

Local Market Update for August 2024

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
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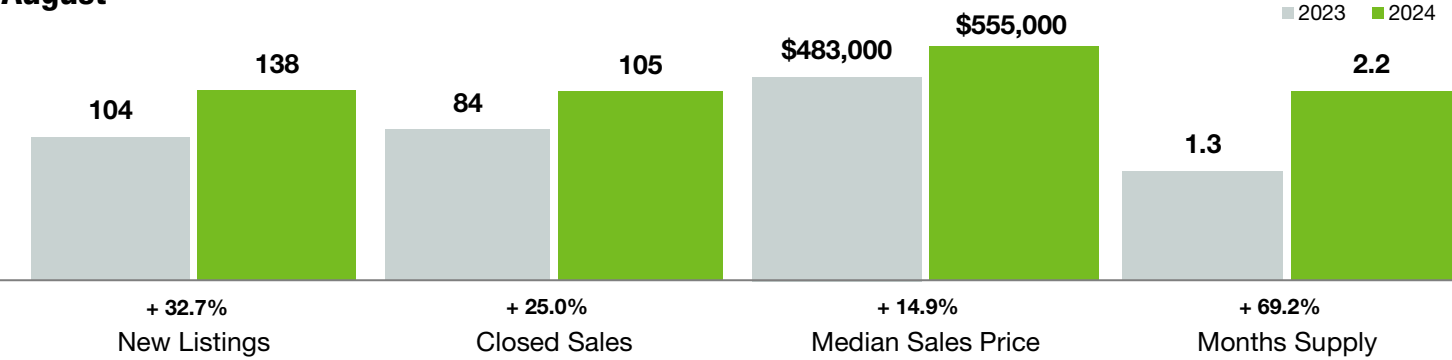
Huntersville

North Carolina

| Key Metrics | August | | | Year to Date | | |
|--|-----------|-----------|----------------|--------------|-------------|----------------|
| | 2023 | 2024 | Percent Change | Thru 8-2023 | Thru 8-2024 | Percent Change |
| New Listings | 104 | 138 | + 32.7% | 819 | 1,048 | + 28.0% |
| Pending Sales | 74 | 95 | + 28.4% | 739 | 823 | + 11.4% |
| Closed Sales | 84 | 105 | + 25.0% | 731 | 813 | + 11.2% |
| Median Sales Price* | \$483,000 | \$555,000 | + 14.9% | \$547,000 | \$530,000 | - 3.1% |
| Average Sales Price* | \$558,374 | \$606,694 | + 8.7% | \$587,613 | \$599,520 | + 2.0% |
| Percent of Original List Price Received* | 99.1% | 97.3% | - 1.8% | 98.5% | 98.8% | + 0.3% |
| List to Close | 70 | 78 | + 11.4% | 88 | 82 | - 6.8% |
| Days on Market Until Sale | 18 | 33 | + 83.3% | 30 | 26 | - 13.3% |
| Cumulative Days on Market Until Sale | 20 | 30 | + 50.0% | 32 | 26 | - 18.8% |
| Average List Price | \$604,926 | \$625,269 | + 3.4% | \$618,524 | \$632,774 | + 2.3% |
| Inventory of Homes for Sale | 110 | 207 | + 88.2% | -- | -- | -- |
| Months Supply of Inventory | 1.3 | 2.2 | + 69.2% | -- | -- | -- |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

August



Median Sales Price

Rolling 12-Month Calculation

