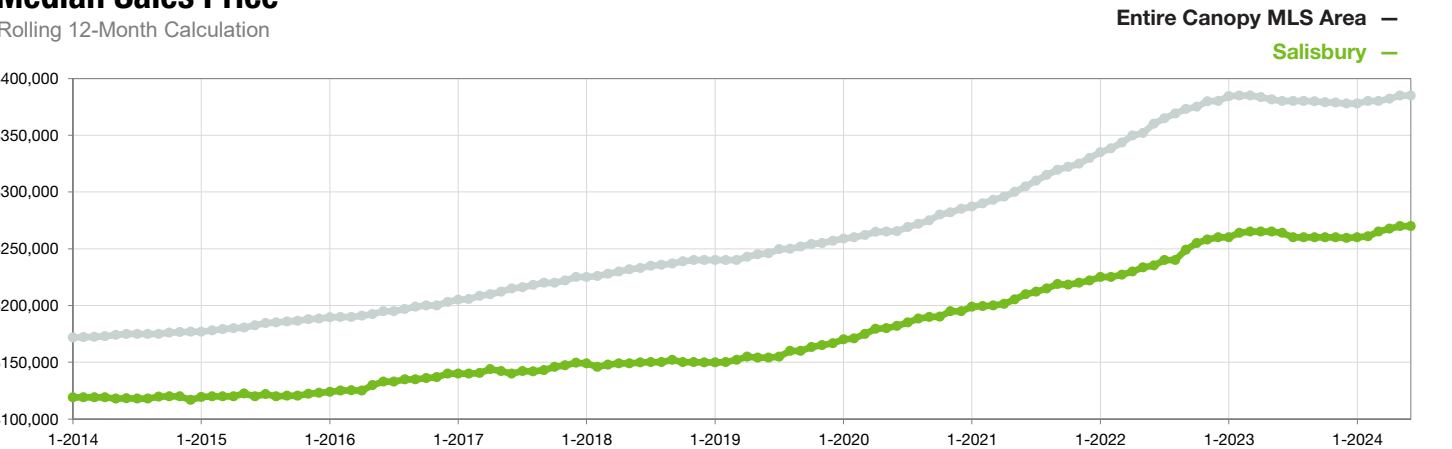
Key Metrics	June			Year to Date		
	2023	2024	Percent Change	Thru 6-2023	Thru 6-2024	Percent Change
New Listings	106	154	+ 45.3%	573	631	+ 10.1%
Pending Sales	79	100	+ 26.6%	513	476	- 7.2%
Closed Sales	98	75	- 23.5%	483	402	- 16.8%
Median Sales Price*	\$277,500	\$270,000	- 2.7%	\$258,745	\$279,710	+ 8.1%
Average Sales Price*	\$277,937	\$318,587	+ 14.6%	\$277,459	\$318,797	+ 14.9%
Percent of Original List Price Received*	96.6%	93.2%	- 3.5%	95.0%	95.3%	+ 0.3%
List to Close	73	93	+ 27.4%	86	91	+ 5.8%
Days on Market Until Sale	31	48	+ 54.8%	40	48	+ 20.0%
Cumulative Days on Market Until Sale	37	51	+ 37.8%	46	53	+ 15.2%
Average List Price	\$320,865	\$363,913	+ 13.4%	\$300,493	\$349,483	+ 16.3%
Inventory of Homes for Sale	153	227	+ 48.4%	--	--	--
Months Supply of Inventory	1.9	3.1	+ 63.2%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Median Sales Price

Rolling 12-Month Calculation



Current as of July 5, 2024. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2024 ShowingTime Plus, LLC.