

Local Market Update for September 2024



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Lincoln County

North Carolina

Key Metrics	September			Year to Date		
	2023	2024	Percent Change	Thru 9-2023	Thru 9-2024	Percent Change
New Listings	158	164	+ 3.8%	1,217	1,366	+ 12.2%
Pending Sales	111	115	+ 3.6%	1,054	1,004	- 4.7%
Closed Sales	123	130	+ 5.7%	1,009	955	- 5.4%
Median Sales Price*	\$388,100	\$450,000	+ 15.9%	\$410,000	\$426,000	+ 3.9%
Average Sales Price*	\$476,031	\$591,533	+ 24.3%	\$487,160	\$516,479	+ 6.0%
Percent of Original List Price Received*	97.3%	95.7%	- 1.6%	96.7%	96.6%	- 0.1%
List to Close	95	99	+ 4.2%	107	96	- 10.3%
Days on Market Until Sale	47	46	- 2.1%	50	42	- 16.0%
Cumulative Days on Market Until Sale	58	51	- 12.1%	52	48	- 7.7%
Average List Price	\$478,827	\$559,390	+ 16.8%	\$513,831	\$575,800	+ 12.1%
Inventory of Homes for Sale	265	329	+ 24.2%	--	--	--
Months Supply of Inventory	2.5	3.1	+ 24.0%	--	--	--

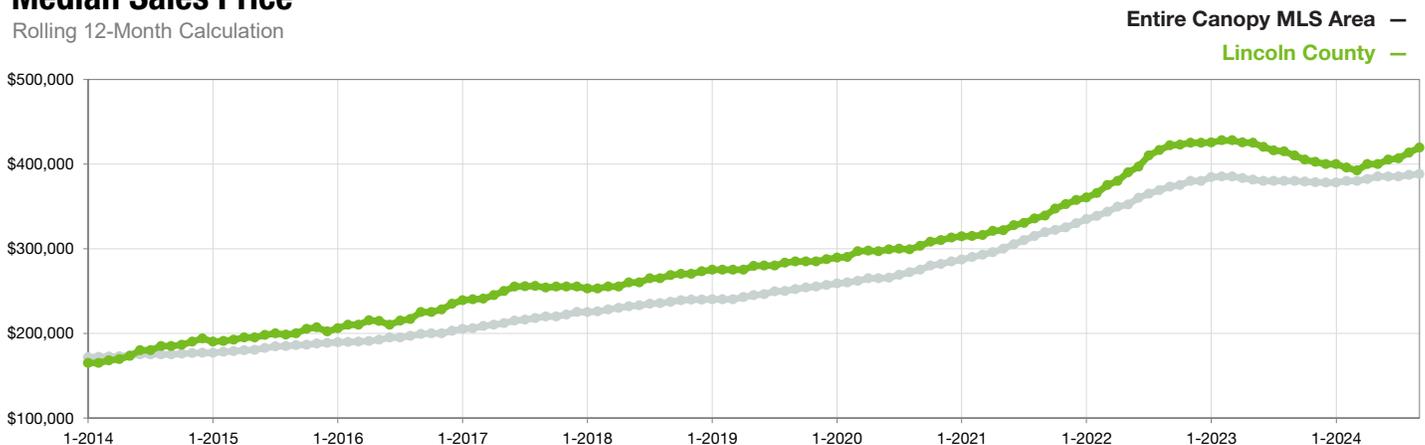
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

September



Median Sales Price

Rolling 12-Month Calculation



Current as of October 5, 2024. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2024 ShowingTime Plus, LLC.