

# Local Market Update for July 2024

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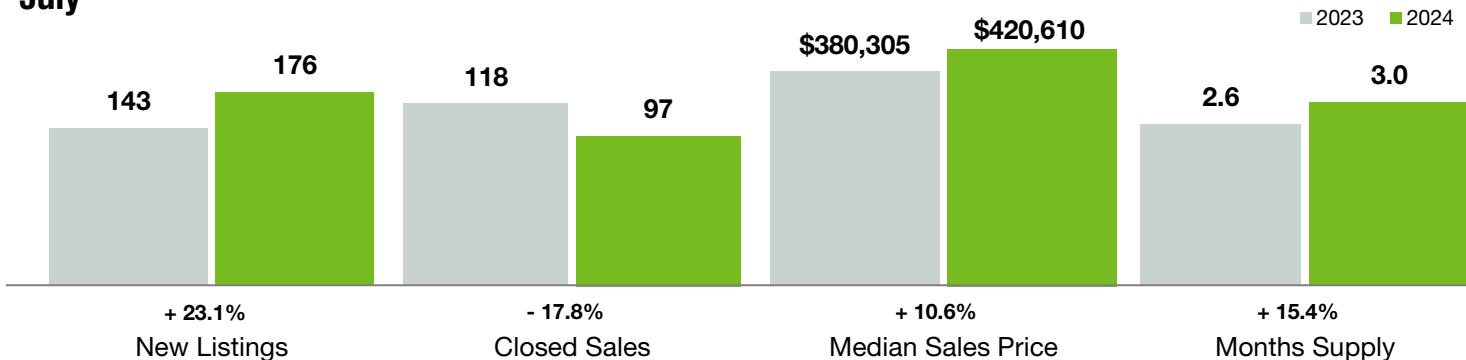
## Lincoln County

North Carolina

Key Metrics	July			Year to Date		
	2023	2024	Percent Change	Thru 7-2023	Thru 7-2024	Percent Change
New Listings	143	176	+ 23.1%	920	1,052	+ 14.3%
Pending Sales	96	140	+ 45.8%	811	785	- 3.2%
Closed Sales	118	97	- 17.8%	782	689	- 11.9%
Median Sales Price*	\$380,305	\$420,610	+ 10.6%	\$415,000	\$420,000	+ 1.2%
Average Sales Price*	\$477,410	\$507,131	+ 6.2%	\$488,712	\$491,149	+ 0.5%
Percent of Original List Price Received*	97.9%	96.9%	- 1.0%	96.5%	97.1%	+ 0.6%
List to Close	106	92	- 13.2%	110	97	- 11.8%
Days on Market Until Sale	50	37	- 26.0%	53	43	- 18.9%
Cumulative Days on Market Until Sale	37	43	+ 16.2%	52	48	- 7.7%
Average List Price	\$591,990	\$554,094	- 6.4%	\$534,241	\$585,434	+ 9.6%
Inventory of Homes for Sale	273	317	+ 16.1%	--	--	--
Months Supply of Inventory	2.6	3.0	+ 15.4%	--	--	--

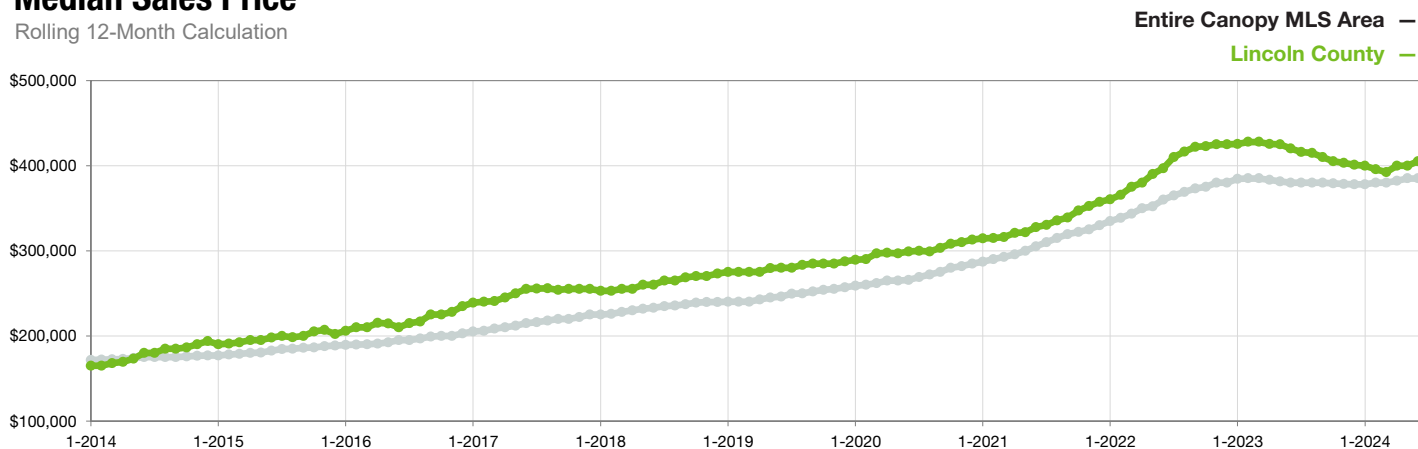
\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### July



### Median Sales Price

Rolling 12-Month Calculation



Current as of August 5, 2024. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2024 ShowingTime Plus, LLC.