

Local Market Update for August 2024

A RESEARCH TOOL PROVIDED BY THE CANOPY REALTOR® ASSOCIATION
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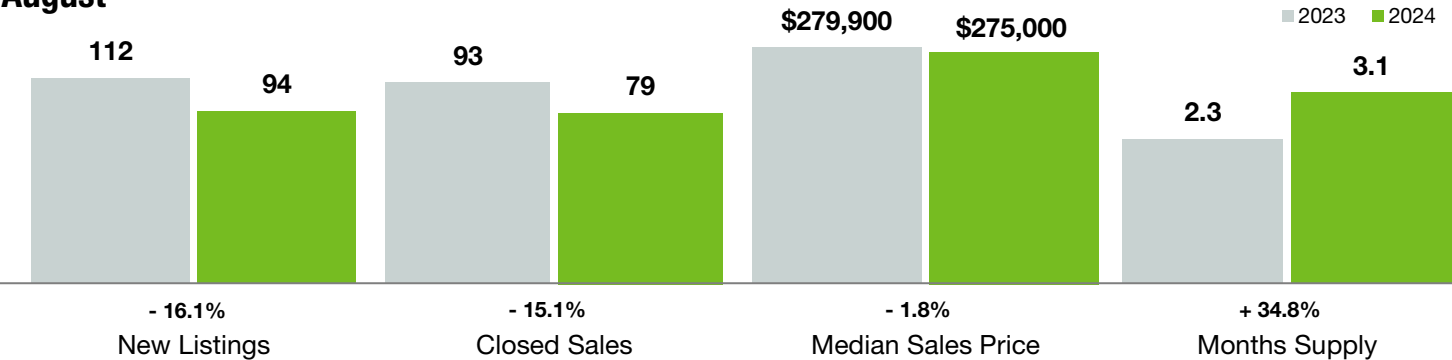
Salisbury

North Carolina

Key Metrics	August			Year to Date		
	2023	2024	Percent Change	Thru 8-2023	Thru 8-2024	Percent Change
New Listings	112	94	- 16.1%	787	841	+ 6.9%
Pending Sales	74	86	+ 16.2%	661	635	- 3.9%
Closed Sales	93	79	- 15.1%	643	582	- 9.5%
Median Sales Price*	\$279,900	\$275,000	- 1.8%	\$259,500	\$279,960	+ 7.9%
Average Sales Price*	\$329,661	\$301,523	- 8.5%	\$286,907	\$316,756	+ 10.4%
Percent of Original List Price Received*	96.9%	94.8%	- 2.2%	95.5%	95.2%	- 0.3%
List to Close	74	82	+ 10.8%	83	88	+ 6.0%
Days on Market Until Sale	29	40	+ 37.9%	38	45	+ 18.4%
Cumulative Days on Market Until Sale	30	45	+ 50.0%	43	51	+ 18.6%
Average List Price	\$370,862	\$342,443	- 7.7%	\$311,394	\$342,797	+ 10.1%
Inventory of Homes for Sale	175	231	+ 32.0%	--	--	--
Months Supply of Inventory	2.3	3.1	+ 34.8%	--	--	--

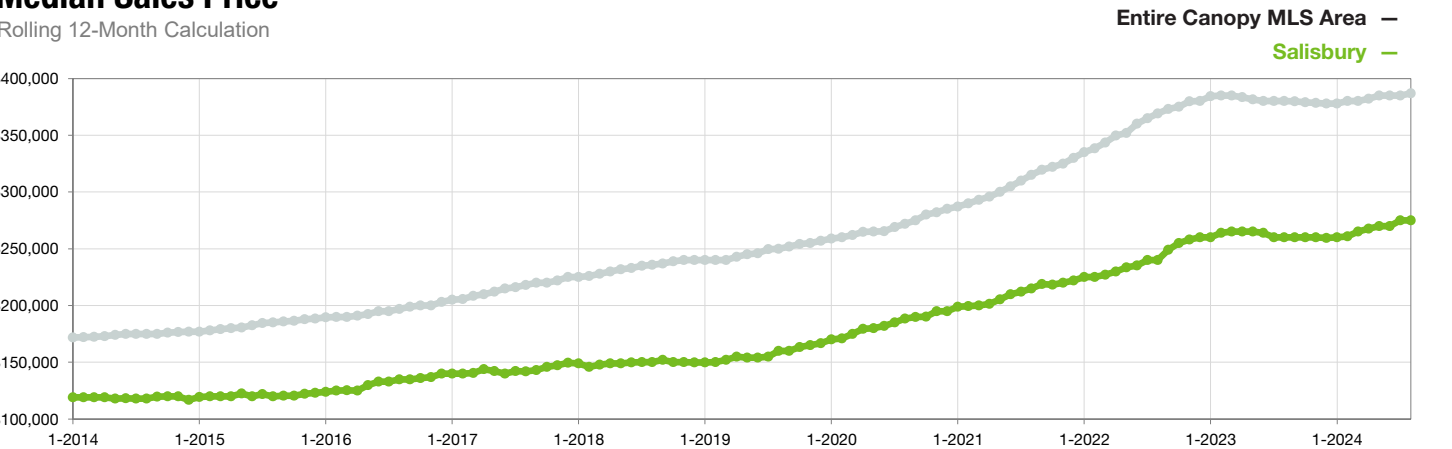
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

August



Median Sales Price

Rolling 12-Month Calculation



Current as of September 5, 2024. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2024 ShowingTime Plus, LLC.